

Contract No. 432188

Behavioral Health Services Administration - Maricopa County



OFFER AND ACCEPTANCE
SOLICITATION NUMBER: HP432188

ARIZONA DEPARTMENT
OF HEALTH SERVICES
1740 West Adams Street
Phoenix, Arizona 85007
(602) 542-1040
(602) 542-1741 Fax

Attachment A: Offer And Acceptance

Submit this form with an original signature to the:

Arizona Department of Health Services
Office of Procurement
1740 West Adams, Room 303
Phoenix, Arizona 85007

The Undersigned hereby offers and agrees to furnish the material, service or construction in compliance with all terms, conditions, specifications and amendments in the solicitation.

Arizona Transaction (Sales) Privilege Tax License No:
54-1414194

Federal Employer Identification No:
54-1414194

For Clarification of this Offer, Contact:

Name: Michael R. Zent, Ph.D., CEO

Telephone: 602-914-5800

FAX: 602-914-5904

ValueOptions, Inc.

Company Name

444 N. 44th Street Suite 400

Address

Phoenix, AZ 85008

City, State, ZIP Code

Michael R. Zent

Signature of Person Authorized to Sign Offer

Michael R. Zent, Ph.D.

Printed Name

Chief Executive Officer

Title

OFFER ACCEPTANCE AND CONTRACT AWARD (For State of Arizona Use Only)

Your Offer is hereby accepted as described in the Notice of Award. The Contractor is now bound to perform based upon the Solicitation and the Contractor's Offer as accepted by the State, including Best and Final Offer.

This Contract shall henceforth be referred to as Contract Number:

432188

The Contractor is hereby cautioned not to commence any billable work or provide any material, service or construction under this contract until the Contractor receives an executed purchase order or contract release document or written notice to proceed, if applicable.

State of
Arizona

Awarded this

20th

day of

February

, 2004

John Medw
PROCUREMENT OFFICER

TABLE OF CONTENTS

SCOPE OF WORK.....	1
A. BACKGROUND AND PURPOSE	1
B. ELIGIBILITY GROUPS COVERED UNDER THIS CONTRACT	3
C. SERVICES THAT ARE TO BE PROVIDED UNDER THIS CONTRACT	4
D. CONTRACTOR ADMINISTRATIVE ORGANIZATION	5
E. NETWORK REQUIREMENTS, MANAGEMENT AND REPORTING	6
1. Overview	6
2. Provider Network Requirements	6
3. Network Management	7
4. Network Reporting Requirements	9
F. OUTREACH	14
G. SERVICE DELIVERY SYSTEM	14
1. General Requirements	14
2. Customer Service	16
3. Behavioral Health Recipient Provider Choice	16
4. Assignment to a Clinical Liaison	16
5. Crisis Response System	17
6. Psychotropic Medications	18
7. Coordination of Behavioral Health Benefits and Collection Practices	18
8. Service Delivery Requirements for Persons Determined to have a Serious Mental Illness	20
9. Service Delivery Requirements for Services Delivered to Title XIX and Title XXI Children	26
10. Service Delivery Requirements for Persons with Substance Abuse Problems	30
11. Service Delivery Requirements for Community Mental Health Services Block Grant	33
H. TRAINING OF CONTRACTOR PERSONNEL AND SERVICE PROVIDERS	34
I. SYSTEM COLLABORATION WITH STATE AGENCIES AND AHCCCS HEALTH PLANS	35
1. System Collaboration with State Agencies	35
2. System Collaboration with AHCCCS Acute Care Health Plans	35
J. COMMUNICATION WITH BEHAVIORAL HEALTH RECIPIENTS, FAMILY MEMBERS, STAKEHOLDERS, AND PROVIDERS	36
1. Overview	36
2. Communication with Behavioral Health Recipients	36
3. Communications with Family Members	37
4. Communications with Stakeholders and State Agencies	38
5. Web Posting	38
K. QUALITY MANAGEMENT/UTILIZATION MANAGEMENT	39
1. Quality Management and Improvement Program	39
2. Performance Standards	39
3. DHS Quality Improvement Activities	42
4. Utilization Management	42
5. Quality Management and Utilization Management Reporting	43
L. COMPLAINTS, SMI GRIEVANCES, MEMBER APPEALS, AND PROVIDER APPEALS	44
1. General	44
2. Complaints	44
3. SMI Grievances and Member Appeals	44
4. Provider Appeals	44
5. Information Processing	45
M. ELECTRONIC DATA REQUIREMENTS	45
1. Encounter Submissions	45

TABLE OF CONTENTS

2.	Enrollment and Clinical Data Submission	45
3.	Grievance and Appeals Data Submission	45
4.	PMMIS Eligibility Information	45
5.	AHCCCS Eligibility Applications Status Reports	46
6.	Ad Hoc Electronic Data Requests	46
N.	CORPORATE COMPLIANCE.....	46
O.	PREVENTION PROGRAMS.....	46
P.	PASRR SCREENINGS.....	46
Q.	FINANCIAL MANAGEMENT.....	47
	SPECIAL TERMS AND CONDITIONS	48
A.	STANDARD PROVISIONS	48
1.	Warranty of Services.....	48
2.	No Guaranteed Quantities	48
3.	Term of Contract.....	48
4.	Contract Extension.....	48
5.	Contract Type	48
6.	Contract Amendments	48
7.	Definition of Terms	49
8.	Computation of Time.....	49
B.	SUPPORTING DOCUMENTS	49
1.	Subjection of DHS Contract with AHCCCS	49
2.	Documents Incorporated by Reference	49
3.	Other Documents	51
C.	ADMINISTRATION PROVISIONS	52
1.	Key Personnel and Staff Requirements.....	52
2.	Periodic Report Requirements.....	55
3.	Requests for Information.....	55
4.	Records.....	55
5.	Cooperation with Other Contractors	56
6.	Dissemination of Information	56
D.	SUBCONTRACTING	56
1.	Subcontracts	56
E.	INSURANCE AND BONDING PROVISIONS	60
1.	Insurance	60
2.	Performance Bond	63
F.	FINANCIAL PROVISIONS	64
1.	Sources of Revenue	64
2.	Method of Payment.....	68
3.	Profit and Loss Corridors	69
4.	Funding Withholds and Recoupments	70
5.	Title XIX/XXI Capitation Review.....	70
6.	Availability of Funds	70
7.	Financial Reporting and Viability Measures.....	71
8.	Minimum Capitalization Requirements	72
9.	Advancement of Funds by the Contractor	72
10.	Management of Block Grant Funds	72
11.	Service Prioritization for Non-Title XIX/XXI Funding	74
12.	Mortgages / Financing of Property.....	74
13.	Behavioral Health Trust	74

TABLE OF CONTENTS

G.	COMPLIANCE PROVISIONS	75
1.	Audits, Surveys, Inspections, and Reviews	75
H.	DISPUTES, NON-PERFORMANCE, TERMINATION, AND CANCELLATION PROVISIONS	79
1.	Complaints, SMI Grievances and Member Appeals.....	79
2.	Behavioral Health Provider Appeals and Order of Precedence	79
3.	Contract Disputes	79
4.	Corrective Actions and Sanctions.....	80
5.	Termination Upon Mutual Agreement.....	82
6.	Voidability of Contract	82
7.	DHS Right to Operate Contractor	82
8.	Declaration of Emergency.....	82
9.	Contract Cancellation.....	82
10.	Rights and Obligations Upon Termination.....	83
11.	Ownership of Property in Termination of Contract.....	83
I.	MANAGEMENT INFORMATION SYSTEM	84
J.	MISCELLANEOUS PROVISIONS	84
1.	Business Continuity Plan	84
2.	Conflict of Interest	85
3.	Anti-Kickback	85
4.	Lobbying.....	85
5.	Pending Legislative Issues	86
7.	Other State Agencies Purchasing from this Contract	87
8.	Contractor Transitions.....	87
	UNIFORM TERMS AND CONDITIONS	90
A.	DEFINITION OF TERMS	90
B.	Contract Interpretation	90
C.	Contract administration and operation	91
D.	Costs and Payments	92
E.	Contract changes	92
F.	Risks and Liability	93
G.	Warranties	94
H.	State’s Contractual Remedies	95
I.	Contract Termination	96
J.	Contract Claims	96
K.	Arbitration	97
	EXHIBITS	98
	Exhibit A: Contractor Periodic and Ad Hoc Reporting Requirements	99
	Exhibit B: Capitation Rates	103
	DEFINITIONS	104
	CONTRACTOR’S PROPOSAL INCLUDING BEST AND FINAL OFFER	113

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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Scope of Work

A. BACKGROUND AND PURPOSE

1. The Arizona Department of Health Services/Division of Behavioral Health Services (DHS) administers behavioral health programs and services for children and adults and their families. DHS is responsible for administering behavioral health services for several populations funded through various sources.
 - a. The State Medicaid agency, Arizona Health Care Cost Containment System (AHCCCS), contracts with DHS to administer the behavioral health benefit for Title XIX and Title XXI acute care members. Additionally, DHS contracts with Department of Economic Security (DES) to administer the behavioral health benefit for Developmentally Disabled Arizona Long Term Care System (DD ALTCS) eligible members.
 - b. State law requires DHS to administer community based treatment services for adults who have been determined to have a serious mental illness (SMI).
 - c. DHS administers behavioral health services funded through federal block grants from the Substance Abuse and Mental Health Services Administration (SAMHSA). The federal block grants include the:
 - 1) Substance Abuse Prevention and Treatment Performance Partnership (SAPT) and
 - 2) Community Mental Health Services Performance Partnership (CMHS).
 - d. DHS administers other federal, state and locally funded behavioral health services.
2. Throughout the state, DHS contracts with organizations to administer integrated managed care delivery systems in specified geographic service areas. Organizations that are contracted with the state to administer these behavioral health delivery systems are referred to as Regional Behavioral Health Authorities (RBHA).
3. DHS requires the Contractor to administer a managed care behavioral health delivery system in Maricopa County. The delivery system shall provide services that are family and individual centered and culturally relevant that result in:
 - a. Improved functioning,
 - b. Reduced symptoms stemming from behavioral health problems, and
 - c. Improved quality of life for families and individuals.
4. The Contractor shall be proactive and innovative in organizing and administering a behavioral health delivery system that meets the behavioral health service needs of individuals and families. As new information and knowledge is obtained, the Contractor shall adjust operations to be responsive to the needs of the individuals and families being served.
5. The Contractor's use of managed care practices shall be applied in a manner that results in individuals and families accessing and receiving behavioral health services that are individual and family centered.
6. The Contractor will operate in partnership with DHS and other stakeholders to ensure that operations are effective and efficient and result in the delivery of effective behavioral health services. The Contractor shall have processes that solicit routine input from the community including, but not limited to, input from persons and family members receiving services to inform the Contractor about organizing its operations and how it organizes the behavioral health delivery system.
7. Arizona System Principles

The Contractor shall organize its operations to ensure that the behavioral health delivery system operates in accordance with the following System Principles.

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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a. Easy Access to Care

- 1) Accurate information is readily available that informs behavioral health recipients, family members and stakeholders how to access services.
- 2) The behavioral health network is organized in a manner that allows for easy access to behavioral health services.
- 3) Services are delivered in a manner, location and timeframe that meet the needs of behavioral health recipients and their families.

b. Behavioral Health Recipient and Family Member Involvement

- 1) Behavioral health recipients and family members are active participants in behavioral health delivery system design, prioritization of behavioral health resources and planning for and evaluating the services provided to them.
- 2) Behavioral health recipients, family members and other parties involved in the person and family's life are central and active participants in the assessment, service planning and delivery of behavioral health services and connection to natural supports.

c. Collaboration with the Greater Community

- 1) Stakeholders including general medical, child welfare, criminal justice, education and other social service providers are actively engaged in the planning and delivery of integrated services to behavioral health recipients and their families.
- 2) Relationships are fostered with stakeholders to maximize access by behavioral health recipients and their families to needed resources such as housing, employment, medical and dental care, and other community services.
- 3) Providers of behavioral health services collaborate with community stakeholders to assist behavioral health recipients and family members in achieving their goals.

d. Effective Innovation

- 1) Behavioral health providers are continuously educated in, and use, evidence-based practices.
- 2) The services system recognizes that substance abuse and other mental health disorders are inextricably intertwined, and integrated substance abuse and mental health assessment and treatment are the community standard.
- 3) Behavioral health recipients and family members (who want to) are provided training and supervision to become, and be retained as, providers of peer support services.

e. Expectation for Improvement

- 1) Services are delivered with the explicit goal of assisting people to achieve or maintain success, recovery, gainful employment, success in age-appropriate education; return to or preservation of adults, children and families in their own homes; avoidance of delinquency and criminality, self-sufficiency and meaningful community participation.
- 2) Services are continuously evaluated, and modified if they are ineffective in helping to meet these goals.
- 3) Behavioral health providers instill hope, even for the most disabled, that achievement of goals is possible.

f. Cultural Competency

- 1) Behavioral health service providers are recruited, trained and evaluated based upon competence in linguistically and culturally appropriate skills for responding to the individual needs of each behavioral health recipient and family members.

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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- 2) Corporate management reflects cultural diversity in values and action.
- 3) Corporate management and behavioral health service providers strive to improve through periodic cultural self assessment and modify individual services or the system as a whole as needed to achieve this goal.

B. ELIGIBILITY GROUPS COVERED UNDER THIS CONTRACT

1. The following individuals and families are covered under this contract:

a. Title XIX and Title XXI Eligible Children and Adults

- 1) The ADHS/DBHS Provider Manual lists the AHCCCS eligibility key codes for all Title XIX and Title XXI children and adults that are covered under this contract.
- 2) The Title XIX eligible children include but are not limited to:
 - a) Title XIX children who have been adjudicated by the court to be in the care and custody of:
 - i. Arizona Department of Economic Security/Division of Children Youth and Families (Child Protective Services);
 - ii. Arizona Department of Juvenile Corrections (except for those who are adjudicated delinquents and in a secure facility);
 - iii. Administrative Office of the Courts/Juvenile Probation.

These Title XIX eligible children are enrolled with the Comprehensive Medical and Dental Program (CMDP) health plan. CMDP is responsible for the acute care medical health benefit for these children.

- b) Title XIX children in the Arizona Department of Economic Security/Division of Children Youth and Families Adoption Subsidy Program.
- c) Title XIX children in the Arizona Department of Economic Security/Division of Children Youth and Families voluntary foster care arrangements.

3) Title XIX and Title XXI eligible Native Americans regardless if they live on or off reservation.

b. Developmentally Disabled (DD) ALTCS Children and Adults

The ADHS/DBHS Provider Manual lists the DD ALTCS eligibility key code groups that are covered under this contract.

c. Non-Title XIX/XXI Persons with a Serious Mental Illness (SMI)

These are persons who are determined to have a serious mental illness in accordance with the SMI Determination policy requirements outlined in the ADHS/DBHS Provider Manual.

2. The following individuals and families are covered under this contract to the extent that funding is available and allocated to the Contractor and to the extent that the individual complies with AHCCCS eligibility screening and referral processes and co-payments requirements as outlined in the ADHS/DBHS Provider Manual:

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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- a. Non-Title XIX/XXI General Mental Health Adults (GMH)

Adult persons age eighteen and older who have general behavioral health issues and have not been determined to have a serious mental illness.

- b. Non-Title XIX/XXI Substance Abuse Adults (SA)

Adult persons age eighteen and older who have a substance abuse problem or dependence, referred for DUI screening, education and treatment, and have not been determined to have a serious mental illness.

- c. Non-Title XIX/XXI Children

Children up through the age of seventeen who are in need of behavioral health services.

- d. Prevention Participants

Any child or adult who participates in prevention programs provided by the Contractor. These individuals are not enrolled into the behavioral health system.

C. SERVICES THAT ARE TO BE PROVIDED UNDER THIS CONTRACT

1. The Contractor shall, either through direct delivery or through subcontracts, provide the following services:

- a. Treatment Services

- 1) Counseling
- 2) Consultation, Evaluation & Specialized Testing
- 3) Other Professional

- b. Rehabilitation Services

- 1) Living Skills Training
- 2) Cognitive Rehabilitation
- 3) Health Promotion
- 4) Supported Employment

- c. Medical Services

- 1) Medication
- 2) Laboratory, Radiology and Medical Imaging
- 3) Medical Management
- 4) Electro-Convulsive Therapy

- d. Support Services

- 1) Case Management
- 2) Personal Assistance
- 3) Family Support
- 4) Peer Support
- 5) Therapeutic Foster Care
- 6) Respite Care
- 7) Housing Support
- 8) Interpreter Services
- 9) Flex Fund Services
- 10) Transportation

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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- e. Crisis Intervention Services
 - 1) Mobile
 - 2) Telephone
 - 3) Crisis Services
 - f. Inpatient Services (Level I Behavioral Health Facility)
 - 1) Hospital
 - 2) Subacute
 - 3) Residential Treatment Center
 - g. Residential Services
 - 1) Level II Behavioral Health Residential
 - 2) Level III Behavioral Health Residential
 - 3) Room and Board
 - h. Behavioral Health Day Program
 - 1) Supervised Day Program
 - 2) Therapeutic Day Program
 - 3) Medical Day Program
 - i. Prevention Services
2. The ADHS/DBHS Covered Behavioral Health Services Guide provides a full description of these services including definitions; service standards/provider qualifications; code specific information; and billing limitations for each service. The ADHS/DBHS Covered Behavioral Health Services Guide specifies the funding sources that shall be used to reimburse the provision of covered services based upon eligibility of the person and the permissible reimbursement for Title XIX/XXI funding.
3. Contractor has no responsibility for payment for covered behavioral health services (P.L. 93-638) rendered at an IHS Facility or a 638 Tribal Facility for Native American Title XIX and Title XXI persons (AHCCCS is responsible for these payments). Contractor is responsible for payment for behavioral health services referred to Title XIX or Title XXI persons off reservation from an IHS or Tribal facility and emergency services rendered at non-IHS facilities to Native American behavioral health recipients (except when enrolled with a DHS Tribal subcontractor).
4. DHS may from time to time add or delete specific codes and services.

D. CONTRACTOR ADMINISTRATIVE ORGANIZATION

1. The Contractor shall maintain an organizational structure in sufficient size and scope that:
- a. Achieves the Arizona System Principles – Scope of Work Paragraph A.7, Principles for Persons with a Serious Mental Illness – Scope of Work Paragraph G.8 and the Arizona Children’s Vision and Principles – Scope of Work Paragraph G.9, as outlined in herein.
 - b. Adapts to changing needs of behavioral health recipients;
 - c. Ensures that all eligible persons access and receive services in an individual and family centered approach;
 - d. Supports the effective operations of a managed care behavioral health delivery system;
 - e. Fulfills all requirements contained within this contract including but not limited to personnel requirements outlined in the Special Terms and Conditions, Paragraph C.1 and the network management, service delivery, quality management, utilization management, financial management, and training requirements outlined in the Scope of Work; and
 - f. Allows for clear lines of responsibility, authority, communication and coordination within and between functions and departments of the organization and addresses, including but not limited to: personnel requirements outlined in the Special Terms and Conditions, Paragraph C.1; and administrative requirements outlined in the Scope of Work (i.e. network management, service

SCOPE OF WORK

SOLICITATION NO. HP432188

delivery, quality management, utilization management, financial management, management information systems and training).

2. The Contractor shall document and communicate to its personnel the organizational structure including the lines of responsibility, authority and coordination within and between departments of the organization.

E. NETWORK REQUIREMENTS, MANAGEMENT AND REPORTING

1. Overview

The provider network requirements, management and reporting specifications contained within this section apply to:

- a. Title XIX, Title XXI and Non-Title XIX SMI populations; and
- b. Non-Title XIX/XXI populations, as funding is available and services are delivered to these populations.

Requirements that apply exclusively to the Title XIX and Title XXI populations will be specified.

2. Provider Network Requirements

- a. The Contractor will develop a network of providers that:
 - 1) Is sufficient in size, scope and types of providers to provide all behavioral health covered services under this contract and fulfill all the service delivery requirements contained within Scope of Work Paragraph G and the ADHS/DBHS Provider Manual. In establishing and maintaining the network, the Contractor shall at a minimum consider the following:
 - a) Current *and* anticipated Title XIX and Title XXI eligibles data;
 - b) Current *and* anticipated Title XIX and Title XXI behavioral health enrollment data;
 - c) Current *and* anticipated Non-Title XIX SMI behavioral health enrollment data;
 - d) Current *and* anticipated other Non-Title XIX/XXI population behavioral health enrollment data;
 - e) Current *and* anticipated utilization of services, considering behavioral health recipient characteristics and behavioral health care needs;
 - f) Cultural needs of behavioral health care recipients, which shall be assessed by the Contractor,
 - g) The number of network providers who are not accepting new persons;
 - h) The geographic location of providers and persons, considering distance, travel time, the means of transportation used by persons and whether the location provides physical access for persons with disabilities;
 - i) The prevalent language(s) spoken by populations in the geographic service area;
 - j) Quality management data including but not limited to appointment standard data, problem resolution, concerns reported by eligible or enrolled person;
 - k) Behavioral health recipient Satisfaction surveys data;
 - l) Results from Independent Case Reviews conducted by DHS;
 - m) Grievance and appeal data;
 - n) Issues, concerns and requests brought forth by other state agency personnel who also have involvement with persons covered under this contract; and
 - o) Demographic data.
 - 2) Has the minimum number of providers by provider type or service:
 - a) as specified in the Contractor's proposal for the first year of the contract,

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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- b) as specified in the Contractor's Annual Provider Network Development and Management Plan minimum network requirements, as approved by DHS, or
 - c) as specified in any changes to E.2.a.2)a) or E.2.a.2)b). above as approved in advance by DHS.
- 3) Has one agency responsible for the coordination of services delivered to persons with a serious mental illness (this one agency may be the Contractor or a subcontracted agency).
- 4) Responds to referrals 24 hours per day, 7 days per week and can respond to immediate, urgent, and routine needs within the timeframes outlined in the ADHS/DBHS Provider Manual.
- 5) Responds to persons and their families in a culturally relevant manner and addresses their service needs in a way that is consistent with their cultural needs and preferences including providing services in other languages when identified as a preference.
- 6) Has providers to deliver services in the behavioral health recipients' primary or preferred language including services delivered by behavioral health professionals, behavioral health technicians, and, paraprofessionals, and crisis telephone services. In cases where the primary or preferred language is a rare language spoken in the geographic service area, services shall be provided with interpreter services.
- 7) Includes a sufficient number of providers who offer evening and weekend access to services for persons and families who cannot easily get leave from their employment.
- 8) Has a sufficient number of providers to fulfill the function and role of the Clinical Liaison as outlined in the ADHS/DBHS Provider Manual.
- 9) Utilizes behavioral health recipients and family members, who have received appropriate training and preparation, as providers of peer support services.
- 10) Is geographically accessible to all behavioral health recipients.
- 11) Includes the Arizona State Hospital as a subcontracted provider for the reimbursement of Title XIX, and Title XXI services up to the IMD limitations.
- 12) Has at least two detoxification facilities. The Contractor shall operate at least one facility in accordance with the DHS' IGA with the City of Phoenix.
- 13) Have programs and services for priority populations consistent with the requirement of the Substance Abuse Performance Partnership Block Grant – Scope of Work Paragraph G.10 and G.11 and the ADHS/DBHS Provider Manual. The network shall be configured to provide the following:
 - a) Priority access for pregnant women/teenagers,
 - b) Specialized programs and services for pregnant women and women with young children,
 - c) Services for injection drug abuse and
 - d) Provision of HIV early intervention services.
- 14) Has providers co-located at ADES/CPS offices throughout the county.

3. Network Management

- a. The Contractor shall have a sufficient number of qualified provider services staff to perform the following functions:
 - 1) Recruit and retain providers;

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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- 2) If the Contractor is not delivering services directly, develop contracts prudently and expeditiously and fulfill the subcontract requirements outlined in Special Terms and Conditions Paragraph D.1;
 - 3) Respond to provider inquiries and as applicable, coordinate with, or expeditiously refer to, other parts of the organization;
 - 4) Facilitate the credentialing and privileging of providers;
 - 5) Utilize the Contractor's established processes to coordinate communication regarding network development needs to and from other parts of the Contractor's organization;
 - 6) Coordinate with the Contractor's quality management personnel in fulfilling provider monitoring requirements as outlined in Scope of Work Paragraph K and ADHS QM/UM Plan;
 - 7) Continually monitor the network capacity to ensure that there are sufficient providers to service behavioral health recipients and those with specialized needs including provision of services to persons with limited proficiency in English. ADHS intends to enhance its ability to identify the linguistic needs of individuals with limited proficiency in English and to more effectively monitor Contractor's ability to provide services to these individuals. As these processes are developed, the Contractor shall adjust its operations.
 - 8) Monitoring of the network including review of various data sources to determine sufficiency;
 - 9) Ensure that providers operate under a current license, registration, certification or accreditation as required by the ADHS/DBHS Behavioral Health Covered Services Guide or other state or federal law.
- b. The Contractor shall ensure that all relevant information is disseminated to all behavioral health providers. The Contractor shall ensure that all providers have access to the ADHS/DBHS Behavioral Health Covered Services Guide and ADHS/DBHS Provider Manual and any updates either through the Internet, or provision of paper copies to Providers who do not have Internet access.
- c. The Contractor shall ensure that the use of subcontracted service providers does not result in duplication of administrative functions between the Contractor and subcontractors including but not limited to quality management and utilization management functions. Subcontracts with service providers shall focus on service delivery rather than delegation of administrative responsibilities the Contractor is required to fulfill under this contract. The Contractor may not delegate administrative functions to a provider beyond what is required of service providers as outlined in the ADHS/DBHS Provider Manual without the prior written approval of DHS.
- d. The Contractor shall ensure that providers obtain and maintain all applicable insurance as outlined in Special Terms and Conditions Paragraph E.1. The Contractor shall obtain and keep on file copies of provider insurance certificates.
- e. Selection of providers shall be based upon at a minimum:
- 1) The provider meeting the qualifications stated in the ADHS Covered Behavioral Health Services Guide.
 - 2) The provider fulfills any credentialing and privileging requirements contained in the ADHS/DBHS Provider Manual.
- f. Retention of providers is based upon performance and quality improvement data acquired while delivering services under this contract.

SCOPE OF WORK

SOLICITATION NO. HP432188

- g. Providers shall be registered with AHCCCS (or DHS as applicable) as provider types that are specified in the ADHS/DBHS Behavioral Health Covered Services Guide. Providers shall meet all provider qualifications and operate within the scope of their practice.
- h. The Contractor shall credential and privilege providers as required in the ADHS/DBHS Provider Manual including processes to expedite temporary credentialing and privileging when needed to ensure the sufficiency of the network and add to specialized providers. The Contractors credentialing & privileging processes shall be in compliance with AHCCCS medical Policy Manual Chapter 900.
- i. The Contractor shall not discriminate with respect to participation in the DHS program, against any provider based solely on the provider's type of licensure or certification. In addition, the Contractor shall not discriminate against providers that service high-risk populations or specialize in conditions that require costly treatment. This provision, however, does not prohibit the Contractor from limiting provider participation to the extent that the Contractor is meeting the needs of those persons covered under this contract. This provision also does not interfere with measures established by the Contractor to control costs consistent with its responsibilities under this contract nor does it preclude the Contractor from using different reimbursement amounts for different specialists or for different practitioners in the same specialty. If the Contractor declines to include individuals or groups of providers in its network, it shall give the affected providers written notice of the reason for its decision. The Contractor may not include providers excluded from participation in Federal health care programs, pursuant to Section 1128 or Section 1128 A of the Social Security Act.
- j. Providers shall not be restricted or inhibited in any way from communicating freely with or advocating for persons regarding:
 - 1) Behavioral health care, medical needs and treatment options, even if needed services are not covered by the Contractor or if an alternate treatment is self-administered.
 - 2) Any information the behavioral health recipients needs in order to decide among all relevant treatment options;
 - 3) The risks, benefits, and consequences of treatment or non-treatment; and,
 - 4) The behavioral health recipient's right to participate in decisions regarding his or her behavioral health care, including the right to refuse treatment, and to express preferences about future treatment decisions.
- k. If the network is unable to provide services required under this contract, the Contractor shall ensure timely and adequate coverage of these services through an out of network provider until a network provider is contracted. The Contractor shall ensure coordination with respect to authorization and payment issues in these circumstances.

4. Network Reporting Requirements

a. Network Attestation

- 1) The Contractor shall submit to DHS by March 1 of each contract year an attestation of the adequacy and sufficiency of the provider network operated through this contract. The attestation, signed by Contractor's Chief Executive Officer, shall verify that the network:
 - a) Offers an appropriate range of services, including specialty services, that is adequate for the anticipated number of Title XIX, Title XXI, and Non-Title XIX SMI persons in each service area; and
 - b) Maintains a network of providers that is sufficient in number, mix, and geographic distribution to meet the accessibility and service needs of the anticipated number

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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of Title XIX, Title XXI and Non-Title XIX SMI persons in the geographic service area.

- 2) The Contractor shall also submit an attestation when there is a significant change in operations impacting services and capacity, including but not limited to:
 - a) Changes in services
 - b) Changes in covered benefits
 - c) Addition of new eligibility populations

b. Notification Requirements for Changes to the Network

- 1) The Contractor shall notify and seek the approval from DHS before making any expected material changes in the size, scope or configuration of the Contractor's provider network.
- 2) The Contractor shall notify DHS in writing within one (1) day of becoming aware of any unexpected network material change or anticipating a network material change that could impair the provider network. This notification shall include:
 - a) Information about how the change will affect the delivery of covered services;
 - b) The Contractor's plan for maintaining quality of care if the provider network change is likely to result in deficient delivery of covered services; and
 - c) The Contractor's plan to address and resolve any network deficiency.
- 3) The Contractor shall notify DHS in writing within five (5) days of learning of a network deficiency, or of a decision by the Contractor to terminate, suspend or limit a subcontract.
 - a) The notice shall include:
 - i. The number of individuals to be impacted by the termination, limitation or suspension decision including the number of Title XIX and Title XXI and Non-Title XIX/XXI behavioral health recipients affected by program category.
 - ii. The Contractor's plan to ensure that there is minimal disruption to the behavioral health recipients care and provision of service. The plan shall include provisions for clinical team meetings with the behavioral health recipient to discuss the options available to continue the service. The treatment plan will be revised to address the change in services or service provider.
 - b) DHS may require the Contractor to submit a transition plan for individual behavioral health recipients who are impacted by the change.
 - c) The Contractor shall track all persons transitioned due to a subcontract suspension, limitation or termination to ensure service continuity. Required elements to be tracked include: Name, Title XIX/XXI status, date of birth, population type, current services that the client is receiving, new agency assigned, and date of first appointment and activities to re-engage persons who miss their first appointment at the new provider.

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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c. Quarterly Reports

- 1) The Contractor shall submit Quarterly Network Status Reports in a format approved by DHS and according to the following schedule:

Due to DHS on:

October 31

January 31

April 30

July 31

for the reporting period:

July 1 through September 30

October 1 through December 31

January 1 through March 31

April 1 through June 30

- 2) The Quarterly Report will include the following elements: providers lost and gained, the name and address of provider, provider type and contracted capacity, AHCCCS provider registration number, populations served, and an analysis of the impact on the sufficiency of the network. Where, as a result of the losses, a material gap or deficiency is identified, the Contractor shall include a plan for addressing the gap and the plan for transitioning persons to appropriate alternate services as outlined in the network notification requirements. The Contractor will also report progress to date in implementing priority development areas in the Annual Network Development and Management Plan or barriers they have encountered and actions planned to address the barriers.

d. Annual Reports

- 1) Network Inventory

- a) The Network Inventory is due annually to ADHS on January 15th.
- b) The purpose of the Network Inventory is to quantify number of providers available by all categories of covered services.
- c) The Inventory requires the reporting of the number of agencies, the number of full and part-time staff, units/slots, beds and dollars allocated, as appropriate for each covered service by population (e.g. SMI, GMH, SA, Child).
- d) The Network Inventory also includes categories in addition to covered services that ADHS is monitoring, such as: the number of staff competent in delivering services to behavioral health recipients with developmental disabilities; staff with bilingual capabilities; and prescriber availability.

- 2) The Annual Provider Network Development and Management Plan

- a) The Annual Provider Network Development and Management Plan is due to ADHS on July 1, 2004 and annually thereafter on March 1.
- b) The purpose of the plan is to identify the current status of the network at all levels and to identify network development and/or enhancement needs for the upcoming contract year. The identification of development needs shall be based on a methodology determined by DHS for assessing network sufficiency, capacity, and minimum network standards.
- c) The plan shall include a narrative analysis of the sufficiency of the Title XIX, Title XXI and Non-Title XIX/XXI SMI behavioral health recipient network using a method established by DHS. The analysis shall be based on multiple data sources including, but not limited to: performance on appointment standards/appointment availability, problem resolution, concerns reported by eligible or enrolled person, grievance, appeal, and request for hearings, Title XIX and Title XXI eligibility data, penetration rates, utilization data, network inventory, behavioral health recipient

SCOPE OF WORK

SOLICITATION NO. HP432188

satisfaction survey, demographic data and information on the cultural needs of the communities. The analysis should include the identification of material gaps and any barriers encountered in fulfilling the prior year plan.

- d) The Plan shall include a description of services and programs for substance abuse funded through the SAPT Block Grant. In developing the description, the Contractor shall review and analyze capacity data including wait list management methods for SAPT Block Grant Priority populations.
- e) Based upon the data analysis, the Contractor shall propose minimum network standards for the GSA. In fulfilling the minimum network standards, the Contractor shall include the minimum number of stated providers or services directly available to the Contractor and not merely the licensed capacity of a provider. The Contractors proposed minimum network standards shall be reviewed by DHS to determine approval.

Provider type/Service	Minimum Number	Unit
Subacute facility capable of accepting walk-ins Provider type B5, B6		Number of facilities
Inpatient service/ Provider types 02,71		Number of adults beds
		Number of child beds
Inpatient detoxification services Provider types 02, 71, B5, B6		Number of adult beds
RTC Provider types 78, B1, B2, B3		Number of child beds
Level II Provider type 74		Number of adult beds
		Number of children beds
Level III Provider type A2		Number of adult beds
		Number of children beds
Therapeutic Foster Care Homes Provider type A5		Number of adult placements
		Number of children placements
Housing		Number of persons with a serious mental illness who will be assisted in locating or maintaining housing
Pharmacy locations Provider type 03		Number of locations
Methadone maintenance services Provider type 8, 31, 18, 19		Number of agencies
Outpatient agencies Provider type 77 (See below for additional requirements)		Number of agencies (Including those used by the one agency responsible for coordinating care to SMI)
Consumer operated community service agencies Provider type A3		Number of agencies
Behavioral Health Recipients or Family Members to deliver peer support services		Full Time Equivalents working in community service agencies or outpatient agencies

SCOPE OF WORK SOLICITATION NO. HP432188
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Crisis response telephone		Full Time Equivalents for am shift
		Full Time Equivalents for pm shift
		Full Time Equivalents for night shift
Mobile crisis		Full Time Equivalents for am shift
		Full Time Equivalents for pm shift
		Full Time Equivalents for night shift

- f) Based upon the data analysis the Contractor shall determine the minimum total number of full time equivalents that will be working within outpatient clinics or operating independently, as applicable for each professional level stated below:

Staffing Type	Minimum Number	Units
Paraprofessionals		Full Time Equivalents
Behavioral Health Technicians (BHT)		Full Time Equivalents
		Of the above stated FTE number of BHTs, how many Full time Equivalents will be performing as Clinical Liaisons or conducting assessments
Behavioral Health Professionals (BHP) (Do not include Psychiatrists, Nurse Practitioners, or Physician Assistants)		Full Time Equivalents
		Of the above stated FTE number of BHPs, how many Full Time Equivalents will be performing as Clinical Liaisons or conducting assessments
Psychiatrists, Nurses Practitioners, or Physician Assistants		Full Time Equivalents
		Of the above stated FTE number of BHPs in this category, how many Full Time Equivalents will be performing as Clinical Liaisons or conducting assessments
		Number of hours dedicated to medication assessment and prescribing

- g) Status of provider network issues that occurred over the prior year that were of a significant nature or required corrective action by DHS.
- h) Identification and evaluation of interventions and network development efforts during the prior year.
- i) Plans to resolve any current material gaps in the network and barriers in network development.

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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- j) Priority areas for network development activities for the following year and goals, activities timelines and measurement methodologies for addressing the priorities.
- k) A listing of providers by GSA. The listing shall distinguish between providers serving Title XIX and Title XXI children and adults. If a provider has multiple sites in which it provides service, all sites should be listed. The provider listing should include the provider's address, the county and provider type information. The list should be organized to include all categories of covered services.

F. OUTREACH

The Contractor shall conduct outreach activities designed to inform persons of the availability of behavioral health services. Outreach activities shall include, but are not limited to:

- 1. Participation in local health fairs, or health promotion activities;
- 2. Involvement with local school districts;
- 3. Routine contact with AHCCCS Health Plan Behavioral Health Coordinators and/or primary care providers (PCPs);
- 4. Homeless Outreach;
- 5. Publication and distribution of informational materials;
- 6. Liaison activities with local and county jails, Arizona Department of Corrections and Arizona Department of Juvenile Corrections;
- 7. Routine interaction with agencies that have contact with substance abusing pregnant women;
- 8. Development and implementation of outreach programs that identify persons with co-morbid medical and behavioral health disorders, persons with co-occurring developmental disabilities and behavioral health disorders, and those who may be seriously mentally ill within the Contractor's geographic service area, including persons that reside in jails, homeless shelters or other settings; and
- 9. Provide information to mental health advocacy organizations.

Outreach activities shall include dissemination of information to the general public, other human service providers, school administrators and teachers and other interested parties regarding behavioral health services available to eligible persons.

G. SERVICE DELIVERY SYSTEM

1. General Requirements

The Contractor shall ensure that services are delivered in accordance with the requirements contained within this contract and the:

- a. ADHS/DBHS Policy and Procedure Manual which contains administrative requirements of the Contractor;
- b. ADHS Behavioral Health Covered Service Guide which provides a full description of the services covered under this contract including definitions; service standards/provider qualifications; code specific information; and billing limitations for each service; and

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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- c. ADHS/DBHS Provider Manual, which contains service delivery policies that shall be adhered to by providers. The Contractor is required to add the Contractor's specific provider operational requirements and information into the ADHS/DBHS Provider Manual. DHS will provide the Contractor an electronic ADHS/DBHS Provider Manual that allows the Contractor to add Contractor specific information within the ADHS/DBHS Provider Manual. The ADHS/DBHS Provider Manual contains at a minimum the following policies pertaining to:
- 1) Clinical Operations
 - a) Accessing and Interpreting Eligibility and Enrollment Information and Screening and Applying for AHCCCS Health Insurance
 - b) Appointment Standards and Timeliness of Service
 - c) Referral Process
 - d) Co-payments
 - e) Third Party Liability and Coordination of Benefits
 - f) Member Handbooks
 - g) Clinical Liaison
 - h) Outreach, Engagement, Re-Engagement and Closure
 - i) Intake, Assessment and Service Planning
 - j) SMI Eligibility Determination
 - k) General and Informed Consent to Treatment
 - l) Advance Directives
 - m) Covered Behavioral Health Services
 - n) Securing Services and Prior Authorization
 - o) Psychotropic Medications: Prescribing and Monitoring
 - p) Medication Formulary
 - q) Transition of Persons
 - r) Pre-petition Screening, Court Ordered Evaluation and Treatment
 - s) Special Populations
 - t) Credentialing and Privileging
 - u) Service Prioritization for Non-Title XIX/XXI Funding
 - v) Out-of-State Placements for Children and Young Adults
 2. Communication and Care Coordination
 - a) Disclosure of Behavioral Health Information
 - b) Behavioral Health Medical Record Standards
 - c) Coordination of Care with AHCCCS Health Plans and PCPs
 - d) Coordination of Care with Other Government Entities
 3. Member Rights and Provider Appeals
 - a) Member Notice Requirements
 - b) Member Complaints and Appeals
 - c) Grievance and Request for Investigation for Persons Determined to Have a Serious Mental Illness (SMI)
 - d) Special Assistance for SMI Members
 - e) Provider Appeals
 4. Data and Billing Requirements
 - a) Submitting Claims and Encounters
 5. Reporting Requirements
 - a) Fraud and Abuse Reporting
 - b) Institutions for Mental Disease (IMD) Reporting
 - c) Seclusion and Restraint Reporting for Level I Facilities
 - d) Reporting of Incidents, Accidents and Deaths
 - e) Enrollment, Disenrollment and other Data Submission

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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- 6. Periodic Audits and Surveys
 - a) Encounter Validation Studies
 - b) Independent Case Review
 - c) Consumer and Family Satisfaction Survey
 - d) Quality Improvement Projects
- 7. Training and Development
 - a) Training Requirements

The Contractor shall ensure that behavioral health providers are continuously educated in and use evidence-based practices. Behavioral health service providers shall use the ADHS/DBHS Clinical Guidance Documents as resources as applicable in delivering behavioral health services. The ADHS/DBHS Clinical Guidance Documents are available on the ADHS/DBHS website.

2. Customer Service

- a. The Contractor shall have a customer service function that is responsive to behavioral health recipients, family members and stakeholders. At a minimum the customer service function shall:
 - 1) Be customer oriented,
 - 2) Respond to inquiries and assist behavioral health recipients, family members and stakeholders in a manner that resolves their inquiry, including having the ability to respond to those with limited English proficiency,
 - 3) Connect behavioral health recipients, family members or stakeholders to the crisis line when indicated,
 - 4) Process referrals including request for services
 - 5) Provide information on where and how to access behavioral health services,
 - 6) Log all complaints and resolution of the complaints and notify the behavioral health recipient regarding the resolution, train staff to know how to distinguish between a complaint, SMI Grievance, and Member Appeals and know how to triage these to the appropriate personnel, and
 - 7) At a minimum, have customer service personnel answering the phones and responding to inquiries from 8 am to 5 pm weekdays. If the Contractor does not have customer service staff answering phones twenty-four (24) hours per day, the Contractor shall transfer the customer service telephone line to the crisis telephone line. In this circumstance, the crisis telephone line personnel shall accept and process referrals twenty-four (24) hours per day, seven (7) days per week regardless of the nature of the referral.

3. Behavioral Health Recipient Provider Choice

The Contractor shall give behavioral health recipients choice in behavioral health providers within the network.

4. Assignment to a Clinical Liaison

- a. The Contractor shall assign each behavioral health recipient a clinical liaison in accordance with the ADHS/DBHS Provider Manual.
- b. The Contractor shall maintain a roster that identifies the clinical liaison and clinical liaison contact information for each behavioral health recipient. The Contractor shall update the roster as the Clinical Liaison changes.

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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5. Crisis Response System

- a. The Contractor shall maintain a twenty-four (24) hours per day, seven (7) days per week crisis response system. The crisis response system shall fulfill the following requirements.
- 1) A telephone crisis response line shall be sufficiently staffed to meet the service demand of all persons in the geographic service area. The crisis phone response service shall be answered within three (3) telephone rings, with a call abandonment rate less than three percent (3%). One crisis telephone number shall be publicized within the geographic service area. Crisis phone response shall include triage, referral and dispatch of service providers and patch capabilities to and from 911 and other crisis providers as applicable.
 - 2) Response to crisis calls shall meet the immediate and urgent response requirements as outlined in the ADHS/DBHS Provider Manual and have the ability to record referrals, dispositions, and overall response time.
 - 3) The Contractor shall have a minimum of two subacute facilities with walk-in available twenty-four (24) hours per day, seven (7) days per week. These subacute facilities shall be strategically located in the geographic service area to maximize access to all persons. In addition to assessing and responding to mental health issues, these subacute walk-in facilities shall be able to assess and respond to persons who need detoxification from substances. There shall be professional staff available to perform pre-petitions screenings, for court-ordered evaluations, as applicable.
 - 4) The Contractor shall maintain a minimum of two Level 1 detoxification facilities. The Contractor shall operate at least one facility in accordance with DHS' IGA with the City of Phoenix. The facilities shall provide twenty-four (24) hour access for persons requiring substance stabilization/detoxification in locations that are geographically accessible. Staff shall be competent to address and respond to any co-morbid psychiatric issues and needs of persons requesting services under the law, including formal coordination mechanisms with subacute facilities, inpatient facilities and hospital emergency rooms.
 - 5) The crisis response system may respond with any of the services outlined in Scope of Work Paragraph C of this contract but the service shall be clinically responsive to the needs of the person.
 - 6) Services provided in response to immediate and urgent response needs shall be provided in order to intervene and offer resolutions, not merely triage and transfer, and shall be provided in the least restrictive setting possible, consistent with individual and family need and community safety.
 - 7) The crisis response system must have the capacity to communicate with individuals who do not speak English.
 - 8) Emergency behavioral health services do not require prior authorization and shall be delivered in compliance with the ADHS/DBHS Provider Manual policy on Prior Authorization.
 - 9) The Contractor's customer service department shall have patch capabilities to the crisis response system.
 - 10) The Contractor shall initiate and maintain a collaborative effort with fire, police, emergency medical services, hospital emergency departments, AHCCCS Health Plans and other providers of public health and safety services to inform them of how to use the crisis response system. The Contractor shall meet regularly with representatives of fire, police,

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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emergency medical services and hospital emergency departments to coordinate services and to assess and improve the Contractor's crisis response services.

- 11) The Contractor is responsible for psychiatric and/or psychological consultations provided to Title XIX and Title XXI enrolled behavioral health recipients in emergency room settings. The person's AHCCCS acute care health plan is responsible for all other medical services including triage, physician assessment and diagnostic tests for services delivered in an emergency room setting.
- 12) The Contractor shall be responsible for any Level I inpatient hospital services provided to Title XIX and Title XXI behavioral health recipients when the Contractor or subcontracted provider has had contact with the person prior to the admission into the Level I inpatient service.
- 13) The Contractor shall have a process to ensure persons who have emergency medical needs access emergency medical services. The Contractor shall not exclusively rely upon Emergency Rooms to fulfill this requirement.
- 14) If a provider determines that the person receiving services may need court-ordered evaluation pursuant to A.R.S. §36-520 et seq., a pre-petition screening shall be performed for court ordered evaluations.
- 15) Having one publicized telephone crisis response line for the geographic service area does not preclude the Contractor from allowing or requesting providers to be the primary contact for crisis calls from behavioral health recipients that the provider serves.

6. Psychotropic Medications

a. Formulary

The Contractor shall maintain a formulary that at a minimum contains the medications listed on the ADHS/DBHS Medication List.

b. Psychotropic Medication Monitoring

The Contractor shall develop a monitoring system consistent with requirements of the ADHS/DBHS Provider Manual content pertaining to psychotropic medications and the ADHS Quality Management and Utilization Management Plan.

c. Pharmacy Rebates

The Contractor shall seek to obtain best pricing and pharmacy rebates for psychiatric medications purchased and reports such rebates in accordance with requirements set forth in the Financial Reporting Guide for Regional Behavioral Health Authorities.

7. Coordination of Behavioral Health Benefits and Collection Practices

a. Coordination of Behavioral Health Benefits

The Contractor shall adhere to coordination of benefits and third-party liability requirements described in the ADHS/DBHS Provider Manual. The Contractor shall also coordinate benefits in accordance with the following.

The Contractor shall cost-avoid all claims for services that are subject to third-party payment and may deny a service to a behavioral health recipient if it knows a third-party (i.e., other insurer) will provide the service. However, if a third-party insurer (other than Medicare) requires the

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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behavioral health recipient to pay any co-payment, coinsurance or deductible, the Contractor is responsible for making these payments, even if the services are provided outside of the Contractor's network. The Contractor is not responsible for paying coinsurance and deductibles that are in excess of what the Contractor would have paid for the entire service per a written contract with the provider performing service, or the ADHS/DBHS fee-for-service payment equivalent. The Contractor must decide whether it is more cost-effective to provide the service within its network or pay coinsurance and deductibles for a service outside its network. For continuity of care, the Contractor may also choose to provide the service within its network. If the Contractor refers the behavioral health recipient for services to a third-party insurer (other than Medicare), and the insurer requires payment in advance of all co-payments, coinsurance and deductibles, the Contractor must make such payments in advance.

b. Collections from Third Party

In joint cases involving both AHCCCS fee-for-service or reinsurance and the Contractor, AHCCCS's authorized representative is responsible for performing all research, investigation and payment of lien-related costs. AHCCCS's authorized representative is also responsible for negotiating and acting in the best interest of all parties to obtain a reasonable settlement in joint cases and may compromise a settlement in order to maximize overall reimbursement, net of legal and other costs. For total plan cases involving only payments from the Contractor, the Contractor is responsible for performing all research, investigation and filing for liens and payment of lien filing fees and other related costs. The Contractor shall use the cover sheet as prescribed by DHS when filing liens. The cover sheet is available upon request from the ADHS Bureau of Financial Operations.

The Contractor may retain up to one hundred percent (100%) of its third-party collections if all of the following conditions exist:

- 1) Total collections received do not exceed the total amount of the Contractor's financial liability for the behavioral health recipient;
- 2) There are no payments made by AHCCCS related to fee-for-service, reinsurance or administrative costs (i.e., lien filing, etc.); and
- 3) Such recovery is not prohibited by State or Federal law.

c. Reporting of collections and additional health insurance

The Contractor may be required to report case level detail of third-party collections and cost avoidance including number of referrals on total plan cases. The Contractor shall communicate any known change in or addition to health insurance information, including Medicare, to AHCCCS, Division of Member Services, not later than 10 days from the date of discovery using the AHCCCS Third-Party Change Form found in the ADHS/DBHS Provider Manual.

d. Limitation on billing and collections

The Contractor shall comply with the Provider Manual regarding collection of fees from behavioral health recipients. The Contractor shall not bill, nor attempt to collect payment directly or through a collection agency from a person claiming to be AHCCCS eligible without first receiving verification that the person was ineligible for AHCCCS on the date of service, or that services provided were not covered services. (A.A.C. R9-22-702)

SCOPE OF WORK

SOLICITATION NO. HP432188

8. Service Delivery Requirements for Persons Determined to have a Serious Mental Illness

a. Overview

- 1) In addition to the service delivery requirements in Scope of Work Paragraph G.1. through G.7. above, the Contractor shall fulfill the following services delivery requirements for services provided to persons who have been determined to have serious mental illness.
- 2) Persons who have been determined to have a serious mental illness have distinct behavioral health care needs. DHS is committed to meeting the behavioral health care needs of persons who have been determined to have a serious mental illness. Towards that end, the Contractor shall fulfill the additional requirements set forth in this section to meet the needs of persons with a serious mental illness. Many of the requirements set forth for these populations are obligations DHS is committed to fulfilling under the Arnold vs. Sarn class action lawsuit. The following is a brief history and description of the lawsuit, class members impacted by this lawsuit and DHS obligations that the Contractor shall fulfill under this contract.

b. Historical Background

- 1) DHS (including the State Hospital) and Maricopa County are defendants in the Arnold vs. Sarn class action lawsuit first filed in 1981 which cited breach of duty to provide an adequate system of community care for persons with a serious mental illness. Since 1981, there have been several legal documents developed to direct the delivery of care to persons with a serious mental illness. It was determined in 1994 that full satisfaction of the original legal document, the *Blueprint*, was not possible and subsequent negotiations resulted in the development of the *Joint Stipulation on Exit Criteria and Disengagement* that was approved by the court in 1996. The *Joint Stipulation on Exit Criteria and Disengagement* defined when the system would have to satisfy the requirements of state statutes. In 1999, the court approved a *Supplemental Agreement* which sets forth specific standards and obligations for implementing the *Joint Stipulation on Exit Criteria and Disengagement*.
- 2) DHS has promulgated Administrative Rules that direct the delivery of services for persons determined to have a serious mental illness (A.A.C.-R9-21).
- 3) Many of the requirements contained within the aforementioned documents are set forth within the general service delivery requirements of this contract and other documents incorporated by reference in Special Terms and Conditions Paragraph B2. Additional requirements stemming from this lawsuit that shall be the responsibility of the Contractor are noted in this section and within four (4) Maricopa County Strategic Plans incorporated by reference in Special Terms and Conditions Paragraph B2

c. Class Members Under the Lawsuit

- 1) A class member under Arnold vs. Sarn means a person who meets all of the following:
 - a) Is a resident of Maricopa County,
 - b) Is indigent,
 - c) Is seriously mentally ill, and
 - d) Would reasonably benefit from appropriate behavioral health treatment due to his or her mental illness.
- 2) A priority class member under Arnold vs. Sarn means a person who meets all of the above criteria for a class member and who: is enrolled in the behavioral health system as of the date of the exit stipulation or anytime thereafter; is eligible for an extended individual service plan (ISP); and since July 1, 1993, is or has been:

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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- a) A resident of the Arizona State Hospital,
 - b) A resident of a Supervisory Care Home,
 - c) A resident of a twenty-four (24) hour residential program,
 - d) A jail inmate with a major biological mental illness, or
 - e) Hospitalized twice or more in one year or a frequent user of crisis services.
- 3) The Arnold vs. Sarn Joint Stipulation on Exit Criteria expounds upon class members and priority class members. The number of priority class members shall not be more than 3,000.

d. Service Delivery and Program Requirements

- 1) The Contractor shall fulfill the following requirements for class members:

- a) Principles for Persons with a Serious Mental Illness

The service delivery system shall operate in accordance with the following principles for persons who have been determined to have a serious mental illness and their families:

- i. Human dignity;
- ii. Respect for the person's individuality, abilities, needs, and aspirations without regard to the client's psychiatric condition;
- iii. Self-determination, freedom of choice and participation in treatment to the individuals fullest capacity;
- iv. Freedom from the discomfort, distress and deprivation which arise from an unresponsive and inhumane environment;
- v. Privacy including the opportunity, wherever possible, to be provided clearly defined private living, sleeping and personal care spaces;
- vi. Humane and adequate support and treatment that is responsive to the person's needs, that recognizes that a person's needs may vary, and that is sufficiently flexible to adjust to a person's changing needs;
- vii. The opportunity to receive services which are adequate, appropriate, consistent with the person's individual needs, and least restrictive of the person's freedom;
- viii. The opportunity to receive treatment and services that are culturally sensitive in their structure, process and content;
- ix. The opportunity to receive services on a voluntary basis to the maximum extent possible and entirely if possible;
- x. Integration of individuals into their home communities through housing and residential services which are located in residential neighborhoods, which rely as much as possible on generic support services to provide training and assistance in ordinary community experiences, and which utilize specialized mental health programs that are situated in or near natural community services;
- xi. The opportunity to live in one's own home and the flexibility of a service system which responds to individual needs by increasing, decreasing and changing service as needs change;
- xii. The opportunity to undergo normal experiences, even though such experiences may entail an element of risk; provided however, that an individual's safety or well-being or that of others shall not be unreasonably jeopardized;
- xiii. The opportunity to engage in activities and styles of living, consistent with the person's interests, which encourage and maintain the integration of the individual into the community.

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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b) Determinations for Serious Mental Illness

- i. The Contractor shall conduct reviews to determine if an adult person has a serious mental illness as defined in the SMI Determination policy contained within the ADHS/DBHS Provider Manual. These reviews shall be conducted for those who request a determination or those who meet criteria during an assessment as outlined in the ADHS/DBHS Provider Manual.
- ii. The Contractor shall ensure that processes developed and utilized to determine if a person has a serious mental illness do not result in barriers for behavioral health recipients and excessive expense due to multiple layers of reviews beyond what is required by the SMI Determination policy.

c) Special Assistance

- i. The Contractor shall create a process to notify the ADHS/DBHS Office of Human Rights and the appropriate Human Rights Committee of all individuals deemed to be in need of special assistance.
- ii. The Contractor shall ensure its staff have the necessary skill and knowledge to identify and refer all persons in need of special assistance.

d) Housing Program

- i. The Contractor shall be responsible for the development and management of a comprehensive housing program.
- ii. The Contractor shall fulfill the requirements in the ADHS/DBHS Strategic Plan for Housing for Maricopa County for Individuals with a Serious Mental Illness.
- iii. The housing program shall include a range of housing options from independent living to settings with needed supports based upon the individual's needs.
- iv. The Contractor shall have professional staff dedicated to the housing function that have technical knowledge and established relationships with behavioral health and housing providers.
- v. The Contractor shall have a unified mechanism for advocacy, networking and resource development related to housing issues.
- vi. The Contractor shall accept any assignment of grant-funded contracts previously developed for housing programs in the GSA. The Contractor shall assume management of all program activities and accountability to funding agencies as required under the assigned Contract.
- vii. The Contractor shall cooperate with any other entity under contract or partnership with DHS who is administering a supplemental housing or homeless outreach program for DHS for persons with a serious mental illness. This includes but not limited to a subcontractor who is administering a PATH grant for DHS.

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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- viii. The Contractor shall utilize all housing units previously obtained in this GSA including units acquired through the use of HB2003 funding for purposes of providing housing for persons with a serious mental illness.
- ix. The Contractor, its subsidiary, or subcontractor shall be a non-profit entity that is capable and eligible to administer a variety of low-income housing grant programs, including rental assistance and real property-based housing programs requiring development, ownership and/or property management.
- x. The Contractor shall pursue the renewal of existing housing grants and develop new housing funding resources.
- xi. The Contractor shall develop housing in an apartment setting with no more than twenty five percent (25%) of the apartment units being occupied by class members.
- xii. Neither the Contractor, nor any subcontracted providers, shall transfer, recommend for transfer, or assist others in transferring class members to any supervisory care home except in a unique situation. The Contractor's process for determination of a unique situation and transfer recommendations are subject to DHS approval.
- xiii. The Contractor shall keep an accounting of persons obtaining housing through the Contractor's Housing program.
- xiv. Any land or buildings and improvements purchased by the Contractor or its subcontractor for housing for behavioral health recipients shall include a deed restriction, reversionary clause or other legal instrument acceptable to DHS that requires the property to be used solely for the benefit of enrolled persons. Prior to the purchase of any property, the Contractor shall submit to DHS, for prior approval, a deed containing the use restrictions, reversionary clause or other legal instrument that ensures the property is used for the benefit of behavioral health recipients and that failure to comply with the use restrictions allows the property to revert to the State or allows the State to take title to the property.

e) Residential Placements or Independent Housing

The Contractor shall not place class members in a residential program where more than eight (8) persons reside at the same address. Additionally, no more than twenty-five percent (25%) of any housing complex can house individuals with a serious mental illness.

f) Requirements of the Exit Stipulation

- i. The Contractor shall make available, and maintain community living arrangements plus appropriate supports necessary to meet the individual needs and to ensure the appropriate discharge of class members at the Arizona State Hospital.
- ii. The Contractor shall reduce the class member census and bed capacity for non-forensic class members at the Arizona State Hospital, or any alternative, or replacement non-acute inpatient facility, which is funded or operated by the Arizona Department of Health Services, and which

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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provides the same services to class members as the Arizona State Hospital does as of the date of the Exit Stipulation, to no more than 55.

- iii. Of the total number of class members who will be transferred from the Arizona State Hospital, at least 85 class members shall be individuals who, as of 1/1/95 (the "118 List"), have had lengths of stay at the Arizona State Hospital greater than one (1) year.
- iv. The Contractor shall ensure that there are no admissions or readmissions of class members directly into the Arizona State Hospital from community mental health agencies, generic service providers, or other entities, programs, or persons, except where a court orders the admission despite or without review by the Contractor. All admissions of class members to the Arizona State Hospital shall only be from an inpatient facility:
- v. The Contractor shall ensure that class members who are admitted for long term inpatient services meet acute inpatient criteria of (1) high quality, (2) cost effective and federally reimbursable, (3) integrated into the general medical provider system which serves non-disabled citizens, (4) as close to the home communities of class members as practical, and (5) not associated with segregated state institutions.
- vi. The Contractor shall provide 300 community living arrangements with appropriate supports necessary to meet the individual needs and preferences of class members who have resided in supervisory care homes, and other class members who live in board and care homes. (There shall be 285 class members discharged from supervisory care homes on or after 1/1/95 living in community living arrangements with appropriate supports to meet Exit Stipulation requirements.)
- vii. Of the 285 community living arrangements with appropriate supports that shall be developed, 200 shall be to class members who reside in supervisory care homes, which were identified as priority homes.
- viii. The Contractor shall use its best efforts to transfer all other class members who reside or remain in supervisory care homes to alternative settings with appropriate supports, consistent with their individual needs and preferences.
- ix. The Contractor shall not transfer, or assist others in transferring class members to any supervisory care home, except in a unique situation. Prior to supervisory care home placement, behavioral health providers shall assist class members in seeking a community living arrangement and appropriate supports as an alternative. The Contractor shall have a process that has been approved by DHS to conduct clinical reviews of all individuals that are being placed or assisted in moving to a supervisory care home or board and care home to ensure that the placement is appropriate, a plan to assist the individual in finding alternative residential setting has been established, and that needed support services have been secured.

g) Dual Diagnosis

The Contractor shall fulfill the requirements in the ADHS/DBHS Strategic Plan for Dual Diagnosis.

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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h) Rehabilitation

The Contractor shall fulfill the requirements in the Maricopa County Plan for Employment and Rehabilitation for rehabilitative services for persons with a serious mental illness.

i) Case Management

The Contractor shall fulfill the requirements in the Maricopa County Case Management and Clinical Team Services Plan.

j) Jail Diversion

The Contractor shall collaborate with the Maricopa County jail diversion program for persons with a serious mental illness.

k) Arizona State Hospital

i. The Contractor shall subcontract with the Arizona State Hospital for payment for Title XIX and Title XXI persons.

(a) Charges for covered services provided by or at the Arizona State Hospital for Title XIX and Title XXI enrolled persons, under the age of 21 and over 65 years of age, shall be paid in the same manner as other covered services rendered to Title XIX and Title XXI eligible persons if and to the extent service authorizations are in effect and to the extent that Arizona State Hospital is a registered AHCCCS provider.

(b) Charges for covered services provided by or at the Arizona State Hospital for Title XIX enrolled persons, between the ages of 21 and 64, shall be paid in the same manner as other covered services rendered to Title XIX eligible persons subject to the Title XIX IMD benefit limitations as outlined in the ADHS/DBHS Provider Manual and the ADH/DBHS Covered Behavioral Health Services Guide, and also to the extent service authorizations are in effect and to the extent that Arizona State Hospital is a registered AHCCCS provider.

ii. The Contractor shall meet with the Arizona State Hospital administration and agree upon, and reduce to writing, protocols for referral, bed utilization and census management, coordination of care, discharge planning and dispute resolution. These agreements shall be in effect beginning July 1, 2004.

iii. The Contractor shall ensure coordination and continuity of care for behavioral health recipients admitted to the Arizona State Hospital, including but not limited to the following:

(a) diversion of potential admission from the Arizona State Hospital, as appropriate;

(b) coordination of the admission process with the Arizona State Hospital Admissions Office;

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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- (c) participation in the Arizona State Hospital treatment and discharge planning;
- (d) forwarding of available clinical and medical record information upon or shortly after admission; and
- (e) any other requested communication and/or collaboration with the Arizona State Hospital

9. Service Delivery Requirements for Services Delivered to Title XIX and Title XXI Children

- a. In addition to the service delivery requirements in Paragraph G.1. through G.7. above, the Contractor shall fulfill the following service delivery requirements for services provided to Title XIX and Title XXI Children.

- b. DHS is fully committed to fulfilling its obligations under the JK Settlement Agreement. DHS entered into this Agreement because it believes that these obligations are the best way to serve Title XIX children and families in need of behavioral health care. The obligations under the agreement emphasize partnering with families and children, interagency collaboration, and individualized services aimed at achieving meaningful outcomes for children and families.

- c. The Contractor shall operate the delivery system in accordance with the Arizona Vision set forth in the JK Settlement Agreement. The Arizona Children's Vision is as follows:

In collaboration with the child and family and others, Arizona will provide accessible behavioral health services designed to aid children to achieve success in school, live with their families, avoid delinquency, and become stable and productive adults. Services will be tailored to the child and family and provided in the most appropriate setting, in a timely fashion, and in accordance with best practices, while respecting the child's and family's cultural heritage.

- d. The Contractor shall operate the delivery system in accordance with the JK Settlement Agreement which shall require effective front-line practice, sufficient capacity of providers to deliver needed services, and collaboration with other child serving state agencies.

- e. Although the general service delivery requirements contained in this contract and the ADHS/DBHS Provider Manual set forth the requirements for services delivered to Title XIX and Title XXI children and their families, following are highlighted expectations of the Contractor:

- 1) Arizona Children's Principles

The Contractor shall service all children according to the Arizona Children's Principles:

- a) Collaboration with the Child and Family

Respect for and active collaboration with the child and parents is the cornerstone to achieving positive behavioral health outcomes. Parents and children are treated as partners in the assessment process, and the planning delivery, and evaluation of behavioral health services, and their preferences are taken seriously.

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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b) Functional Outcomes

Behavioral health services are designed and implemented to aid children to achieve success in school, live with their families, avoid delinquency, and become stable and productive adults. Implementation of the behavioral health services plan stabilizes the child's condition and minimizes safety risks.

c) Collaboration with Others

When children have multi-agency, multi-system involvement, a joint assessment is developed and a jointly established behavioral health services plan is collaboratively implemented. Client-centered teams plan and deliver services. Each child's team includes the child and parents and any foster parents, any individual important in the child's life who is invited to participate by the child or parents. The team also includes all other persons needed to develop an effective plan, including, as appropriate, the child's teacher, the child's Child Protective Services and/or Division of Developmental Disabilities case worker, and the child's probation officer. The team

- i. develops a common assessment of the child's and family's strengths and needs,
- ii. develops an individualized service plan,
- iii. monitors implementation of the plan and
- iv. makes adjustments in the plan if it is not succeeding.

d) Accessible Services

Children have access to a comprehensive array of behavioral health services, sufficient to ensure that they receive the treatment they need. Case management is provided as needed. Behavioral health service plans identify transportation the parents and child need to access behavioral health services, and how transportation assistance shall be provided. Behavioral health services are adapted or created when they are needed but not available.

e) Best Practices

Behavioral health services are provided by competent individuals who are adequately trained and supervised. Behavioral health services are delivered in accordance with guidelines adopted by DHS that incorporate evidence-based "best practice." Behavioral health service plans identify and appropriately address behavioral symptoms that are reactions to death of a family member, abuse or neglect, learning disorders, and other similar traumatic or frightening circumstances, substance abuse problems, the specialized behavioral health needs of children who are developmentally disabled, maladaptive sexual behavior, including abusive conduct and risky behavior, and the need for stability and the need to promote permanency in class members' lives, especially class members in foster care. Behavioral health services are continuously evaluated and modified if ineffective in achieving desired outcomes.

f) Most Appropriate Setting

Children are provided behavioral health services in their home and community to the extent possible. Behavioral health services are provided in the most integrated setting appropriate to the child's needs. When provided in a residential setting, the setting is the most integrated and most home-like setting that is appropriate to the child's needs.

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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g) Timeliness

Children identified as needing behavioral health services are assessed and serviced promptly.

h) Services Tailored to the Child and Family

The unique strengths and needs of children and their families dictate the type, mix, and intensity of behavioral health services provided. Parents and children are encouraged and assisted to articulate their own strengths and needs, the goals they are seeking, and what services they think are required to meet these goals.

i) Stability

Behavioral health service plans strive to minimize multiple placements. Service plans identify whether a class member is at risk of experiencing a placement disruption and, if so, identify the steps to be taken to minimize or eliminate the risk. Behavioral health service plans anticipate crises that might develop and include specific strategies and services that shall be employed if a crisis develops. In responding to crises, the behavioral health system uses all appropriate behavioral health services to help the child remain at home, minimize placement disruptions, and avoid the inappropriate use of the police and the criminal justice system. Behavioral health service plans anticipate and appropriately plan for transitions in children's lives, including transitions to new schools and new placements, and transitions to adult services.

j) Respect for the Child and Family's Unique Cultural Heritage

Behavioral health services are provided in a manner that respects the cultural tradition and heritage of the child and family. Services are provided in Spanish to children and parents whose primary language is Spanish.

k) Independence

Behavioral health services include support and training for parents in meeting their child's behavioral health needs, and support and training for children in self-management. Behavioral health service plans identify parents' and children's need for training and support to participate as partners in the assessment process, and in the planning, delivery, and evaluation of services, and provide that such training and support, including transportation assistance, advance discussions, and help with understanding written materials, shall be made available.

l) Connection to Natural Supports

The behavioral health system identifies and appropriately utilizes natural supports available from the child and parents' own network of associates, including friends and neighbors, and from community organizations, including service and religious organizations.

2) Family voice and involvement

The Contractor shall ensure that families have a voice in their individual treatment and a voice in the operations of the behavioral health delivery system.

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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3) Child and Family Teams

The Contractor shall ensure that all children are served through child and family teams. Further, the Contractor shall ensure that Clinical liaisons have knowledge and skill to involve others in the child and family process.

4) Support Services

The Contractor shall ensure that the delivery of services shall not only include the traditional outpatient treatment services but shall also use support services that are delivered in a timeframe needed by the child and family. In-home and out-of-home respite shall be readily available when needed.

5) Children in the Care and Custody of the State

Children who are in the care and custody of the state often have high intensity service needs and need to have care coordinated among state agencies. It is an expectation that the Contractor has providers that have the clinical knowledge and expertise to appropriately address the unique clinical intervention and services needs for these children. It is essential that services are provided in a timeframe that is consistent with their clinical and service needs. Behavioral health services shall be planned and delivered in a manner that minimizes placement disruptions. The Contractor shall also have providers with expertise in meeting the needs of children who have been adopted through the state.

6) Training to the Arizona Practice Model

Training shall be provided to Contractor personnel, service providers and family members who provide peer support to support them in successfully fulfilling the requirements of their position and to assist in achieving the Arizona Children's Vision and Principles.

7) Stakeholder Involvement

The Contractor shall seek out and consider any input from stakeholders in designing and managing the behavioral health delivery system. The Contractor shall provide information to advocacy organizations and other stakeholders regarding outcomes and status of services delivered to children.

8) Out of State Placement

In accordance with the Children's Principles, children shall receive services to the extent possible in their home and community. In rare situations, the Contractor, in collaboration with the Child and Family Team, may decide to have a child or adolescent receive services out of state to address the unique treatment needs of the child. In these situations, the Contractor shall fulfill the following requirements.

- a) The Contractor shall ensure that placements are made in accordance with requirements stated in the ADHS/DBHS Provider Manual.
- b) The Contractor shall submit an Initial Out of State Placement Notification to DHS concurrent with the placement and shall submit quarterly reports to the ADHS Medical Director regarding the status of those placed out of state. The required content of the report shall be provided by the ADHS Medical Director.

SCOPE OF WORK

SOLICITATION NO. HP432188

10. Service Delivery Requirements for Persons with Substance Abuse Problems

Overview

In addition to service delivery requirements in G1-G7 above the Contractor shall fulfill the following service delivery requirements for service provided to persons with substance abuse problems or substance dependence. Substance abuse problems covered under this contract include a range of conditions that vary in severity over time, from problematic, short-term use/abuse of substances to severe and chronic disorders requiring long-term and sustained treatment and recovery management. The Contractor shall develop and maintain a continuum of culturally competent substance abuse services and supports that meet the individualized needs of persons for education, brief intervention, acute stabilization/treatment and long-term recovery management for substance abuse problems.

a. Service delivery and program requirements

The Contractor shall develop services that meet the individualized needs of persons with substance abuse problems and:

- 1) Are designed to reduce the intensity, severity and duration of substance use and the number of relapse events, including a focus on life factors that support long-term recovery;
- 2) Provide ongoing monitoring, feedback and re-engagement into treatment based on changing needs of the individual;
- 3) Include the family in the treatment process;
- 4) Ensure that behavioral health recipients are assessed for co-occurring mental health conditions and physical disability/disease and these co-occurring issues are addressed;
- 5) Include, as appropriate, a focus on returning the individual to the workforce;
- 6) Ensure the Contractor provides physician oversight of medical treatments including methadone, medications and detoxification to ensure services are rehabilitative in focus and directed to long-term recovery management;
- 7) Ensure coordination and continuity within and between behavioral health service providers and natural supports to reduce premature discharge/disenrollment and support continuity of care over time.

b. Substance Abuse Block Grant Requirements

The Contractor shall ensure that services funded under the federal block grants meet all requirement outlined in the Special Terms and Conditions Paragraph F10, Management of Federal Block Grants Funds, and the ADHS/DBHS Provider Manual.

The Substance Abuse Performance Partnership Block Grant is an annual formula grant to the states authorized by the U.S. Congress to support a national system of substance abuse treatment and prevention programs and services. The Arizona Department of Health Services is the designated Single State Agency to administer the Block Grant in Arizona. The Block Grant supports primary prevention and treatment services for priority substance abuse populations and others through an annual allocation to Arizona.

The Contractor shall establish program and financial management procedures consistent with requirements of The Children's Health Act of 2000 and 45 CFR Part 96 as amended. Financial

SCOPE OF WORK

SOLICITATION NO. HP432188

requirements are identified in Special Terms and Conditions Paragraph F10 Management of Block Grant Funds.

- 1) Use of Block Grant Funding
 - a) Priority Population
 - i. Services funded through the SAPT Block Grant are based on available funding. The Contractor shall prioritize expenditure of Block Grant funds and delivery of services for the following priority populations:
 - (a) To ensure access to treatment and long-term recovery support services for pregnant women and teenagers who use substances, persons who use drugs by injection, and women/teenagers with young (dependent) children and their families;
 - (b) To provide HIV Early Intervention services at the site where persons receive covered behavioral health services for their substance use; and
 - (c) To provide primary prevention services to individuals and families who do not require covered behavioral health services.
 - ii. Minimum expenditure levels for priority SAPT populations are established by the DHS through the annual Schedule of Non-Title XIX/XXI Funding.
 - b) Treatment Services for Other Substance Abusing Populations
 - i. Women (including teenagers) with children and their families receive the highest service priority under the SAPT Block Grant. The Contractor shall develop, expand and enhance a continuum of specialized care for pregnant women and women with young children and their families including services for adolescent substance abuse based upon the Annual Provider Network Plan.
 - ii. Upon meeting service requirements for women with children and their families, the Contractor may propose to establish or expand network services for other populations requiring substance abuse interventions and supports, including homeless individuals, sight/hearing impaired, criminal justice populations and persons with co-occurring mental health disorders so long as Grant funds may be tracked for their authorized purpose.
- 2) Program Requirements for Women, Children and Families
 - a) The Contractor shall establish a sufficient network for services and supports to engage, retain and treat each pregnant woman and women/teenagers with young children who request and are in need of substance abuse treatment. Services shall be designed to support the long-term recovery needs of women and their families and include targeted outreach activities to identify and enroll women with substance use disorders, supported employment and coordination of housing needs. The Contractor shall prioritize new and existing undedicated monies available for substance abuse to treatment services for pregnant women pursuant to A.R.S. § 36-141.

SCOPE OF WORK

SOLICITATION NO. HP432188

i. Preferential Access for Pregnant Women

The Contractor shall establish mechanisms to ensure that each pregnant woman who requests and is in need of substance abuse treatment is admitted within 48 hours and is provided interim services in conformance with Provider Manual.

ii. Specialty Programs for Women and Children

The Contractor shall establish, develop and expand network capacity to provide outreach, specialized treatment and recovery support services for women who are pregnant or have young children and their families, including women who are attempting to regain custody of their children. Services shall treat the family as a unit and admit both women and their children into treatment.

b) Specialty programs for women and children shall include the following components at the treatment site:

- i. Delivery or referral for primary medical care for women;
- ii. Delivery or referral for primary pediatric care for children;
- iii. Gender-specific substance abuse treatment;
- iv. Therapeutic interventions for children;
- v. Child care;
- vi. Case management and transportation to access medical and pediatric care.

3) Program Requirements for Injection Drug Abuse

The Contractor shall ensure:

- a) Behavioral health recipients who use drugs by injection receive services within timeframes outlined in the Provider Manual.
- b) Providers conduct scientifically sound outreach activities to encourage individuals in need to undergo treatment.

4) Program Requirements for Tuberculosis Services

The Contractor shall ensure that persons with substance use disorders are referred for tuberculosis services.

5) Program Requirements for HIV Early Intervention Services

The Contractor shall establish services for HIV in conformance with Provider Manual.

6) Non-Title XIX/XXI Wait List

The Contractor shall establish and maintain a Non-Title XIX/XXI wait list for SAPT Block grant priority populations. The wait list shall include at a minimum:

- a) A unique identifier for each injection drug abuser seeking treatment and/or receiving interim services; and
- b) A unique identifier for each pregnant/parenting woman seeking treatment and receiving interim services.

SCOPE OF WORK

SOLICITATION NO. HP432188

The Contractor may request to waive wait list management requirements upon submission and approval of performance and outcome data as directed by DHS under the SAPT Performance Partnership Block Grant.

c. **COOL (Correctional Officer/Offender Liaison) Program**

The COOL Program was established to better serve the substance abuse treatment and behavioral health needs of high-risk offenders on parole from ADOC. The COOL Program provides designated staff and additional funding to support offenders requiring treatment and support services in the community.

The Contractor shall:

- 1) Have staff for the offender treatment and offender housing program, based on funds available each fiscal year.
- 2) Coordinate service referrals and appropriate service placements of offenders with ADOC parole officers as outlined in the Provider Manual.
- 3) Provide oversight of services and agencies serving COOL participants, including submission of attendance verification and non-compliance reports.
- 4) Submit quarterly reports and housing referral data to DHS.
- 5) Maintain a current roster of offender referrals, placements, housing services, and case status, including individuals returned to the prison system/re-incarcerated.

11. Service Delivery Requirements for Community Mental Health Services Block Grant

The Contractor shall ensure that services funded under the federal block grants meet all requirements outlined in Special Terms and Conditions Paragraph F.10, Management of Federal Block Grant Funds, and the ADHS/DBHS Provider Manual.

The Community Mental Health Services Block Grant is an annual formula grant to the States authorized by U.S. Congress through the Department of Health and Human Services, Center for Mental Health Services (CMHS), Substance Abuse and Mental Health Services Administration (SAMHSA). Block grants are awarded to States to establish or expand an organized community-based system of care for providing mental health services to adults with a serious mental illness (SMI) and children with a serious emotional disturbance (SED). The Arizona Department of Health Services is the designated Single State Agency to administer the Block Grant in Arizona.

Services funded through the CMHS Block Grant are based on available funding. The Contractor shall prioritize expenditures of Block Grant funds and delivery of services for the following priority populations:

- a. Non-Title XIX/XXI adults with Serious Mental Illness and
- b. Non-Title XIX/XXI children with a Serious Emotional Disturbance

Mental Health Block Grant funds may not be used to:

- a. Provide inpatient services;
- b. Make cash payments to intended recipients of health services;

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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- c. Purchase or improve land, purchase, construct, or permanently improve (other than minor remodeling) any building or other facility, or purchase major medical equipment;
- d. Satisfy any requirement for the expenditure of non-Federal funds as a condition of the receipt of Federal funds; or
- e. Provide financial assistance to any entity other than a public or nonprofit entity.

H. TRAINING OF CONTRACTOR PERSONNEL AND SERVICE PROVIDERS

- 1. The Contractor shall allocate sufficient financial and personnel resources to maintain a training function to enhance the knowledge and skills of all personnel, service providers and behavioral health recipients and family members (who provide peer support) that shall support the behavioral health delivery system in achieving the Arizona System Principles, Arizona Children's Vision and Principles, and Principles for Persons with a Serious Mental Illness. Training shall take multiple forms including but not limited to formal trainings, coaching, modeling and observation.
- 2. The Contractor shall provide orientation and on-going training to all personnel. The Contractor shall provide the minimum training requirements outlined in the ADHS/DBHS Provider Manual to all providers. The Contractor shall have qualified personnel develop and deliver trainings. The Contractor shall involve behavioral health recipients and family members in the development and delivery of trainings. All trainings shall address the cultural relevance and considerations pertaining to each training topic.
- 3. The Contractor shall assist DHS in coordinating and delivering trainings initiated by DHS due to identified needs.
- 4. The Contractor shall have processes to identify the training needs of its personnel, services providers, and behavioral health recipients and family members and then provide such trainings, orientation or technical assistance to support them in successfully fulfilling the requirements of their position and to assist in achieving the Arizona System Principles, Arizona Children's Vision and Principles, and Principles for Persons with a Serious Mental Illness. The Contractor's training function shall build into its routine processes the provision of orientation and required trainings for new providers entering the field of behavioral health and other providers new to the Contractor's network. The training function shall work in tandem with supervision needs of providers. The training function shall ensure that Clinical Supervisors are well trained in and committed to the Arizona Children's Vision and Principles and Principles for Persons with a Serious Mental Illness.
- 5. The Contractor shall use systematic processes such as case file review results, complaints and problem resolution data, utilization data and grievance and appeal data to identify providers who require training or technical assistance above the required minimum if they are not practicing in accordance with the Arizona Children's Vision and Principles for Persons with a Serious Mental Illness. The Contractor shall also provide or ensure that all appropriate personnel, service providers and behavioral health recipients and family members are provided training and/or technical assistance regarding new initiatives and best practices that impact the delivery of behavioral health services. The Contractor shall provide or ensure availability of training or technical assistance that is requested by personnel, service providers or behavioral health recipients and family members.
- 6. The Contractor shall also provide trainings to child serving state agencies (DES, ADJC, AOC and ADE) regarding the Arizona model for delivering services to behavioral health recipients and for coaching state agency personnel in working with children and families who have behavioral health needs.
- 7. The Contractor shall have processes to document the delivery of all trainings to personnel, service providers and behavioral health recipients.

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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I. SYSTEM COLLABORATION WITH STATE AGENCIES AND AHCCCS HEALTH PLANS

1. System Collaboration with State Agencies

- a. The Contractor shall work collaboratively with state agencies at the local system level.
- b. The Contractor shall meet, agree upon and reduce to writing collaborative protocols with Maricopa County District offices of:
 - 1) Arizona Department of Economic Security/Child Protective Services;
 - 2) Arizona Department of Economic Security/Division of Developmental Disabilities;
 - 3) Arizona Department of Economic Security/Rehabilitative Services Administration;
 - 4) Administrative Office of the Courts;
 - 5) Arizona Department of Corrections; and
 - 6) Arizona Department of Juvenile Corrections.
- c. At a minimum, the collaborative protocols shall address:
 - 1) How the Contractor will work with the entity in coordinating the delivery of behavioral health services to persons served by both entities;
 - 2) Mechanisms for resolving problems;
 - 3) Information sharing;
 - 4) Resources each contributes to the care and support of persons mutually served;
 - 5) Arrangement for co-location, if applicable.
- d. These written protocols shall be developed by December 31, 2004 and a copy shall be provided to DHS. These protocols shall be updated as needed.
- e. The Contractor shall communicate to behavioral health providers through the ADHS/DBHS Provider Manual in the applicable content area any agreed upon protocols that shall be carried out by providers.
- f. The Contractor shall address and attempt to resolve coordination of care issues with other state agencies at the lowest possible level. In the event that the Contractor is unable to resolve issues with state agencies, the Contractor shall forward the following in writing to DHS:
 - 1) The issue that the Contractor is unable to resolve,
 - 2) The actions already taken that have not resulted in resolution of the issue, and
 - 3) Recommendations for resolution of the problem.

2. System Collaboration with AHCCCS Acute Care Health Plans

- a. The Contractor shall hold meetings with the AHCCCS Health Plans operating in the GSA. These meetings shall be held to address coordination of care issues between the two systems including but not limited to sharing information with Health Plans regarding referral and consultation services and solving identified problems. The frequency of these meetings shall be often enough to identify and resolve issues in a timely manner but held at least quarterly. The meeting shall be facilitated by Contractor staff that have sufficient program and administrative knowledge and authority to resolve issues.
- b. The Contractor shall address and attempt to resolve coordination of care issues at the lowest possible level. In the event that the Contractor is unable to resolve issues with AHCCCS Health Plans, the Contractor shall forward the following in writing to DHS:
 - 1) The issue that the Contractor is unable to resolve,
 - 2) The actions already taken that have not resulted in resolution of the issue, and
 - 3) Recommendations for resolution of the problem.

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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- c. The Contractor shall ensure that all coordination of care requirements outlined in the Provider Manual are adhered to.
- d. The Contractor shall utilize the Coordination of Care form in the ADHS/DBHS Provider Manual when coordinating care with AHCCCS Health Plans. Otherwise any changes to the form shall be prior approved by the ADHS/DBHS Medical Director or designee.

J. COMMUNICATION WITH BEHAVIORAL HEALTH RECIPIENTS, FAMILY MEMBERS, STAKEHOLDERS, AND PROVIDERS

1. Overview

- a. The Contractor shall be proactive in communicating information to behavioral health recipients, families members, and stakeholders and providers to foster a community that understands the behavioral health delivery system including but not limited to the following information:
 - 1) How to access services,
 - 2) The covered behavioral health services available to the various populations,
 - 3) Information on treatment of behavioral health problems,
 - 4) Customer service contact information,
 - 5) Information pertaining to new initiatives within the behavioral health system,
 - 6) Information regarding the status of the Contractor's operations including the financial status of the Contractor and how the Contractor is allocating and managing resources in the delivery system,
 - 7) Information describing the network.
- b. The Contractor shall ensure timely and accurate dissemination and communication of information required by DHS. Upon request, the Contractor shall assist DHS in the dissemination of information to behavioral health recipients prepared by the federal government, AHCCCS, or DHS. The cost of disseminating and communicating information shall be borne by the Contractor.
- c. All advertisements, publications, and printed materials, which are produced by the Contractor and refer to Title XIX and Title XXI covered services shall state that such services are funded under a contract between AHCCCS and DHS. All advertisements, publications, and printed materials, which are produced by the Contractor and refer to Non-Title XIX/XXI covered services shall state that such services are funded through DHS.
- d. At a minimum, information shall be updated as needed and made available to the following groups: behavioral health recipients, family members, community stakeholders and State agencies.
- e. Communication requirements with Providers is outlined in Scope of Work Paragraph E.3.

2. Communication with Behavioral Health Recipients

- a. Written Communication
 - 1) The Contractor shall educate behavioral health recipients about covered behavioral health services and where and how to access services. At a minimum, the Contractor shall communicate with behavioral health recipients via the following.
 - a) Member Handbook: DHS has a Handbook template which the Contractor shall augment with Contractor specific information. At minimum, the Member Handbook shall be updated by the Contractor by August 1st of each year. The Contractor shall have the Member Handbook approved by DHS prior to printing.

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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- b) Annual notice to behavioral health recipients that a Provider Network Listing is available if requested. This may be communicated to behavioral health recipients via a newsletter.
 - c) Notices for denials, reductions, suspensions or terminations of services for Title XIX and Title XXI behavioral health recipients.
 - d) Other information as specified in the ADHS/DBHS Provider Manual.
 - 2) Written material shall contain easily understood language and format.
 - 3) When there are program changes, written notification shall be provided to the affected persons at least thirty (30) days before implementation.
 - 4) All informational materials intended for distribution to all behavioral health recipients shall be reviewed for accuracy by the Contractor and approved by DHS prior to distribution.
- b. Written Translation Requirements
- 1) All materials shall be translated into another language when the Contractor is aware that the other language is spoken by three thousand (3,000) individuals or ten percent (10%), whichever is less, of persons in a geographic service area who also have Limited English Proficiency (LEP).
 - 2) All vital material should be translated into another language when the Contractor is aware that the other language is spoken by one thousand (1,000) or five percent (5%), whichever is less, of persons in a geographic service area who also have LEP. Vital materials include at a minimum notice for denials, reductions, suspensions or terminations of services and consent forms.
 - 3) Written materials shall be available in alternative formats for the visually impaired.
 - 4) The Contractor shall inform all behavioral health recipients that information is available in alternative formats and how to access those formats.
- c. Oral Interpretation Requirements
- 1) The Contractor shall make oral interpretation services available free of charge to all Title XIX and Title XXI persons. This applies to all non-English languages, not just those that the Contractor identifies as prevalent.

3. Communications with Family Members

- a. General Information to Family Members
- 1) The Contractor shall, at a minimum, make available the following general written information to family members:
 - a) Where and how to access behavioral health services,
 - b) Information on the family members' role in the assessment and treatment for behavioral health recipients,
 - c) Generic information on the treatment of behavioral health problems,
 - d) Contact information in the assessment and delivery of behavioral health services, and

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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- e) Any limitations in involving family members or providing behavioral health recipient information for adult persons who do not want information shared with family members.
- 2) The Contractor shall educate providers regarding having a warm and welcoming environment for both behavioral health recipients and their families.
- 3) The Contractor shall give the above stated written materials to providers to distribute to family members.
- b. Behavioral Health Recipient Information to Family Members
 - 1) The Contractor shall require that providers encourage adult persons to include family members in the assessment and treatment for behavioral health recipients, unless it is contraindicated by family circumstances.
 - 2) The Contractor shall ensure that information regarding behavioral health recipients is shared in accordance with confidentiality and HIPAA rules and policy as outlined in Federal and State law and the ADHS/DBHS Provider Manual.

4. Communications with Stakeholders and State Agencies

- a. The Contractor shall periodically disseminate the following information, and other information upon request by DHS, to relevant community stakeholders and State agencies:
 - 1) How to access behavioral health services, including emergency/crisis behavioral health services,
 - 2) Customer service telephone numbers and hours of operation,
 - 3) How to identify and contact a behavioral health recipients' clinical liaison, and
 - 4) Covered behavioral health services, and a listing and locations of contracted behavioral health providers.
- b. The Contractor shall communicate with stakeholders and conduct outreach as outlined in Scope of Work Paragraph F.

5. Web Posting

- a. The Contractor shall maintain a website. The website shall be organized to allow for easy access of information by behavioral health recipients, family members, providers and stakeholders.
- b. The website shall contain at a minimum the following information or links:
 - 1) How to access behavioral health services, including crisis contact information
 - 2) Provider Listing
 - 3) Behavioral Health Recipient Handbook
 - 4) Customer service contact information
 - 5) Contractor's hours of operation
 - 6) ADHS/DBHS Provider Manual and Contractor specific information, including formulary information

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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- c. The Contractor shall ensure that the website is in compliance with the Americans with Disabilities Act.

K. QUALITY MANAGEMENT/UTILIZATION MANAGEMENT

1. Quality Management and Improvement Program

- a. The Contractor shall institute processes to assess, plan, implement and evaluate the quality of care provided to behavioral health recipients. The Contractor shall have a quality management and improvement program that fulfills all requirements contained within the ADHS Policy and Procedures on Quality Management, ADHS Annual Quality Management Plan requirements from the AHCCCS quality management requirements outlined in AHCCCS Medical Policy Manual AMPM, Chapter 900 and ADHS/DBHS Provider Manual.
- b. The Contractor shall have a sufficient number of qualified personnel to fulfill all quality management functions. The Contractor shall ensure that all activities within quality management are for the purpose of improving quality of care and meeting requirements set forth in this contract. The Contractor shall conduct provider monitoring activities according to the ADHS QM Plan and avoid unnecessary review and monitoring that will not assist in improving the quality of care or meeting the requirements of this contract.
- c. The Contractor shall ensure active participation in data collection and analysis. The Contractor shall actively participate in the monitoring and tracking of quality improvement findings and shall take such actions as determined necessary to improve the quality of care provided to behavioral health recipients. The Contractor shall actively monitor subcontractors' quality management activities to ensure compliance with federal regulations, AHCCCS and DHS requirements, and adherence to its quality management plan.
- d. The Contractor shall inform DHS within one (1) day of its knowledge of significant incidents/accidents involving behavioral health recipients and provide a summary of findings and corrective actions required, if any, following investigation of the incident/accident.
- e. DHS intends to enhance its quality management system in order to more effectively monitor the process of improving services under the JK Settlement Agreement and Arnold vs. Sarn lawsuit. As these changes are implemented, the Contractor shall conform its quality management systems to be consistent with DHS quality management systems including monitoring and performance improvement activities.

2. Performance Standards

- a. The Contractor shall meet ADHS Minimum Performance Standards for all Title XIX, Title XXI, and Non-Title XIX/XXI SMI behavioral health recipients and services. Beyond the minimum requirements, it is equally important that the Contractor continually improve performance indicator outcomes from year to year, as defined by DHS. The Contractor shall strive to meet the ultimate Goal, or Benchmark, established or approved by DHS. Any statistically significant drop in the Contractor's performance level for any indicator shall be explained by the Contractor in its Annual Quality Management Plan Evaluation. If the Contractor has a statistically significant drop in any indicator without a justifiable explanation, the Contractor shall be required to submit a corrective action plan to DHS, and may be subject to sanctions until an adequate level of performance is achieved. DHS has established three levels of performance:

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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1) Minimum Performance Standard

A Minimum Performance Standard is the minimally expected level of performance by the Contractor.

2) Goal

A Goal is a reachable standard for a given performance indicator for the contract year. If the Contractor has already met or exceeded the DHS established or approved Minimum Performance Standard for any indicator, the Contractor shall strive to meet the Goal for the indicator.

3) Benchmark

A Benchmark is the ultimate standard to be achieved. If the Contractor has already achieved or exceeded the Goal for any performance indicator, the Contractor shall strive to meet the Benchmark for the indicator. If the Contractor has achieved the Benchmark, the Contractor is expected to maintain this level of performance for future years.

- b. If the Contractor does not show demonstrable and sustained improvement toward meeting DHS established Performance Standards, DHS shall notify the Contractor to develop a corrective action plan. The corrective action plan shall be received by DHS within thirty (30) days after notification to Contractor. This plan shall be approved by DHS prior to implementation. DHS may conduct one or more follow-up onsite reviews or other audit processes to verify compliance with a corrective action plan. Failure to achieve adequate improvement may result in sanction imposed by DHS.
- c. The Contractor shall require a corrective action from any subcontractor not showing demonstrable and sustained improvement toward meeting DHS established or approved Minimum Performance Standards.
- d. The Contractor shall require a corrective action plan from, and may impose sanctions on, any subcontractor when:
 - 1) The subcontractor does not achieve the minimum standard for any indicator;
 - 2) The subcontractor's performance for any indicator declines to a level below the DHS established or approved Minimum Performance Standard;
 - 3) There is a statistically significant drop in the subcontractor's performance on any indicator without a justifiable explanation.
- e. The following table identifies the Minimum Performance Standards, Goals and Benchmarks for each required aspect of performance:

SCOPE OF WORK

SOLICITATION NO. HP432188

Aspect of Performance	How Measured	Minimum Performance Standard	Goal	Benchmark
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QUARTERLY

Access to care/Appointment Availability for emergency, routine assessments, and routine appointments (medication and other): Appointments are available to individuals referred for/requesting services within the contractually required timelines (emergency/urgent within 24 hours of referral; routine assessments within 7 days of referral; and routine appointments for ongoing services within 23 days of initial assessment).	Review of subcontractors and/or provider logs for emergency and referral to routine assessments; encounter reports for initial assessment to first service	85%	90%	95%
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ANNUALLY

Coordination of care with AHCCCS Health Plans/PCPs: The disposition of the referral is communication to the PCP/Health Plan, within thirty (30) days of initial assessment. If a member declines behavioral health services, DHS shall ensure communication of the final disposition to the referral source within thirty (30) days of referral. Behavioral health service providers communicate with and attempt to coordinate care with the member's acute health plan's PCP in compliance with DHS contract requirements.	ICR	75%	80%	90%
Sufficiency of assessments: Assessments are sufficiently comprehensive for the development of functional treatment recommendations.	ICR	85%	90%	95%
Member/family involvement: Staff actively engage members/families in the treatment planning process.	ICR	85%	90%	95%
Cultural competency: Members'/families' cultural preferences are assessed and included in the development of treatment plans.	ICR	70%	80%	95%
Appropriateness of services: The types and intensity of services, including case management, are provided based on the member's assessment and treatment recommendations.	ICR	85%	90%	95%
Informed consent for psychotropic medications: Members and/or parents/guardians are informed about and give consent for prescribed medications.	ICR	80%	90%	95%
Quality clinical outcomes: There is evidence of positive clinical outcomes for members receiving behavioral health services.	ICR	80%	82%	85%

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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3. DHS Quality Improvement Activities

a. The Contractor shall participate in the following DHS quality improvement activities:

1) Independent Case Review (ICR)

The Contractor makes available records and other documentation, and ensures Subcontractor's participation in, and cooperation with the Independent Case Review. The Contractor shall participate in the performance improvement process and use findings from the ICR to improve care for behavioral health recipients.

2) Behavioral Health Recipient Satisfaction Survey

The Contractor and its Subcontractors, as applicable, shall actively participate in the development and implementation of the biennial satisfaction survey. The Contractor shall use findings from the Satisfaction Survey to improve care for behavioral health recipients.

3) Quality Improvement Standards for Managed Care Studies (QISMIC)

The Contractor and its Subcontractors, as applicable, shall actively participate in Quality Improvement Projects (QIPS). This includes implementation of improvement activities targeted to improve the quality of care provided to behavioral health recipients.

4. Utilization Management

a. The Contractor shall comply with Chapter 1000 of the AHCCCS Medical Policy Manual (AMPM), the ADHS QM/UM Plan and the Provider Manual. The Contractor shall comply with federal utilization control requirements, including the certification of need and recertification of need for continued stay in inpatient settings. The Contractor shall also ensure that hospitals, mental hospitals and inpatient psychiatric facilities (residential treatment centers and subacute facilities) comply with federal requirements regarding utilization review plans, utilization review committees, plan of care and medical care evaluation studies as prescribed in 42 CFR, Parts 441 and 456. The Contractor shall actively monitor subcontractors' utilization management activities to ensure compliance with federal regulations, AHCCCS and DHS requirements, and adherence to its utilization management plan. The Contractor and its subcontractors shall incorporate the DHS definition of medically necessary covered services into policies and procedures where applicable.

b. The Contractor shall have processes that monitor for under and over utilization of services. The Contractor shall review utilization data to evaluate that services are being provided in a manner that is consistent with the Arizona Children's Vision and Principles and Principles for Persons with a Serious Mental Illness. The Contractor shall have personnel who have knowledge and ability to extract utilization data and have the ability to analyze and interpret if there is under utilization, over utilization and if utilization is consistent with the Arizona Children's Vision and Principles and Principles for Persons with a Serious Mental Illness.

c. The Contractor shall ensure that there are processes to track and monitor cumulative service utilization across providers and ensure Title XIX and Title XXI reimbursement is not made beyond the following service limitations:

1) Title XIX and Title XXI behavioral health recipients age 21 through 64 receiving services in an Institution for Mental Disease does not exceed thirty (30) days per admission or sixty (60) days per contract year.

2) Title XIX and Title XXI behavioral health recipients receiving respite services does not exceed 720 hours per contract year.

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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- d. The Contractor shall provide subcontractors with technical assistance regarding utilization management.
- e. The Contractor shall maintain a risk management program and ensure that appropriate action is taken as needed. The Contractor shall use information obtained to improve the quality of care.
- f. The Contractor shall ensure the completeness and accuracy of utilization management data reported to DHS.
- g. The Contractor shall actively monitor and analyze utilization and cost data for covered services, including case management, by provider and program type.

5. Quality Management and Utilization Management Reporting

The Contractor shall submit the following quality management and utilization management deliverables in accordance with requirements outlined in the ADHS Policy and Procedures, ADHS Quality Management/Utilization Management Plan and timeframes outlined in Exhibit A - Contractor Periodic and Ad Hoc Reporting Requirements.

a. Quality Management and Utilization Management Plan

The Contractor shall submit an annual Quality Management and Utilization Management Plan. The Plan(s) shall include requirements from AHCCCS Medical Policy Manual Chapter 900, Quality Management and Quality Improvement Program; Chapter 1000, Utilization Management; the ADHS Quality Management and Utilization Management Plan; and this Contract. The Plan(s) shall be submitted to DHS by November 30 of each contract year.

b. Showing Report

The Contractor shall complete the Quarterly Showing Report, which is a report that demonstrates compliance with federal requirements related to certification of need and re-certification of need for Level I behavioral health services. The Contractor's Chief Executive Officer or Chief Medical Officer shall attest that the information is accurate and complete. The Showing Report is due to DHS by ten (10) days after the end of the quarter.

c. Medical Care Evaluation (MCE) Studies

The Contractor shall ensure that Subcontracted Level I facilities conduct MCE Studies in accordance with 42 CFR, Part 456, Subpart C and D and ADHS Policy on Medical Care Evaluation Studies. The Contractor shall ensure that MCE Studies undertaken by Level I Subcontractors are completed, analyzed, and utilized to improve care.

d. Reports of Incidents, Accidents, and Deaths

The Contractor and its Subcontractors, as applicable, shall report incidents, accidents, and deaths according to ADHS Policy on Reports of Incidents, Accidents, and Deaths.

e. Reporting and Monitoring the Use of Seclusion and Restraint

The Contractor and Level I Subcontractors, as applicable, shall report all incidents of seclusion and restraint according to ADHS Policy on Reporting and Monitoring the use of Seclusion and Restraint.

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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- f. Quarterly Trending Analysis of Incidents, Accidents and Deaths

The Contractor shall submit a quarterly trending of Incidents, Accidents, and Deaths in a format approved by DHS.

L. COMPLAINTS, SMI GRIEVANCES, MEMBER APPEALS, AND PROVIDER APPEALS

1. General

- a. The Contractor shall have in place complaint, SMI grievance, member appeal and provider appeal processes for providers and members. In administering the complaint, SMI grievance, member appeal and provider appeal processes, the Contractor shall ensure that providers and members are advised of their grievance and appeal rights, have access to the applicable complaint, SMI grievance, member appeal and provider appeal processes, and that the applicable complaint, SMI grievance, member appeal and provider appeal processes are handled competently, expeditiously and equitably for all members and providers.
- b. The Contractor may not delegate or subcontract the administration of complaint, SMI grievance, member appeal, and provider appeal processes. The Contractor shall provide the appropriate personnel to establish, implement and maintain the necessary functions of the complaint, SMI grievance, member appeal, and provider appeal processes for members and providers. For all issues other than provider appeals, should issues relating to the decisions and/or actions of the Contractor and/or their subcontractor involving the processes rise to the level of an administrative hearing and/or judicial review, the Contractor shall provide the necessary professional, paraprofessional and administrative services for the representation of the Contractor and/or provider. For provider appeals that rise to the level of an administrative hearing and/or judicial review each party shall provide the necessary professional, paraprofessional and administrative services for each respective party.
- c. The DHS, at its discretion, may participate in or review any complaint, SMI grievance, member appeal, and provider appeal processes and require the Contractor to carry out DHS decisions pending the formal resolution of the complaint, SMI grievance, member appeal, and provider appeal.

2. Complaints

The Contractor shall develop and implement written internal procedures that guide the informal dispute resolution process including timeframes for resolution. These procedures shall comply with the ADHS/DBHS Provider Manual and 42 CFR 438.1 et seq. The Contractor shall try to informally resolve complaints, SMI grievance, member appeals and provider appeals whenever possible. However, the Contractor shall not prohibit or interfere with a member's or provider's right to use the applicable processes.

3. SMI Grievances and Member Appeals

The Contractor shall develop and implement written internal procedures regarding SMI grievance and member appeal process in accordance with all applicable state and federal laws including, but not limited to , 42 CFR 438.1 et seq., 45 CFR parts 160-164, 42 CFR 431.200 et seq., 42 CFR 456.200 et seq., A.A.C. R9-22-518(A), R9-22-802, R9-22-804, R9-21 Article 4, DHS Policies and Procedures, ADHS/DBHS Provider Manual, and the Member Handbook.

4. Provider Appeals

- a. The Contractor shall develop and implement written internal procedures regarding provider appeals in accordance with all applicable state and federal laws including, but not limited to, 42 CFR 431.200 et seq., 42 CFR 456.200 et seq., A.A.C. R9-22-518(A), R9-22-802, R9-22-804, DHS Policies and Procedures, and ADHS/DBHS Provider Manual.

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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- b. When the Contractor denies a claim, the Contractor shall notify the provider in writing of the claim denial and inform them of the provider's right and process to appeal.

5. Information Processing

The Contractor shall submit grievance and appeal data in accordance with the Grievance and Appeals Database Manual.

M. ELECTRONIC DATA REQUIREMENTS

1. Encounter Submissions

- a. The Contractor shall submit encounters to DHS in accordance with the CIS File Layout Specifications Manual and ADHS/DBHS Program Support Procedures Manual and ADHS/DBHS Provider Manual. The Contractor shall meet all timeliness requirements of processing encounters as outlined in the ADHS/DBHS Program Support Procedures Manual. The Contractor shall meet all encounter submission requirements including timeliness of encounters or be subject to financial sanction.
- b. The Contractor shall require subcontracted providers to submit encounters or claims for every service rendered to a client in accordance with encounter and claims submission requirements outlined in the ADHS/DBHS Provider Manual.
- c. The Contractor shall participate in Data Validations Studies in accordance with Special Terms and Conditions – Paragraph G1 Compliance and the ADHS/DBHS Program Support Procedures Manual.

2. Enrollment and Clinical Data Submission

- a. The Contractor shall submit enrollment and clinical data per the CIS File Layout Specifications Manual, the ADHS/DBHS Provider Manual and DBHS Program Support Procedure Manual.
- b. The Contractor shall meet all enrollment and data submission requirements outlined in the CIS File Layout Specifications Manual and the ADHS/DBHS Provider Manual or be subject to sanctions.

3. Grievance and Appeals Data Submission

- a. The Contractor shall enter grievance, appeals and requests for hearing information into the ADHS Office of Grievance and Appeals database in accordance with Office of Grievance and Appeals Database Manual.
- b. The Contractor shall make initial and updated entries in the Office of Grievance and Appeals database within three (3) days of an event requiring entry.

4. PMMIS Eligibility Information

The Contractor shall access and utilize the AHCCCS Prepaid Medical Management Information System (PMMIS) to assess Title XIX and Title XXI eligibility and AHCCCS Health Plan enrollment information. The Contractor shall identify staff that will utilize the PMMIS system and obtain log-on clearance by contacting and requesting such through the ADHS/DBHS Office of Program Support. ADHS/DBHS Office of Program Support shall provide the Contractor technical assistance and training regarding the use and interpretation of the PMMIS data screens.

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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5. AHCCCS Eligibility Applications Status Reports

The Contractor shall accept electronic data from DHS regarding the status of AHCCCS eligibility applications that have been sent by behavioral health providers into Arizona Department of Economic Security/Family Assistance Administration and AHCCCS Central Screening Unit for processing.

6. Ad Hoc Electronic Data Requests

The Contractor shall respond to any ad hoc electronic data submission, processing or review requests from DHS. DHS shall provide at least a thirty (30) day notification for any ad hoc electronic data requests.

N. CORPORATE COMPLIANCE

Contractor is responsible for complying with ADHS/DBHS Program Support Procedures Manual which outlines the Contractor's requirements for a Corporate Compliance Program pertaining to fraud and abuse. The Contractor shall ensure that Providers comply with the Corporate Compliance Program. Failure to comply may result in the penalty described in A.R.S. §13-2310.

O. PREVENTION PROGRAMS

1. The Contractor shall develop and implement primary prevention services in accordance with ADHS Covered Services Guide and ADHS/DBHS Prevention Framework for Behavioral Health. Prevention services shall be provided for non-enrolled persons, their families and communities to reduce the risk of development or emergence of behavioral health disorders and to improve overall behavioral health status in targeted families and communities.
2. During State Fiscal Year 2004, ADHS/DBHS intends to establish a process for focusing behavioral health prevention services on key target populations and areas. The Contractor shall target prevention strategies on the prevention of substance abuse, child abuse and suicide based on the following:
 - a. Provide services based on identified risk factors;
 - b. Address communities and neighborhoods with high proportion of low income persons, and
3. The Contractor shall submit an annual report describing the Contractor's prevention program and prevention activities in a format outline in the Prevention Framework for Behavioral Health.

P. PASRR SCREENINGS

1. The Contractor shall conduct PreAdmission Screening and Resident Review (PASRR) Level II evaluations conducted by a licensed physician who is Board certified in psychiatry. PASRR Level II evaluations are conducted to determine the need for admitting persons with mental impairments to Medicaid certified Nursing Facilities (NF) and to ensure the care provided by the NF is needed, by determining if the person needs 1) the service provided by the NF and 2) specialized services for persons with mental impairments. PASRR Level II evaluations shall be performed in accordance with 42 CFR Part 483, Subpart C.
2. DHS will notify the contractor with a referral to conduct a PASRR Level II evaluation. The Contractor shall complete the evaluation within 7 to 9 days of receipt of a referral or within 3 days of receipt of a referral for individuals who are waiting discharge from a hospital.
3. The evaluations shall be submitted to the DHS PASRR Coordinator in the Office of the Medical Director within the timeframes described above.

<p style="text-align: center;">SCOPE OF WORK SOLICITATION NO. HP432188</p>
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4. The Contractor shall submit an invoice for PASSAR Level II evaluations at the time the evaluation is submitted to DHS.

Q. FINANCIAL MANAGEMENT

1. Contractor shall have adequate professional staff and sufficient internal controls and systems in place designed to account for both DHS related revenue/expenses and non-DHS related revenue/expenses by type and program. Internal controls shall also be in place to prevent and detect fraud.
2. Contractor is required to submit monthly, quarterly, and annual financial reports as outlined in the Financial Reporting Guide for Regional Behavioral Health Authorities and as delineated in Exhibit A – Contractor Periodic and Ad Hoc Reporting Requirements. Financial reports shall be submitted in electronic and physical form.
3. Financial reports shall be submitted in accordance with Generally Accepted Accounting Principles (GAAP). Where specific guidance is not provided by authoritative literature (example FASB), or where there are multiple acceptable methods available to record accounting transactions, DHS may occasionally require the Contractor to follow guidance outlined in the Financial Reporting Guide. Contractor may be required to provide clarification on financial reports/accounting issues that arise as a result of periodic analysis by DHS.
4. Annual audited financial reports shall be audited in accordance with Generally Accepted Auditing Standards (GAAS). Annual audited financial reports shall be audited by an independent Certified Public Accountant. The Contractor, whether a for-profit or non-profit entity, shall provide financial reports audited in accordance with OMB Circular A-133 and a cost allocation plan in accordance to OMB Circular A-122. Additional agreed upon procedures may be required of the Contractor's auditor as determined by DHS.

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

Special Terms and Conditions

A. STANDARD PROVISIONS

1. Warranty of Services

Contractor, by execution of this contract, warrants that it has the ability, authority, skill, expertise and capacity to perform the services specified in this contract and that all services shall be performed in conformity with the requirements of this Contract by qualified personnel in accordance with standards required by Federal or State law, rules and regulations.

2. No Guaranteed Quantities

DHS does not guarantee Contractor any minimum or maximum quantity of services or goods to be provided under this Contract.

3. Term of Contract

The term of any resultant contract shall commence on July 1, 2004 and shall continue for a period of three (3) years thereafter, unless terminated, canceled or extended.

4. Contract Extension

By mutual written contract amendment, any resultant contract may be extended for supplemental periods of up to a maximum of twenty four (24) months.

5. Contract Type

- | | |
|--|--------------------|
| <input checked="checked" type="checkbox"/> | Fixed Price |
| <input type="checkbox"/> | Cost Reimbursement |
| <input type="checkbox"/> | Revenue |

6. Contract Amendments

a. Changes Requiring Written Contract Amendment

1) Changes within the General Scope of the Contract

- a) DHS may, at any time, by written notice to Contractor, make changes within the general scope of this Contract. If any change causes an increase or decrease in the cost of, or the time required for, performance of any part of the work under this Contract, Contractor may assert its right to an adjustment in compensation paid under this Contract. Contractor shall assert its right to such adjustment within thirty (30) days from the date of receipt of the change notice. Any dispute or disagreement caused by such notice shall constitute a contract claim and can be settled in accordance with Special Terms and Conditions, Paragraph H.3, Disputes.
- b) When DHS issues an amendment to modify the Contract, the provisions of the amendment shall be deemed to have been accepted sixty (60) days after the date of mailing by DHS, even if Contractor has not signed the amendment. If the Contractor refuses to sign the amendment, DHS may exercise its remedies under Special Terms and Conditions Paragraph H Termination.

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

2) Merger, Reorganization and Change in Ownership

A merger, reorganization or change in ownership of Contractor, or of a subcontracted provider that is related or affiliated with Contractor, shall require a written Contract amendment and the prior approval of DHS.

3) Changes to Documents Incorporated by Reference

Changes to any of the documents in Special Terms and Conditions Paragraph B.2., do not require a written contract amendment and are effective upon notification to Contractor.

7. Definition of Terms

All the definitions contained in the solicitation and the resulting contract, including the definitions in the Uniform Terms and Conditions, Section A and in the Uniform Instructions to Offerors, Section A are incorporated herein. For ease of readability, definitions are placed at the end of this document.

8. Computation of Time

Unless a provision of this Contract or Document Incorporated by Reference explicitly states otherwise, periods of time referred to in this Contract shall be computed as follows:

- a. The period of time shall not include the day of the act, event or default from which the designated period of time begins to run.
- b. The period of time shall include each day after the day of the act, event or default from which the designated period of time begins to run.
- c. If the period of time prescribed or allowed is less than eleven (11) days, the period of time shall not include intermediate Saturdays, Sundays and legal holidays.
- d. If the period of time is eleven (11) days or more, the period of time shall include intermediate Saturdays, Sundays, and legal holidays.
- e. If the last day of the period of time is not a Saturday, Sunday or legal holiday, the period of time shall include the last day of the period of time.
- f. If the last day of the period of time is a Saturday, Sunday, or legal holiday, the period of time shall extend until the end of the next day that is not a Saturday, Sunday or legal holiday.

B. SUPPORTING DOCUMENTS

1. Subjection of DHS Contract with AHCCCS

The terms of this contract shall be subject to the applicable material terms and conditions of the contract existing between DHS and AHCCCS for the provision of Title XIX and Title XXI covered behavioral health services.

2. Documents Incorporated by Reference

- a. Document Listing

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

The following documents, and any subsequent amendments, modifications, and supplements to these documents adopted by DHS or AHCCCS (as applicable) during the Contract period, are incorporated and made a part of this Contract by reference:

- 1) ADHS/DBHS Behavioral Health Covered Services Guide
- 2) ADHS/DBHS Provider Manual
- 3) ADHS/DBHS Policies and Procedures Manual
- 4) ADHS/DBHS Program Support Procedures Manual
- 5) Client Information System (CIS) File Layout and Specifications Manual
- 6) Office of Grievance and Appeals Database Manual
- 7) ADHS Accounting and Auditing Procedures Manual
- 8) Financial Reporting Guide for Regional Behavioral Health Authorities
- 9) ADHS/DBHS Quality Management Utilization Management (QM/UM) Plan
- 10) ADHS/DBHS Prevention Framework for Behavioral Health
- 11) AHCCCS Medical Policy Manual-Chapters 900 and 1000
- 12) ADHS/DBHS Strategic Plan
- 13) Maricopa County Strategic Plans for Services provided to persons with serious mental illness:
 - a) Maricopa County Case Management and Clinical Team Services Plan
 - b) ADHS/DBHS Strategic Plan for Dual Diagnosis
 - c) Maricopa County Plan for Employment and Rehabilitation
 - d) ADHS/DBHS Strategic Plan for Housing for Maricopa County for Individuals with a Serious Mental Illness

b. Revisions to Documents Incorporated by Reference

- 1) Contractor shall comply with the terms, conditions, and requirements of these documents, as amended/revised from time to time, consistent with State and Federal law and the Contract Order of Precedence as outlined in the Uniform Terms and Conditions, as if the terms and conditions of the documents had been fully set forth in this contract.
- 2) DHS and Contractor acknowledge that the behavioral health system is constantly changing and evolving to reflect new and innovative approaches to treatment, and the delivery and management of behavioral health services. The common goal of DHS and Contractor is to develop and apply new and innovative strategies to better serve behavioral health recipients. As a result, DHS, from time to time, may revise and update the above stated documents to allow for the orderly implementation of changes to the behavioral health system.

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

3. Other Documents

This section contains references to documents that guide the development of the behavioral health system requirements. From time to time these documents may be amended. If any such amendments result, there may be changes to this contract or documents incorporated by reference in accordance with Special Terms and Conditions Paragraph A6 or B2 as applicable.

a. Administrative Rules

- 1) Arizona Administrative Code, Title 9, Chapter 22
AHCCCS rules for the Title XIX acute program.
- 2) Arizona Administrative Code, Title 9, Chapter 31
AHCCCS rules for the Title XXI program.
- 3) Arizona Administrative Code, Title 9, Chapter 28,
AHCCCS rules for the Title XIX DDD ALTCS Program
- 4) Arizona Administrative Code Title 9, Chapter 20
DHS rules for the licensing of behavioral health agencies.
- 5) Arizona Administrative Code Title 9, Chapter 21
DHS rules for service delivery for persons with a serious mental illness.
- 6) Arizona Administrative Code Title 2, Chapter 19
Administrative hearing rules.

b. Legal Documents

- 1) Arnold vs. Sarn Joint Stipulation on Exit Criteria and Disengagement
- 2) Arnold vs. Sarn Supplemental Agreement
- 3) JK vs. Eden Settlement Agreement

c. Federal Block Grants

- 1) Community Mental Health Services Performance Partnership Program pursuant to Division B, Title XXXII, Section 3204 of the Children's Health Act of 2000 (CMHS)
- 2) Substance Abuse Prevention and Treatment Performance Partnership Program pursuant to Division B, Title XXXIII, Section 3303 of the Children's Health Act of 2000 and pursuant to Section 1921-1954 of the Public Health Service Act and 45 CFR Part 96 Interim Final Rules (SAPT)

d. Intergovernmental Agreements, Interagency Service Agreements and Memorandums of Understanding

- 1) Intergovernmental Agreements
 - a) Intergovernmental Agreement between ADHS and the Arizona Department of Economic Security/Division of Children, Youth and Families (DCYF)

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

- b) Intergovernmental Agreement between ADHS and the Arizona Department of Economic Security/Division of Developmental Disabilities (DDD)
- c) Intergovernmental Agreement between ADHS and the Arizona Department of Economic Security (ADES)-Joint Substance Abuse Treatment Fund and 4 Protocols
- d) Intergovernmental Agreement between ADHS and the City of Phoenix Local Alcoholism Reception Center (LARC)
- e) Intergovernmental Agreement between ADHS and the Maricopa County Board of Supervisors (2003/2004)

2) Interagency Service Agreements

- a) Interagency Service Agreement between ADHS and the Arizona Administrative Office of the Courts (AOC)
- b) Interagency Service Agreement between ADHS and the Arizona Department of Economic Security/Rehabilitation Services Administration (ADES/RSA)
- c) Interagency Service Agreement between ADHS and the Arizona Department of Juvenile Corrections (ADJC)
- d) Interagency Service Agreement between ADHS and the Arizona Department of Corrections-Correctional Officer/Offender Liaison (COOL Program)
- e) Interagency Service Agreement between ADHS and Arizona Department of Housing

3) Memorandum of Understanding

Memorandum of Understanding between ADHS and Arizona Department of Economic Security, Arizona Health Care Cost Containment System, Arizona Department of Education, Arizona Department of Juvenile Corrections and Administrative Office of the Arizona Supreme Court (Children's Executive Memorandum of Understanding)

e. Other

- 1) State Plan – AHCCCS State Plan with CMS
- 2) AHCCCS Medical Policy Manual

C. ADMINISTRATION PROVISIONS

1. Key Personnel and Staff Requirements

It is essential that Contractor have sufficient number of full-time on-site personnel, capable of and devoted to the successful accomplishment of work to be performed under this contract. Contractor shall ensure that all staff have appropriate training, education, experience, orientation and credentialing, as applicable, to fulfill the requirements of their position.

a. Key Personnel

Contractor shall assign specific individuals to the following key positions:

- 1) Chief Executive Officer, who shall oversee management of, and adherence to, requirements set forth in this Contract.

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

- 2) Medical Director, who is an Arizona-licensed physician, board-certified in psychiatry, who shall be actively involved in all major clinical programs and QM/UM components and shall ensure timely medical decisions.
- 3) Chief Financial Officer, who shall oversee the budget, accounting systems and all financial operations of the Contractor.

Contractor agrees that, once assigned to work under this contract, key personnel shall not be removed or replaced without prior written notice to DHS. Assignment of new key personnel is subject to approval by DHS. If key personnel are not available for work under this contract for a continuous period exceeding thirty (30) days, or are expected to devote substantially less effort to the work than initially anticipated, Contractor shall notify DHS within one (1) day, and shall, subject to the concurrence of DHS, replace the personnel with other personnel of substantially equal ability and qualifications.

b. Staff Requirements

Contractor shall maintain organizational, managerial and administrative systems and staff capable of fulfilling all contract requirements. In addition to the required key personnel listed in Section C.1.a. above, at a minimum, Contractor shall employ the following full-time staff:

- 1) Clinical Operations Administrator, who is responsible for clinical program development and oversight of personnel and services to children/adolescents, adults with serious mental illness, adults with substance abuse/dependence disorders and adults with general mental health conditions. Additionally, the Clinical Operations Administrator shall oversee vocational/employment, housing, and prevention services.
- 2) Quality Management Manager, who is responsible for oversight of the quality management requirements of the Contract.
- 3) Utilization Review Manager, who is responsible for oversight of the utilization management requirements of the Contract.
- 4) Information Systems Manager, who is responsible for oversight of the management information systems requirements of the Contract.
- 5) Customer Services Manager, who coordinates communications with eligible and enrolled persons and acts as or coordinates with advocates, subcontracted providers and others to resolve complaints.
- 6) Provider Services Manager, who develops and manages the network of providers to fulfill the requirements under this contract, oversees execution of service provider contracts, coordinates communications between Contractor and its Subcontractors, and resolves informal provider complaints.
- 7) Claims/Encounters Administrator, who is responsible for the timely and accurate processing and adjudication of all claims and encounters.
- 8) Grievance and Appeals Manager, who oversees and ensures appropriate processing of grievance, appeal, provider appeal, or request for a State Fair Hearing. This individual shall have a legal background which shall be either a

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

licensed attorney, law degree, or certified Arizona Paralegal. Because of the inherent conflicts between Contractor's interests and the need for an impartial grievance and appeals process, Contractor shall not use its in-house legal counsel, corporate attorney or risk management attorney as Contractor's Grievance and Appeals Manager.

- 9) Training Manager, who develops and implements training for Contractor's staff, subcontracted providers and staff of other State agencies who provide or coordinate services to enrolled persons.
- 10) Pharmacy Manager, who is an Arizona licensed pharmacist who oversees the Contractor's medication services.
- 11) Corporate Compliance Officer, who is responsible for oversight, administration and implementation of the Contractor's Fraud and Abuse Program. The Corporate Compliance Officer is a senior onsite official, available to all employees and shall have designated and recognized authority to access provider records and make independent referrals to AHCCCS Office of Program Integrity.
- 12) Child Welfare Expert, who is an expert in the requirements of the Arizona Child Welfare system and the special needs of children taken into the care and custody of ADES/CPS and special needs of children adopted through the state. This expert shall assist the Contractor in designing, implementing, and adjusting the behavioral health delivery system operations to ensure the needs of children in the child welfare system are met.
- 13) Cultural Expert, who is an expert in understanding how to identify and address the cultural needs of behavioral health recipients. This expert shall assist the Contractor in designing, implementing, and adjusting the behavioral health delivery system operations to ensure the cultural needs of behavioral health recipients are met.
- 14) Children's Medical Director who is an Arizona licensed physician, board-certified in child psychiatry, who shall be actively involved in all children's clinical programs and children's QM/UM components.
- 15) COOL Program Manager who oversees services in the COOL Program and will serve as a single point of contact for DHS, local parole officers and agencies delivering services through the COOL program. This position shall work under the direction of the Clinical Operations Administrator.

Contractor shall inform the DHS Deputy Director in writing within seven (7) days of personnel changes in any of the staff listed in Section C. 1. b.

c. Liaisons

The Contractor shall employ staff who are responsible for the following functions:

- 1) Arizona State Hospital Liaison, who shall be a point of contact with the State Hospital and DHS regarding coordination of admission, care and discharge issues for persons in the State Hospital.

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

- 2) Human Rights Liaison, who shall be a point of coordination contact with ADHS Office of Human Rights. The staff shall provide information to Human Rights Committees.
- 3) Interagency Liaison, who shall be a point of contact regarding coordination of care with State Agencies.
- 4) Health Plan Liaison, who shall be a point of contact regarding coordination of care with AHCCCS Health Plans.
- 5) Emergency Response Liaison, who shall be a point of contact regarding disaster response needs.

Contractor shall inform the DHS Deputy Director in writing within seven (7) days of personnel changes in any of the staff listed in Section C. 1. c.

2. Periodic Report Requirements

- a. Contractor is responsible for submitting to DHS the periodic reports detailed in Exhibit A - Contractor Periodic and Ad Hoc Reporting Requirements. The submission of late, inaccurate or otherwise incomplete reports shall constitute failure to report, and the Contractor will be subject to Special Terms and Conditions Paragraph H.4 Corrective Actions and Sanctions. Standards applied for determining adequacy of required reports are as follows:
 - 1) Timeliness - Reports or other required data shall be received on or before scheduled due dates. All required reports shall be submitted and shall be received by DHS no later than 5:00 p.m. M.S.T. on the date due. Request for extension of reporting deadlines shall be submitted in writing and shall be received by DHS prior to the report due date.
 - 2) Accuracy – Reports or other required data shall be prepared in strict conformity with appropriate authoritative sources.
 - 3) Completeness – All required information shall be fully disclosed in a manner that is both responsive and pertinent to report intent with no material omissions.
- b. DHS requirement regarding reports, report content and frequency of submission of reports are subject to change and shall be amended according to Special Terms and Conditions, Paragraph A.6. Contract Amendments.

3. Requests for Information

DHS may request financial or other information from Contractor. Upon receipt of a request for information, Contractor shall provide complete and accurate information no later than thirty (30) days after the receipt of the request unless otherwise specified by DHS.

4. Records

- a. Contractor shall maintain all forms, records, reports and working papers used in the preparation of reports, files, correspondence, financial statements, records relating to quality of care, medical records, prescription files, statistical information and other records specified by DHS for purposes of audit and program management. Contractor shall comply with all specifications for record keeping established by DHS. All books and records shall be maintained to the extent and in such detail as shall properly

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

reflect each service provided and all net costs, direct and indirect, of labor, materials, equipment, supplies and services, and other costs and expenses of whatever nature for which payment is made to the Subcontractor.

- b. Contractor shall preserve and make available all records for a period of five (5) years from the date of final payment under this contract except as provided in paragraphs 1) and 2) below:
 - 1) If this contract is completely or partially terminated, the records relating to the work terminated shall be preserved and made available for a period of five (5) years from the date of any such termination.
 - 2) Records which relate to disputes, litigation or the settlement of claims arising out of the performance of this contract, or costs and expenses of this contract to which exception has been taken by the state, shall be retained by Contractor until such disputes, litigation, claims or exceptions have been disposed of.
- c. In addition to the requirement to retain business records as provided in the Uniform Terms and Conditions, Section C.1, Contractor shall ensure that all medical records are retained as prescribed in A.R.S. § 12-2297 and as required in the ADHS/DBHS Provider Manual.

5. Cooperation with Other Contractors

DHS may, directly or by Contract with others, provide covered services or other services in addition to covered services furnished or to be furnished by or through Contractor. Contractor shall cooperate fully with other contractors and/or State employees in scheduling and coordinating its services with other related services for enrolled persons. Contractor shall afford other contractors reasonable opportunity to provide services and shall not commit or permit any act that interferes with the performance of services by other contractors or by State employees. DHS shall equitably enforce this section as to Contractor and other contractors to prevent unreasonably burdening Contractor and other contractors.

6. Dissemination of Information

Upon request by DHS, Contractor shall assist in the dissemination of information prepared by DHS or AHCCCS, or the Federal government, to its behavioral health recipients. The cost associated with the disseminations shall be borne by Contractor.

D. SUBCONTRACTING

1. Subcontracts

Contractor shall be responsible for Contract performance whether or not Contractor uses subcontracts. Contractor's use of a subcontract shall not terminate Contractor's responsibility to ensure that all activities carried out by a Subcontractor conform to the provisions of this Contract.

Contractor shall not include covenant-not-to-compete requirements in its subcontracts. Specifically, Contractor shall not prohibit a subcontracted provider from providing services to DHS, AHCCCS or any other DHS or AHCCCS contractor. All subcontracts shall comply with applicable provisions of Federal and State laws, regulations and policies. Contractor and its subcontracted providers shall not contract with any individual or entity that has been debarred, suspended or otherwise lawfully prohibited from participating in any public

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

procurement activity. Contractor shall maintain fully executed originals of all subcontracts which shall be accessible to DHS within two (2) days of request by DHS.

All subcontracts shall incorporate the Uniform Terms and Conditions of this contract.

a. Management Services Subcontracts

Contractor may subcontract with qualified organizations for management services upon the prior written approval of DHS (e.g., pharmacy benefits management, automated data processing or claims processing).

Upon written request by DHS, the Contractor may be required to submit a corporate cost allocation plan for the management services subcontractor and proposed management services fee agreement. DHS reserves the right to perform a thorough review and audit of actual management fees charged and/or allocations made. If the fees or allocations actually paid out are determined to be unjustified or excessive, amounts may be subject to repayment to the Contractor and/or DHS; financial sanctions and corrective actions may be imposed.

All management services subcontractors that have oversight responsibilities for Contractor's program operations (such as third-party administrators) are required to have an annual financial audit. A copy of this audit shall be submitted to DHS, within 120 days of the Subcontractor's fiscal year end. If services billed by a consultant or actuary are less than \$50,000, DHS may waive the requirement for an audit of that consultant or actuary.

b. Behavioral Health Provider Subcontracts

Contractor may subcontract for the delivery of behavioral health services. Upon written request from DHS, provider subcontracts may require prior approval from the DHS prior to implementation. When subcontracting with behavioral health service providers, the emphasis of the work to be performed by the behavioral health service providers shall be service delivery rather than administrative functions.

1) Behavioral Health Provider Subcontract Provisions

Each behavioral health provider subcontract shall contain the following:

- a) Identification of the name and address of the subcontractor.
- b) Full disclosure of the method and amount of compensation or other consideration to be received by the subcontractor.
- c) Identification of the population, to include behavioral health recipient capacity, to be served by the subcontractor.
- d) The amount, duration and scope of covered services to be provided, and for which compensation shall be paid.
- e) The term of the subcontract including beginning and ending dates, procedure for extension, termination and renegotiation.
- f) The specific duties of the subcontractor relating to coordination of benefits and determination of third party liability.

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

- g) A provision that the subcontractor agrees to identify Medicare and other third party liability coverage and to seek such Medicare or third party liability payment before submitting claims and/or encounters to Contractor.
- h) A provision that the subcontractor shall maintain a cost record keeping system.
- i) Specification that the subcontractor shall comply with DHS' and Contractor's quality management programs.
- j) A provision that a merger, reorganization or change in ownership or control of a subcontracted provider that is related to or affiliated with Contractor shall require a Contract amendment and prior approval of DHS.
- k) A provision that the subcontractor shall obtain and maintain all applicable insurance as outlined in Special Terms and Conditions Paragraph E.1 of this contract and shall submit a copy of insurance certificates to the Contractor.
- l) Incorporate by reference the ADHS/DBHS Behavioral Health Covered Services Guide and the ADHS/DBHS Provider Manual. Require that the subcontracted provider adhere to all requirements stated within these documents.
- m) A provision that the subcontractor shall be fully responsible for all tax obligations, Worker's Compensation Insurance, and all other applicable insurance coverage obligations as stated in Special Terms and Conditions Paragraph E.1 of this contract , for itself and its employees, and that AHCCCS or DHS shall have no responsibility or liability for any such taxes or insurance coverage.
- n) A provision that the subcontractor shall comply with encounter reporting and claims submission requirements as described in the ADHS/DBHS Provider Manual.
- o) A provision that the subcontracted provider may appeal adverse decisions of Contractor in accordance with the ADHS/DBHS Provider Manual.
- p) A provision that the subcontracted provider shall assist eligible and enrolled clients in understanding their right to file grievances and appeals and follow requirements stated in the ADHS/DBHS Provider Manual with regard to these processes.
- q) A provision that the subcontractor shall comply with audits, inspections and reviews that are outlined in the ADHS/DBHS Provider Manual and any reviews the Contractor may conduct.
- r) A provision that the subcontractor shall cooperate fully with other contractors and/or State employees in scheduling and coordinating its services with other related services for enrolled persons. The Subcontractor shall afford other contractors reasonable opportunity to provide services and shall not commit or permit any act that

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

interferes with the performance of services by other contractors or by State employees.

- s) A provision that the subcontractor comply with the Contractor's quality management program.

2) Level I, II and III Subcontract Provisions

In addition to the subcontract language for behavioral health services providers in Special Terms and Conditions Paragraph D1.b.1), each subcontract with a Level I, II and III provider shall contain a provision that the subcontractor shall accept all referrals of behavioral health recipients made by the Contractor and that the subcontractor shall not arbitrarily or prematurely eject a behavioral health recipient from services without prior notification to the Contractor.

3) Level I Subcontract Provisions

In addition to the subcontract language for behavioral health services providers in Special Terms and Conditions Paragraph D1.b.1), each subcontract with a Level I provider shall contain a provision that the subcontractor shall comply with the Contractor's quality management programs and the utilization control and review procedures specified in 42 CFR, Parts 441 and 456, as implemented by AHCCCS and DHS.

4) IMD Facilities Subcontract Provisions

Contractor shall include the following minimum provisions as part of its subcontract with IMD facilities. provider types B6 and 71:

- a) The IMD facility shall keep track of the number of days a Title XIX or Title XXI behavioral health recipient is in the facility and may only bill for services within the limitations of the IMD expenditure authority for Title XIX services. The Title XIX service limitations are thirty (30) days per admission, and sixty (60) days per contract year for those aged 21 through 64 for services provided in IMDs. Service limitations are cumulative across providers. For persons under 21 and over 64, there are no IMD service limitations.
- b) The IMD facility shall notify AHCCCS Member Services according to the requirements outlined in the ADHS/DBHS Provider Manual.
- c) The IMD facility shall provide written notification to Title XIX and Title XXI behavioral health recipients aged 21 through 64 that their AHCCCS eligibility may end if they remain in an IMD longer than thirty (30) days per admission or sixty (60) days per contract year.

5) Level II and III Behavioral Health Residential that Serve Juveniles

In addition to the above stated minimum subcontract provisions the Contractor shall include a provision that the subcontractor shall comply with all relevant provisions in A.R.S § 36-1201.

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

c. Prevention Subcontracts

Subcontracts for prevention services shall contain the following provisions:

- 1) A provision incorporating by reference the ADHS Prevention Framework for Behavioral Health.
- 2) A provision that specifies the work to be performed; type, duration and dosage of the prevention strategy to be delivered; and number of participants to be served.
- 3) A provision about the evaluation methods to be used and specific reporting requirements.
- 4) A provision regarding the method and amount of payment for satisfactory completion of services.
- 5) A provision that references the Substance Abuse Prevention Treatment (SAPT) Block Grant requirements.

E. INSURANCE AND BONDING PROVISIONS

1. Insurance

Contractor and subcontractors shall procure and maintain until all of their obligations have been discharged, including any warranty periods under this Contract, are satisfied, insurance against claims for injury to persons or damage to property which may arise from or in connection with the performance of the work hereunder by the Contractor his agents, representatives, employees or subcontractors.

The insurance requirements herein are minimum requirements for this Contract and in no way limit the indemnity covenants contained in this Contract. The State of Arizona in no way warrants that the minimum limits contained herein are sufficient to protect the Contractor from liabilities that might arise out of the performance of the work under this contract by the Contractor, its agents, representatives, employees or subcontractors, and Contractor is free to purchase additional insurance.

a. Minimum Scope and Limits of Insurance

Contractor shall provide coverage with limits of liability not less than those stated below.

- 1) Commercial General Liability – Occurrence Form
Policy shall include bodily injury, property damage, personal injury and broad form contractual liability coverage.

General Aggregate	\$2,000,000
Products – Completed Operations Aggregate	\$1,000,000
Personal and Advertising Injury	\$1,000,000
Blanket Contractual Liability – Written and Oral	\$1,000,000
Fire Legal Liability	\$50,000
Each Occurrence	\$1,000,000
- a) The policy shall be endorsed to include coverage for sexual abuse and molestation. This coverage shall apply to any provider with responsibility for consumer interaction in person.

<p align="center">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

- b) The policy shall be endorsed to include the following additional insured language: "The State of Arizona, its departments, agencies, boards, commissions, universities and its officers, officials, agents, and employees and Maricopa County shall be named as additional insured with respect to liability arising out of the activities performed by or on behalf of the Contractor".
- c) Policy shall contain a waiver of subrogation against the State of Arizona, its departments, agencies, boards, commissions, universities and its officers, officials, agents, and employees for losses arising from work performed by or on behalf of the Contractor.

2) Automobile Liability

Bodily Injury and Property Damage for any owned, hired, and/or non-owned vehicles used in the performance of this Contract.

Combined Single Limit (CSL)	\$1,000,000
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- a) The policy shall be endorsed to include the following additional insured language: "The State of Arizona, its departments, agencies, boards, commissions, universities and its officers, officials, agents, and employees and Maricopa County shall be named as additional insured with respect to liability arising out of the activities performed by or on behalf of the Contractor, involving automobiles owned, leased, hired or borrowed by the Contractor".

3) Worker's Compensation and Employer's Liability

Worker's Compensation	Statutory
Employer's Liability	
Each Accident	\$500,000
Disease – Each Employee	\$500,000
Disease – Policy Limit	\$1,000,000

- a) Policy shall contain a waiver of subrogation against the State of Arizona, its departments, agencies, boards, commissions, universities and its officers, officials, agents, and employees for losses arising from work performed by or on behalf of the Contractor.
- b) This requirement shall not apply to: Separately, EACH contractor or subcontractor exempt under A.R.S. §23-901, AND when such contractor or subcontractor executes the appropriate waiver (Sole Proprietor/Independent Contractor) form.

4) Professional Liability (Errors and Omissions Liability)

Each Claim	\$1,000,000
Annual Aggregate	\$2,000,000

- a) In the event that the professional liability insurance required by this Contract is written on a claims-made basis, Contractor warrants that any retroactive date under the policy shall precede the effective date of this Contract; and that either continuous coverage will be maintained or an

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

extended discovery period will be exercised for a period of two (2) years beginning at the time work under this Contract is completed.

- b) Policy shall contain a waiver of subrogation against the State of Arizona, its departments, agencies, boards, commissions, universities and its officers, officials, agents, and employees for losses arising from work performed by or on behalf of the Contractor.
- c) The policy shall cover professional misconduct or lack of ordinary skill for those positions defined in the Scope of Work of this contract.
- d) Professional Liability shall include Medical Malpractice for licensed medical providers.

b. Additional Insurance Requirements

The policies shall include, or be endorsed to include, the following provisions:

- 1) The State of Arizona, its departments, agencies, boards, commissions, universities and its officers, officials, agents, and employees and Maricopa County wherever additional insured status is required such additional shall be covered to the full limits of liability purchased by the Contractor, even if those limits of liability are in excess of those required by this Contract.
- 2) The Contractor's insurance coverage shall be primary insurance with respect to all other available sources.
- 3) Coverage provided by the Contractor shall not be limited to the liability assumed under the indemnification provisions of this Contract.

c. Notice of Cancellation

Each insurance policy required by the insurance provisions of this Contract shall provide the required coverage and shall not be suspended, voided, canceled, or reduced in coverage or in limits except after thirty (30) days prior written notice has been given to the State of Arizona. Such notice shall be sent directly to ADHS Procurement Office 1740 W. Adams Rm, 303 Phoenix, AZ 85007 and shall be sent by certified mail, return receipt requested.

d. Acceptability of Insurers

Insurance is to be placed with duly licensed or approved non-admitted insurers in the state of Arizona with an "A.M. Best" rating of not less than A-VII. The State of Arizona in no way warrants that the above-required minimum insurer rating is sufficient to protect the Contractor from potential insurer insolvency.

e. Verification of Coverage

Contractor shall furnish the State of Arizona with certificates of insurance (ACORD form or equivalent approved by the State of Arizona) as required by this Contract. The certificates for each insurance policy are to be signed by a person authorized by that insurer to bind coverage on its behalf.

All certificates and endorsements are to be received and approved by the State of Arizona before work commences. Each insurance policy required by this Contract must

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

be in effect at or prior to commencement of work under this Contract and remain in effect for the duration of the project. Failure to maintain the insurance policies as required by this Contract, or to provide evidence of renewal, is a material breach of contract.

All certificates required by this Contract shall be sent directly to ADHS Procurement Office 1740 W. Adams Rm. 303 Phoenix, AZ 85007. The State of Arizona project/Contract number and project description shall be noted on the certificate of insurance. The State of Arizona reserves the right to require complete, certified copies of all insurance policies required by this Contract at any time. **DO NOT SEND CERTIFICATES OF INSURANCE TO THE STATE OF ARIZONA'S RISK MANAGEMENT SECTION.**

f. Subcontractors

Contractor's certificate(s) shall include all subcontractors as insured under its policies or Contractor shall obtain from the subcontractor(s) separate certificates and endorsements for each subcontractor. The Contractor shall maintain certificates of insurance from all subcontractors and providers and ensure adequate coverage is provided throughout the term of the subcontractors' agreement. All coverages for subcontractors shall be subject to the minimum requirements identified above.

g. Approval

Any modification or variation from the insurance requirements in this Contract shall be made by the Department of Administration, Risk Management Section, whose decision shall be final. Such action will not require a formal Contract amendment, but may be made by administrative action.

h. Exceptions

In the event the Contractor or sub-contractor(s) is/are a public entity, then the Insurance Requirements shall not apply. Such public entity shall provide a Certificate of Self-Insurance. If the contractor or sub-contractor(s) is/are a State of Arizona agency, board, commission, or university, none of the above shall apply.

2. Performance Bond

a. Bond Requirements

Contractor shall establish and maintain a performance bond rated at least A by A.M. Best Company of a standard commercial scope issued by a surety company or companies holding a certificate of authority to transact surety business in this state issued by the Director of the Department of Insurance pursuant to Title 20, Chapter 2, Article 1, and in a form prescribed by R2-7-505; or a certified or cashier's check for as long as the Contractor has liabilities relating to performance of this Contract of \$50,000 or more outstanding, or twelve (12) months following the ending date of this Contract, whichever is later.

- 1) The performance bond or bond substitute shall guarantee payment of Contractor's obligations to providers, non-contracting providers, and non-providers and performance by Contractor of its obligations under this Contract.
- 2) The Performance Bond shall be in a form acceptable to DHS and shall be payable to DHS or its designee(s).

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

- 3) Contractor shall not leverage the bond for another loan or create other creditors using the bond as security.
- 4) The Performance Bond amount that shall be maintained after the Contract term shall be sufficient to cover all outstanding liabilities and will be determined by DHS.

b. Amount of Performance Bond

Contractor shall obtain a performance bond equal to one hundred and ten percent (110%) of the first monthly Title XIX/XXI Capitation and Non-Title XIX/XXI payment to Contractor under this Contract. Contractor shall obtain the performance bond not later than thirty (30) days after notification by DHS of the amount required. When the monthly Title XIX/XXI capitation and non-Title XIX/XXI payments change, plus or minus by ten percent (10%), DHS shall notify Contractor that the amount of the bond shall be adjusted to equal one hundred ten percent (110%) of the current monthly Title XIX/XXI capitation and non-Title XIX/XXI payments. Contractor has thirty (30) days from the date of notification to make required changes to the Performance Bond.

c. DHS Claim to Performance Bond Proceeds Upon Default

In the event of a default by Contractor, DHS shall, in addition to any other remedies it may have under this Contract, obtain payment under the Performance Bond for the purpose of the following:

- 1) Paying any damages sustained by subcontracted providers, non-contracting providers and non-providers by reason of a breach of Contractor's obligations under this Contract.
- 2) Reimbursing DHS for any payments made by DHS on behalf of Contractor.
- 3) Reimbursing DHS for any extraordinary administrative expenses incurred by reason of a breach of Contractor's obligations under this Contract, including, but not limited to, expenses incurred after termination of this Contract by DHS for reasons other than the convenience of the State.
- 4) Making any payments or expenditures deemed necessary by DHS, in its sole discretion, to aid in the direct operation of Contractor by DHS pursuant to the terms of this Contract and to reimburse DHS for any extraordinary administrative expenses incurred in connection with the direct operation of Contractor by DHS pursuant to the terms of this Contract.

F. FINANCIAL PROVISIONS

1. Sources of Revenue

The method of compensation under this Contract shall be Title XIX/XXI Capitation, Non-Title XIX/XXI payments, and financial incentives as described and defined in this Contract in accordance with applicable laws, regulations or policies. Payments made by DHS to Contractor are conditioned upon the availability of funds authorized and appropriated to DHS for expenditure in the manner and for the purposes provided in this contract. DHS shall not be responsible for payment to Contractor for any purchases or subcontracts made by the Contractor in anticipation of funding.

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

a. Title XIX and Title XXI Capitation Payments

For the Fiscal Year July 1, 2004 to June 30, 2005, the Contractor shall choose to be paid the capitation rates that have been developed for inclusion in this RFP and presented in Exhibit B-Capitation Rates or choose to be paid the capitation rates that DHS would otherwise develop in its customary rate development process (the option of choice is not available for DES DD ALTCS children and adult populations). This process concludes in approximately May 2004 and would consider more recent encounter and financial data than was used to develop the rates included in Exhibit B-Capitation Rates. If the Contractor chooses to be paid the capitation rates that are developed in DHS' customary rate development process and those rates are lower than the rates presented in Exhibit B-Capitation Rates, the Contractor shall not be allowed to subsequently choose to receive the rates presented in Exhibit B-Capitation Rates. The Contractor should review the rate development process described in the Databook to ensure that an informed choice is made. Capitation rates are subject to review by the JLBC (Arizona Joint Legislative Budget Committee) and approved by AHCCCS and CMS.

DHS shall make monthly capitation payments to Contractor for each AHCCCS Title XIX and Title XXI person eligible for behavioral health care coverage in Maricopa County on the first of the month as payment in full for any and all Title XIX and Title XXI covered services provided to all enrolled persons who are Title XIX or Title XXI eligible during the month, including all administrative costs of Contractor. Payment shall be made no later than the tenth (10th) working day of the month for which payment is due. No adjustments to the capitation payment shall be made for Title XIX or Title XXI eligible or enrolled persons who are enrolled or disenrolled with AHCCCS after the first of the month.

b. Non-Title XIX/XXI Payments

Non-Title XIX/XXI funds consist of fixed, non-capitated sources of funds, including CMHS and SAPT funds, State appropriations, county and other funds, which are used for Non-Title XIX/XXI for services and populations not otherwise covered by Title XIX or Title XXI funding. The Non-Title XIX/XXI Allocation Schedule is prepared annually and outlines the specific funding sources by program. These payments are inclusive of all administrative costs to the Contractor. Non-Title XIX/XXI funds shall be paid to Contractor in twelve (12) monthly installments through the Contract year. These payments shall be made no later than the tenth (10th) working day of each month. Contractor shall manage available funding to ensure that services are continuously provided throughout the year. Some funding allocations afford themselves to alternative payment schedules (e.g., one time funding.)

c. Incentives

DHS shall use a Performance Incentive System to encourage the Contractor to promote improved quality of care for behavioral health recipients. The incentive system is performance based and financial reimbursements are issued based on the Contractor meeting or exceeding set performance targets. Incentive payments are for services delivered to Title XIX and Title XXI behavioral health recipients and subject to the availability of funding. Satisfaction of the performance indicators subject to incentives does not relinquish the Contractor from meeting requirements and standards on other quality management and performance indicators identified in this contract. In order to qualify for incentive payments, the Contractor shall meet all contractually required data (834 Enrollment/Disenrollment Transaction and Demographics as outlined in the ADHS/DBHS Provider Manual, Program Support Procedures Manual and the CIS File Specifications Manual) and encounter submission requirements.

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

For purposes of qualifying for incentive payments, if not stated otherwise, an 85% data submission requirement must be met. This threshold does not supercede any higher data submission requirement stated elsewhere.

1) Amount of Incentives

The Contractor can earn an incentive up to one percent (1%) of the Title XIX and Title XXI capitation amounts if the Contractor meets or exceeds the indicators in the next paragraph and for the percent as stated in the matrix. For illustrative purposes, the last column of the matrix below displays an amount that could be paid based upon capitation payments of \$3,195,000 (example based upon fiscal year 2003 capitation payments).

2) Performance Indicators Subject to Incentives

All targeted performance levels are subject to the contract between DHS and AHCCCS. Contractor shall receive an incentive payment for meeting data submission requirements and meeting the following:

<p align="center">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

- Year 1 (July 2004 – June 2005)

Performance Indicator	Measured through	Thresholds that shall be met to earn incentive	Percent of incentive payment	Examples of amount of incentive payment \$3,195,000
Access to Care/ Appointment Availability: Emergency appointments are made available within 24 hours of referral	Contractor/ Subcontractor Logs	85%	30%	\$958,500
Access to Care/ Appointment Availability: Routine assessment appointments are made available within 7 days of referral	Contractor/ Subcontractor Logs	85%	35%	\$1,118,250
Access to Care/ Appointment Availability: Routine appointments for ongoing services within 23 days of initial assessment	CIS	85%	35%	\$1,118,250

- Year 2 (July 2005 - June 2006)

Performance Indicator	Measured through	Thresholds that shall be met to earn incentive	Percent of incentive payment 100%
Symptomatic Improvement	ICR	80%	20%
Functional Improvement	ICR	80%	20%
Overall Satisfaction	Behavioral Health Recipient Satisfaction Survey	80%	15%
Coordination of Care with PCP and other state agencies	ICR	75%	15%
Cultural Competency: Member/Families cultural preferences are assessed and included in the development of treatment plans	ICR	70%	15%
Member/Family Involvement: Staff actively engage members/families in the treatment planning process.	ICR	85%	15%

SPECIAL TERMS AND CONDITIONS

SOLICITATION NO. HP432188

c) Year 3 (July 2006 – June 2007)

Performance Indicator	Measured through	Thresholds that shall be met to earn incentive	Percent of incentive payment 100%
Symptomatic Improvement	ICR	80%	20%
Functional Improvement	ICR	80%	20%
Coordination of Care with PCP and other state agencies	ICR	75%	20%
Cultural Competency: Member/Families' cultural preferences are assessed and included in the development of treatment plans	ICR	70%	20%
Member/Family Involvement: Staff actively engage members/families in the treatment planning process.	ICR	85%	20%

3) Earning the Incentives

Contractor shall earn the incentive money by satisfying the criteria for the above performance indicators and meeting all the contractually required data and encounter submission requirements.

4) Time Frames for Measuring, Meeting and Payment for Performance Indicators

The time frame for measuring and meeting performance indicators shall be from July 1 through June 30. The indicators shall be measured through existing performance measures and required data submission requirements. For indicators derived from routinely collected data submission requirements, the average of the data collected across the twelve (12) months shall be used to determine if the indicator is met. Payment shall be made in or about the month of October for the preceding year.

2. Method of Payment

- a. Subject to the availability of funds and the terms and conditions of this Contract, DHS shall pay Contractor, provided that Contractor's performance is in compliance with the terms and conditions of this Contract. Payments shall be in compliance with A.R.S. Title 35, *Public Finance*.
- b. DHS reserves the option to make payments to the Contractor by wire or NACHA transfer and shall provide Contractor at least thirty (30) days notice prior to the effective date of any such change. Where payments are made by electronic funds

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

transfer, DHS shall not be liable for any error or delay in transfer nor indirect or consequential damages arising from the use of the electronic funds transfer process.

- c. A payment error discovered by DHS shall be subject to adjustment or repayment by Contractor making a corresponding decrease in a current Contractor's payment or by making an additional payment to Contractor. Contractor shall not assign any payment due by DHS. This section shall not prohibit DHS at its sole discretion from making payment to a fiscal agent hired by Contractor.

3. Profit and Loss Corridors

Contractor has limitations in its potential profits and/or losses, depending upon the program as outlined below. The profit and loss corridors apply to the profits and losses derived from this contract and apply to the Contractor and its related parties that perform any requirement or function of the contract, combined among all entities. In addition to financial sanctions that may be applied in Special Terms and Conditions, Sections H.4.b., the profit and loss corridors specified below shall be reduced by the amount of any sanctions imposed on the Contractor. Performance incentives earned under Special Terms and Conditions – Paragraph F.1.c Sources of Revenues shall not be included as revenue for the purpose of calculating profit corridors.

- a. Title XIX Profit and Loss Corridors

Contractor's profits and losses for Title XIX revenues are limited to four percent (4%) of service revenue per contract year. Service revenue equals ninety-two point five percent (92.5%) of total DHS revenue adjusted for payables and receivables from/to DHS. Profits and losses are defined as service revenues less service expenses. This profit and loss corridor is applied separately for the adult population and the children's population. Excess profit in the adult population may be used to offset losses in the children's population. Excess profit in the children's populations shall not be used to offset losses in the adult population.

- b. Title XXI Profit and Loss Corridors

Contractor's profits and losses for Title XXI revenues are limited to four percent (4%) of service revenue per contract year. Service revenue equals ninety-two point five percent (92.5%) of total DHS revenue adjusted for payables and receivables from/to DHS. Profits and losses are defined as service revenues less service expenses. This profit and loss corridor is applied separately for the adult population and the children's population. Excess profit in the adult population may be used to offset losses in the children's population. Excess profit in the children's populations shall not be used to offset losses in the adult population.

- c. Non-Title XIX/XXI Profit Limit

Contractor's profits for Non-Title XIX/XXI programs are limited to four percent (4%) of service revenue per contract year. There is no maximum loss for Non-Title XIX/XXI. Service revenue equals ninety-two point five percent (92.5%) of total DHS revenue adjusted for payables and receivables from/to DHS. Profits and losses are defined as service revenues less service expenses. This profit limit is applied separately for the adult population and the children's population. Excess profit in the adult population may be used to offset losses in the children's population. Excess profit in the children's populations shall not be used to offset losses in the adult population.

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

4. Funding Withholds and Recoupments

- a. Upon receipt of the Contractor's Final Audited Financial Statements, DHS shall perform an analysis of the profit or loss of Contractor for the Title XIX, Title XXI and for Non-Title XIX/XXI programs analysis of profit. DHS shall consider the following in its review methodology: analysis of Contractor encounters and review and analysis of Contractor IBNRs for appropriateness. Upon completion of this analysis, not later than 12 months after the end of the fiscal year, any profits or losses on service revenue in excess of four percent (4%) for Title XIX and four percent (4%) for Title XXI shall be returned to DHS (profits) or reimbursed to Contractor (losses), subject to available funding. Any Non-Title XIX/XXI profits in excess of four percent (4 %) shall be returned to DHS.
- b. DHS shall notify Contractor of its draft determination of profit/loss in writing within thirty (30) days after receiving the Final Audited Financial Statements, Statement of Changes in Net Assets from the fourth quarter and the schedule reconciling the audited statements to the fourth quarter statements. Contractor shall have twenty (20) days to comment on the determination prior to a final determination of profit issued which shall be sixty (60) days following the receipt of the Final Audited Financial Statement. One time funding sources and revenue distributed by DHS within one hundred twenty (120) days of the end of a fiscal year for which Contractor may not have anticipated may be excluded from the calculation. DHS shall have one hundred eighty (180) days from the beginning of a fiscal year to adjust the Non-Title XIX/XXI funding allocation for that fiscal year for any service revenue in excess of the four percent (4%) profit limit. Any recoupments imposed by the federal government and passed through to the Contractor shall be reimbursed to DHS upon demand.
- c. Contractor agrees to reimburse DHS immediately upon demand for all Contract funds expended which are determined by DHS or the Auditor General not to have been disbursed by the Contractor in accordance with the terms of this Contract. If the party responsible to repay the Contract payments is other than Contractor, Contractor and DHS shall work together to identify and to obtain the funds from the responsible party (ies).

5. Title XIX/XXI Capitation Review

DHS may review the capitation rates for the Title XIX and Title XXI programs and may make retrospective and prospective adjustments to the capitation rates for the Title XIX program for a gain or loss of more than four percent (4%) and for the Title XXI program for a gain or loss of more than four percent (4%), subject to available funding. DHS reserves the right to re-evaluate the capitation rates up to four times per year in order to make adjustments to capitation payments as needed when it sees profits outside this corridor.

6. Availability of Funds

Payments made by DHS pursuant to this Contract are conditioned upon the availability to DHS of funds authorized for expenditure in the manner and for the purposes provided herein. DHS shall not be liable for any purchases or subcontracts entered into by any subcontracted provider in anticipation of funding.

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

7. Financial Reporting and Viability Measures

a. General Requirements

- 1) All funds received by Contractor pursuant to this Contract shall be separately accounted for in accordance with the requirements outlined in the Financial Reporting Guide for Regional Behavioral Health Authorities.
- 2) Contractor shall, on a monthly basis, meet the financial viability criteria as outlined in the Financial Reporting Guide for Regional Behavioral Health Authorities, Financial Ratios and Standards.
- 3) DHS has established financial viability standards/performance guidelines. On a monthly basis, DHS shall review the following ratios with the purpose of monitoring the financial health of the Contractor. The Contractor shall comply with the following financial viability standards.
- 4) DHS shall also monitor the Services Expense Ratio and the Administrative Cost Percentage. These guidelines are analyzed as part of DHS' due diligence in financial statement monitoring. These standards are identified in the Financial Reporting Guide for Regional Behavioral Health Authorities and are included as a document incorporated by reference. DHS may subsequently revise or modify these standards and the Contractor is obligated to comply with these revisions.

b. Financial Viability Standards

- 1) Defensive Interval: Must be greater than or equal to thirty (30) days.
$$D.I. = (\text{Cash} + \text{Cash Equivalents}) / \frac{(\text{operating expense} - \text{non cash expense})}{\text{\#days measured in reporting period}}$$
- 2) Equity per active user: Must be greater than or equal to \$300 per active user (any behavioral health recipient receiving at least one service in the prior 120 days).
- 3) Current Ratio: Current assets divided by current liabilities must be greater than or equal to 1.00.

c. Performance Guidelines

- 1) Administrative Cost Percentage:
 - a) Total Title XIX Administrative Costs divided by total Title XIX revenue shall be less than or equal to 7.5%
 - b) Total Title XXI Administrative Costs divided by total Title XXI revenue shall be less than or equal to 7.5%
 - c) Total Non-Title XIX/XXI Administrative Costs divided by total Non-Title XXI/XXI revenue shall be less than or equal to 7.5%
- 2) Service Expense Ratio:
 - a) Total Title XIX Administrative Costs divided by total Title XIX revenue shall be less than or equal to 92.5%

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

- b) Total Title XXI Administrative Costs divided by total Title XXI revenue shall be less than or equal to 92.5%.
- c) Total Non-Title XIX/XXI Administrative Costs divided by total Non-Title XIX/XXI revenue shall be less than or equal to 92.5%.

8. Minimum Capitalization Requirements

Contractor must maintain net assets greater than or equal to ninety percent (90%) of the monthly capitation and Non-Title XIX payment to Contractor under the Contract, but not less than \$10,000,000.

This capitalization requirement is in addition to the performance bond requirements outlined in the Special Terms and Conditions – Paragraph E.2. Performance Bond

9. Advancement of Funds by the Contractor

The Contractor may advance funds to subcontracted providers to ensure maintenance of essential covered services to enrolled persons. The DHS may require the Contractor to obtain prior approval from DHS for any such advance.

10. Management of Block Grant Funds

The practices, procedures and standards specified in and required by the Accounting and Auditing Procedures Manual for Arizona Department of Health Services Funded Programs and any Uniform Financial Reporting Requirements shall be used by the Contractor in the management, recording and reporting of Federal Block Grant funds. Contractor shall use the Financial Reporting Guide for Regional Behavioral Health Authorities in reporting financial information pertaining to Federal Block Grants.

Contractor shall comply with all terms, conditions and requirements of the CMHS and SAPT Performance Partnership Block Grants (Children's Health Act of 2000, P.L. 106-310 Part B of Title XIX of the Public Health Service Act [42 U.S.C. 300 x et seq.]) or as modified. Financial, performance, and program data subject to audit, shall be retained by the Contractor and shall be made available at the request of DHS as documentation of compliance with federal requirements.

a. Authorized Activities

- 1) SAPT Block Grant: Planning, carrying out and evaluating activities to prevent and treat substance abuse and related activities addressing HIV and tuberculosis services;
- 2) CMHS Block Grant: Services for seriously mentally ill adults and children with severe emotional disturbances.

b. General Requirements

The Contractor shall:

- 1) Establish program services, fiscal controls and performance monitoring systems consistent with authorized activities of the Performance Partnership Grants and this Contract, including the ADHS/DBHS Provider Manual, the Prevention Framework for Behavioral Health and DHS accounting, auditing and financial reporting procedures;

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

- 2) Ensure that funds are accounted for in a manner that permits separate reporting of mental health and substance abuse grant funds and services;
- 3) Ensure delivery of grant services and submission of information relative to those services, including expenditure, utilization, performance monitoring and client data.

c. Certain Allocations (SAPT Block Grant)

Consistent with Section 1921, 1922 and 1924 of Public Law 106-310 and funding levels established annually in the ADHS/DBHS Allocation Schedule on Non-Title XIX/XXI Funding, the Contractor shall ensure delivery of grant services and submission of data for certain allocations of SAPT Block Grant:

- 1) Alcohol/drug abuse treatment services;
- 2) Primary prevention services;
- 3) Specialty programs and services for pregnant women and women with dependent children; and
- 4) HIV Early Intervention Services.

d. Obligation, Expenditure and Transfers

- 1) Funds paid to Contractor for fiscal year shall be available for obligation and expenditure until the end of the fiscal year for which the funds were paid.
- 2) All transfers involving Federal funds shall be in accordance with the Federal Funds Transfers, Cash Management Improvement Act of 1990 and any rules or regulations promulgated by the United States Department of the Treasury (31 CFR. Part 205).

e. Restrictions on Expenditure

- 1) Non Discrimination (Sect. 1955)

The Contractor may not discriminate against non-governmental organizations on the basis of religion in the distribution of grant funds.

- 2) Prohibited Expenditures (Sect. 1931)

Contractor may not expend Federal Block Grant funds for the following:

- a) to provide inpatient services;
- b) to make cash payments to intended recipients;
- c) to purchase or improve land, purchase, construct or permanently improve (other than minor remodeling) any building or facility;
- d) to purchase major medical equipment;
- e) to provide financial assistance to any entity other than a public or non-profit private entity;

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

- f) to carry out any program of distributing sterile needles for the hypodermic injection of any illegal drug;
- g) to carry out any testing for the etiologic agent for acquired immune deficiency syndrome unless such testing is accompanied by appropriate pre-testing counseling and appropriate post-test counseling.
- h) to pay the salary of an individual, through a grant or other extramural mechanism, at a rate in excess of \$125,000 per year; and
- i) to purchase treatment services in penal or correctional institutions of the State of Arizona.

11. Service Prioritization for Non-Title XIX/XXI Funding

Funding resources are limited for Non-Title XIX/XXI programs. The Contractor shall ensure that the funding for services shall be applied consistently across the geographic service area. The Contractor shall also manage Non-Title XIX/XXI funding to ensure that services are continuously provided throughout the contract year. Service provision for persons with serious mental illness shall comply with A.A.C., Title 9, Chapter 21.

- a. The Contractor shall submit an Annual Non-Title XIX/XXI Service Prioritization by March 1st of each contract year. The Prioritization shall be approved by DHS. When establishing service priorities, the Contractor shall take into consideration, at a minimum, risk, acuity, continuity of care, level of functioning, capacity to benefit, crisis services, Federal Block Grant requirements, and other state priorities that may be established from time to time.
- b. Behavioral health recipients may not file appeals on the established service priorities delineated in the Contractor's Annual Non-Title XIX/XXI Service Prioritization Plan; however, they may file appeals of how the service priorities were applied.

12. Mortgages / Financing of Property

If Contractor intends to obtain a mortgage or financing for the purchase of real property or construction of buildings on real property, DHS is under no obligation to assist, facilitate, or help Contractor secure the mortgage or financing.

13. Behavioral Health Trust

From 1990 to 1997, ComCare, Inc, (ComCare) a non-profit corporation, operated as the Maricopa County RBHA pursuant to contract with ADHS. In early 1997, ADHS notified ComCare that it was in breach of its contract. ComCare disagreed with ADHS and when the parties were unable to resolve their differences, the Governor issued an executive order pursuant to A.R.S. § 36-3412(E) declaring that an emergency existed in the behavioral health system. Thereafter, both ComCare and ADHS filed lawsuits. On September 5, 1997, after extensive court proceedings, ComCare and ADHS agreed to settle the litigation. Under the terms of the settlement, the lawsuits were dismissed. ADHS assumed the direct operation of ComCare pursuant to A.R.S. §36-412(D) with the ADHS Director as the sole member of the corporation. The ComCare board of directors resigned and the ADHS Director, Deputy Director and consultant became the new board of directors.

SPECIAL TERMS AND CONDITIONS

SOLICITATION NO. HP432188

In July of 1999, the ComCare Board of Directors established a charitable trust known as the ComCare Liquidation Proceeds Trust or ComCare Behavioral Health Trust (Trust). The purpose of the Trust is to distribute ComCare's remaining assets to the Trust beneficiaries who are Maricopa County residents entitled to treatment for mental illness under applicable Arizona law. Under the terms of the Trust, the ADHS Deputy Director is appointed as the Policy Trustee and the Maricopa County RBHA, or its designee, serves as the Administrative Trustee. The Policy Trustee determines how the Trust property is distributed and directs the Administrative Trustee, who shall qualify with the Internal Revenue Services as a 501(c) (3) organization, to perform administrative tasks in order to manage and distribute the property in accordance with the instructions of the Policy Trustee and the terms of the Trust. The Administrative Trustee is compensated from the Trust property for the fair market value of its services under a separate agreement.

The organization that is awarded the contract under this RFP is required to serve as Administrative Trustee in accordance with the terms and conditions of the Trust. The duties, obligations and responsibilities of the Administrative Trustee are governed solely by the terms of the Trust and not by any of the terms and conditions of this RFP or contract. Compensation paid to the Administrative Trustee is governed by a separate agreement between the Policy Trustee and the Administrative Trustee under the terms of the Trust and not by any of the terms and conditions of this RFP or contract.

The following documents, which are not a part of this contract will be provided for information only, contain additional details regarding the Trust:

- a. ComCare Liquidation Proceeds Trust
- b. Agreement for Distribution of Trust Proceeds
- c. ComCare Liquidation Proceeds Trust Administrative Trustee Compensation Agreement
- d. ComCare Liquidation Proceeds Trust Amendment to the Administrative Trustee Compensation Agreement

Funds from this Trust have been utilized to provide housing and other behavioral health services to persons who have been determined to have a serious mental illness.

G. COMPLIANCE PROVISIONS

1. Audits, Surveys, Inspections, and Reviews

In addition to the Uniform Terms and Conditions, Section C.3 Audit, the following terms and conditions shall apply:

Contractor and its Subcontractors shall comply with all Federal, State and local laws, rules, regulations, standards and executive orders governing performance of duties under this contract without limitation to those designated within this contract.

Contractor and its Subcontractors shall comply with all applicable AHCCCS Rules and Audit Guide, policies and procedures relating to the audit of Contractor's records, medical audit protocols, the inspection of Contractor's facilities, the survey of behavioral health recipients and providers and reviews.

At any time during the term of this Contract, Contractor shall fully cooperate with DHS, AHCCCS, the U.S. Department of Health and Human Services, the U.S. Office of Civil Rights, The Center for Medicaid and Medicare Services or any authorized representative of the state or federal governments and allow them:

SPECIAL TERMS AND CONDITIONS

SOLICITATION NO. HP432188

- access to Contractor's and Subcontractors' staff and behavioral health recipients;
- access to, inspection and reproduction of books and records related to the performance of the Contract or Subcontracts; and
- through on-site inspection, or other means, to evaluate the quality, appropriateness and timeliness of services performed under this Contract.

The following audits, surveys, inspections and reviews shall be conducted by DHS, DHS contractor or other state or federal agency.

a. **Audits**

Audits may be conducted periodically to determine Contractor's and Subcontractor's compliance with state and federal codes, rules, regulations and requirements. These audits include, but are not limited to, the following:

1) **Auditor General Audits**

Contractor and its Subcontractors shall comply with and participate as required in the Performance Audit and other audits conducted by the Arizona Auditor General.

2) **Other Federal and State Audits**

Contractor and its Subcontractors shall comply with and participate as required in other federal and state audits including the audit of an inpatient facility.

3) **Encounter Validation Study**

Contractor and its Subcontractors shall participate in the required Center for Medicaid and Medicare Services (CMS) data validation studies conducted by AHCCCS and other validation studies as may be required by DHS. Any and all covered services may be validated as part of the studies. Center for Medicaid and Medicare Services data validation studies shall be conducted at least annually.

Per CMS requirement, AHCCCS conducts encounter validation studies of the Title XIX and XXI encounter submissions sent to AHCCCS from Contractor via DHS and compares this to the information in the medical or other record to assess for timeliness, correctness and omissions of data. The ADHS/DBHS Office of Program Support Procedure Manual contains specifications regarding this encounter validation study. AHCCCS has reserved the right to revise the study methodology, timelines, and sanction amounts based on its review or as a result of consultations with CMS. Contractor shall be notified in writing of any significant change in study methodology.

All sanctions imposed as a result of data validation studies to DHS from AHCCCS shall be passed on to Contractor according to the Special Terms and Conditions – H.4 Corrective Actions and Sanctions. DHS shall notify Contractor in writing of the sanction amounts.

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

b. Surveys

1) Behavioral Health Recipient Satisfaction Survey

The Contractor and its Subcontractors, as applicable, shall actively participate in the development and implementation of the behavioral health recipient biennial satisfaction survey. Participation may include, but is not limited to, attending planning meeting and assisting with the distribution of surveys to behavioral health recipients. The Contractor shall use findings from the Satisfaction Survey to improve care for behavioral health recipients.

c. Inspections

1) General Inspections

Contractor agrees to make available at the office of Contractor, at all reasonable times, any of its records for inspection, audit or reproduction, by any authorized representative of the state or federal governments.

2) Inspections of service delivery sites

Contractor and subcontractors shall allow an authorized representative of the state or federal government access to inspect any service delivery site for the purpose of determining the quality and safety of services being delivered. This shall be conducted at reasonable times unless the situation warrants otherwise.

d. Reviews

1) Annual Administrative Review

DHS shall conduct an Annual Administrative Review of the Contractor for the purpose of ensuring operational and financial program compliance for all programs, including but not limited to the following:

- a) compliance with state, federal and contractual requirements
- b) a review of clinical and business practices and policies
- c) a review of financial reporting systems

The reviews shall be conducted to identify areas where improvements can be made and make recommendations accordingly, monitor Contractor's progress toward implementing mandated programs and corrective action plans, and provide Contractor with technical assistance if necessary.

The type and duration of the Administrative Review shall be solely at the discretion of DHS. In preparation for the on-site Administrative Review, Contractor shall fully cooperate with the DHS Review Team by forwarding, in advance, policies, procedures, job descriptions, contracts, logs, and other information that DHS may request. Contractor shall have all requested medical records available. Any documents not requested in advance by DHS shall be made available upon request of the Review Team during the course of the review. Contractor personnel,

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

as identified in advance, shall be available to the Review Team at all times during DHS on-site review activities. While on-site, Contractor shall provide the Review Team with work space, access to a telephone, electrical outlets and privacy for conferences.

Contractor shall be furnished a copy of the Administrative Review Report and given an opportunity to comment on any review findings prior to DHS publishing the final report. Administrative Review findings may be used by Contractor in the evaluation of subsequent request for proposals. Recommendations made by the Review Team shall be implemented by Contractor to bring Contractor into compliance with Federal, State, AHCCCS, DHS, and/or Contract requirements. DHS may conduct follow up Administrative Review to determine Contractor's progress in implementing recommendations and achieving program compliance. Follow up reviews may be conducted at any time after the initial Administrative Review. Contractor shall submit the Status of Administrative Review Corrective Actions Report by June 15th of each year to the Office for Compliance.

2) AHCCCS Operational and Financial Reviews of DHS

Contractor and its Subcontractors shall comply with and participate as required in the AHCCCS contract in accordance with CMS requirements for the purpose of, but not limited to, ensuring operational and financial program compliance for Title XIX and Title XXI programs. The reviews identify areas where improvements can be made and make recommendations accordingly, monitor DHS and Contractor's progress toward implementing mandated programs and provide DHS with technical assistance if necessary. Contractor and its Subcontractors shall comply with all audit provisions as required by AHCCCS.

3) Arnold vs. Sarn Independent Case Review

Contractor and its Subcontractors shall comply with and participate as required in the Arnold v. Sarn Independent Review conducted at least annually. This review is in accordance with the Arnold vs. Sarn lawsuit requiring DHS to participate in a case review evaluating the services provided to persons with a serious mental illness. Participation may include but is not limited to access to medical records, interviews with personnel, provision of office space in which to conduct the review and participation by Contractor personnel to conduct the case reviews.

4) Independent Case Review (ICR)

The Contractor shall make available records and other documentation, and ensure Subcontractor's participation in, and cooperation with, the ICR. This may include participation in staff interviews and facilitation of behavioral health recipient/family member and subcontractor interviews. The Contractor shall use findings from the ICR to improve care for enrollees.

5) SAMHSA Core Reviews (SAPT and CMHS Block Grants)

The Contractor and its Subcontractors shall comply with and participate as required in DHS and federal audits and Core Reviews of services and

SPECIAL TERMS AND CONDITIONS

SOLICITATION NO. HP432188

programs funded through the Substance Abuse and Community Mental Health Performance Partnership Grants. Core Review findings shall be used to enhance and improve the delivery of Grant-required services for behavioral health recipients.

H. DISPUTES, NON-PERFORMANCE, TERMINATION, AND CANCELLATION PROVISIONS

1. Complaints, SMI Grievances and Member Appeals

a. Complaints

All members' complaints shall be resolved according to the Scope of Work, Complaints, ADHS/DBHS Provider Manual, and ADHS/DBHS Policies and Procedures.

b. SMI Grievances and Member Appeals

All SMI grievances and member appeals shall be resolved according to A.A.C. Title 9, Chapter 21, Article 4; Scope of Work, L.3., SMI Grievance and Member Appeals; the ADHS/DBHS Provider Manual.

2. Behavioral Health Provider Appeals and Order of Precedence

a. Provider Appeals

All provider appeals shall be resolved according to requirements outlined in the Scope of Work, Provider Appeals and the ADHS/DBHS Provider Manual.

b. Order of precedence for controlling legal authority

In the event of a complaint, SMI grievance, member appeal or a provider appeal, the following authority shall control in the order of precedence set forth below, as applicable:

- 1) The United States Code
- 2) Code of Federal Regulations
- 3) Arizona State Statutes
- 4) Arizona Administrative Code
- 5) AHCCCS/ADHS Contract
- 6) ADHS/T/RBHA Contract
- 7) ADHS/DBHS Policy and Procedures Manual
- 8) ADHS/DBHS Provider Manual
- 9) T/RBHA internal policy and procedure manuals

c. Contractor Appeals

All Contractor appeals shall be resolved in accordance with ADHS/DBHS Policy on Contractor Appeals.

3. Contract Disputes

a. Contract Claims

A contract claim is any claim or controversy arising out of the terms of this contract. All contract claims or controversies under this contract shall be

SPECIAL TERMS AND CONDITIONS

SOLICITATION NO. HP432188

resolved according to Uniform Terms and Conditions, Paragraph J. Contract Claims and Paragraph K. Arbitration. Prior to filing a contract claim or controversy, the Contractor shall attempt to resolve the dispute informally with DHS.

b. **Payment Obligations**

Contractor shall pay and perform all of its obligations and liabilities when and as due; provided, however, that if and to the extent there exists a bona fide dispute with any party to whom Contractor may be obligated, Contractor may contest any obligation so disputed until final determination by a court of competent jurisdiction; provided, however that Contractor shall not permit any judgment against it or any levy, attachment, or process against its property, the entry of any order or judgment of receivership, trusteeship or conservatorship or the entry of any order to relief or similar order under laws pertaining to bankruptcy, reorganization or insolvency, in any of the foregoing cases to remain undischarged or unstayed by good and sufficient bond, for more than fifteen (15) days.

4. **Corrective Actions and Sanctions**

a. **Corrective Actions**

DHS may require Contractor to comply with corrective action when it is determined that the Contractor has not fulfilled its obligations under this contract. The need for corrective action may be identified through various means including but not limited to, grievance and appeals information; quality management data; problem resolution; financial information; Administrative Reviews; or information obtained in any contract deliverable.

Contractor may be required to develop a written Corrective Action Plan using a format prescribed by DHS. A Corrective Action Plan shall be the means of communication between Contractor and DHS regarding progress of the Corrective Action.

b. **Sanctions**

DHS may impose financial sanctions for failure to comply with the terms of this contract or requirements set forth in the documents incorporated by reference in Special Terms and Conditions Paragraph B.2 or failure to adhere to a corrective action. Sanctions shall be assessed according to the severity of the violation. Unless explicitly stated otherwise in this contract or document incorporated by reference, at the discretion of DHS, sanctions shall be applied as follows:

- 1) Non-compliance with a contract requirement by the Contractor that has an extreme negative impact on the service delivery system or that causes or results in extreme harm to a behavioral health recipient shall result in a severe financial sanction ranging from \$5,000 to \$100,000,
- 2) Non-compliance with a contract requirement by the Contractor that has a significant negative impact on the service delivery system or that causes or results in significant harm to a behavioral health recipient shall result in an intermediate financial sanction ranging from \$2,500 to \$50,000, and

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

- 3) Non-compliance with a contract requirement by the Contractor that has a negative impact on the service delivery system or that causes or results in harm to a behavioral health recipient shall result in a minor financial sanction ranging from \$1,000 to \$25,000.
- 4) Non-compliance with any contract term may result in a financial sanction ranging from \$1,000 to \$10,000.

DHS shall provide written notice to Contractor specifying the sanctions, the grounds for the sanction, identification of any subcontracted providers involved in the violation, the amount of funds to be withheld from payments to Contractor and the steps necessary to avoid future sanctions.

Contractor shall complete all steps necessary to correct the violation and to avoid future sanctions or corrective actions within the time frame established by DHS in the notice of sanction. Following the notice of sanction, the full sanction amount shall be withheld from the next monthly payment. If the Contractor does not correct the violation within the timeframes established in the notice of sanction, DHS may impose an additional penalty, which at the discretion of DHS, may be equal to or greater than the penalty for the first violation multiplied by one (1) plus the number of additional months (or portion of a month) during which the violation continues.

If Contractor is found by DHS to have violated the same Contract provision on two or more occasions within a two (2) year period, then DHS, at its discretion, may increase the amount of the first month's penalty by an amount not to exceed the amount of the penalty for the first violation multiplied by (one (1) plus the number of repeat violations).

For example: assume Contractor violates a Contract provision for which the first month's penalty is \$5,000. If a second violation of the same provision occurs within two (2) years of the first violation, the penalty for the first month of the second violation could be as high as \$10,000. If a third violation of the same provision occurs within two (2) years of the first violation, the penalty for the first month of the third violation could be as high as \$15,000.

DHS shall offset against any payments due Contractor until the full sanction amount is paid.

If AHCCCS, pursuant to its contract with DHS or pursuant to AHCCCS regulations, imposes a sanction against DHS for any act or omission which, pursuant to this Contract, Contractor was prohibited or required (respectively) to perform, then DHS may, in addition to any other remedies available under the Contract, impose a sanction against Contractor in an amount equal to the amount of the sanction imposed by AHCCCS against DHS. If the sanction from AHCCCS applies to more than one contractor, but AHCCCS does not delineate "fault", DHS may apportion sanction to the Contractor based on an equitable method that accounts for the Contractor's proportion of "fault"

DHS shall impose on Contractor any financial sanctions imposed on DHS by AHCCCS related to Contractor's performance under this agreement. The imposition of these sanctions upon Contractor shall not be levied until such time as AHCCCS shall have actually imposed sanctions upon the state for conduct related to Contractor's performance under this agreement. In the event that AHCCCS imposes sanctions upon DHS, Contractor shall reimburse DHS upon

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

demand, or DHS shall process a withhold, any such sanction or disallowance amount or any amount determined by AHCCCS to be unallowable, after exhaustion of the appeals process (if federal regulations so permit) as long as the federal government does not levy the sanctions until after the appeals process is completed. Contractor shall bear the administrative cost of such an appeals process.

Any recoupments imposed by the federal government and passed through to the Contractor shall be reimbursed to DHS upon demand.

The Contractor may file an appeal to any sanctions imposed by DHS in accordance with the processes outlined in Special Terms and Conditions Paragraphs H.2 or H.3.

5. Termination Upon Mutual Agreement

This Contract may be terminated by mutual written agreement of the parties effective upon the date specified in the written agreement.

6. Voidability of Contract

This contract is voidable and subject to immediate termination by DHS upon Contractor becoming insolvent or filing proceedings in bankruptcy or reorganization under the United States Code, or upon assignment or delegation of the contract without the prior written approval of DHS.

7. DHS Right to Operate Contractor

In accordance with A.R.S. § 36-3412.D. and in addition to any other rights provided by law or under this Contract, upon a determination by DHS that Contractor has failed to perform any requirements of this Contract, DHS may, immediately upon written notice to Contractor, directly operate Contractor for so long as necessary to ensure the uninterrupted care to persons and accomplish the orderly transition of persons to a new or existing Contractor, or until Contractor corrects the Contract performance failure to the satisfaction of DHS.

8. Declaration of Emergency

Upon a declaration by the Governor that an emergency situation exists in the delivery of behavioral health services in which the health, safety or welfare of the public will be threatened without intervention by government agencies, DHS may operate as Contractor or undertake actions to negotiate and award, with or without bid, a Contract to an entity to operate as Contractor. Contracts awarded under this section are exempt from the requirements of Title 41, Chapter 23. DHS shall immediately notify the affected Contractor(s) of its intention.

9. Contract Cancellation

DHS reserves the right to cancel the whole or any part of this contract due to failure by Contractor to carry out any material obligation, term or condition of the contract. DHS shall issue written notice to Contractor for acting or failing to act as in any of the following:

Contractor provides material that does not meet the specifications of the contract;

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

Contractor fails to adequately perform the services set forth in the specifications of the contract;

Contractor fails to complete the work required or to furnish the materials required within the time stipulated by the contract;

Contractor fails to make progress in the performance of the contract and/or gives DHS reason to believe that Contractor will not or cannot perform to the requirements of the contract.

Upon receipt of the written notice of concern, Contractor shall have ten (10) days to provide a satisfactory response to DHS. Failure on the part of Contractor to adequately address all issues of concern may result in DHS resorting to any single or combination of the following remedies.

In case of default, DHS reserves the right to purchase materials, or to complete the required work in accordance with the Arizona Procurement Code. DHS may recover any reasonable excess costs from Contractor by:

- a. Deduction from an unpaid balance;
- b. Collection against the bid and/or performance bond;
- c. Any combination of the above or any other remedies as provided by law.

10. Rights and Obligations Upon Termination

In addition to the requirements stated in the Uniform Terms and Conditions, Paragraphs I.4, Termination for Convenience and I.5, Termination for Default, Contractor shall comply with the following provisions:

- a. Contractor shall stop all work as of the effective date of the termination and shall immediately notify all Subcontractors, in writing, to stop all work as of the effective date of the notice of termination.
- b. Upon receipt of the notice of termination and until the effective date of the notice of termination, Contractor shall perform work consistent with the requirements of this Contract and in accordance with a written plan approved by DHS for the orderly transition of eligible and enrolled persons to another Contractor or to subcontracted providers.
- c. Contractor shall be paid the Contract price for all services and items completed as of the effective date of the notice of termination and shall be paid its reasonable and actual costs for work in progress as determined by GAAP; however, no such amount shall cause the sum of all amounts paid to Contractor to exceed the compensation limits set forth in this Contract.

11. Ownership of Property in Termination of Contract

In the event that this contract is terminated, DHS has the option to retain ownership of any property obtained under this contract or purchased with funds provided under the Contract. If DHS exercises this right Contractor shall promptly execute any documents necessary to transfer title to such property to DHS.

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

I. MANAGEMENT INFORMATION SYSTEM

1. The Contractor shall maintain a management information system that meets DHS data processing and interface requirements as outlined in this contract and in the following documents incorporated by reference;
 - a. CIS File Layout Specifications Manual
 - b. ADHS Program Support Policy and Procedure Manual; and
 - c. Office of Grievance and Appeals Database Manual
2. The management information system shall be capable of sending and receiving information to and from DHS and capable of receiving information from service providers. At a minimum, the Contractor shall have a after T1 line. All electronic data submitted shall be encrypted per HIPAA privacy security requirements. The Contractor shall have a sufficient number of management information system personnel to support the maintenance and functioning of the management information system. These personnel shall have management information system technical knowledge as well as knowledge of health care or behavioral health delivery systems knowledge.
3. DHS reserves the right to review and approve or disapprove the Contractor's management information system or any component therein if DHS has reasonable concerns regarding its suitability or its ability to support the requirements of this contract. All components of the Contractor's management information system shall be made available for review or audit upon request by DHS. The Contractor shall seek and acquire prior approval from DHS whenever it is anticipated that funds derived from this contract will be used for systems enhancements, software, hardware or network procurement.
4. If the Contractor plans to make any modifications that may affect any of the data interfaces, it shall first provide DHS the details of the planned changes, the estimated impact upon the interface process, and unit and parallel test files. The Contractor shall allow sufficient time for DHS to evaluate the test data before approving the proposed change. The Contractor shall also notify DHS in advance of the exact implementation date of all changes so DHS can monitor for any unintended side effects of the change.
5. DHS will provide the Contractor at least ninety (90) days of notice prior to a system change unless it has been determined that the change is immediately needed and vital to system operations.
6. The Contractor shall provide claims inquiry information to subcontractors via the Contractor's website.

J. MISCELLANEOUS PROVISIONS

1. Business Continuity Plan

- a. The Contractor shall develop a Business Continuity Plan to deal with unexpected events that may affect its ability to adequately serve members. This plan shall, at a minimum include planning and training for:
 - 1) Behavioral health facility closure/loss of a major provider;
 - 2) Electronic/telephonic failure at the Contractor's main place of business;

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

- 3) Complete loss of use of the main site;
- 4) Loss of primary computer system/records; and
- 5) How the Contractor will communicate with DHS in the event of a business disruption.

- b. The Business Continuity Plan shall be reviewed annually by the Contractor, updated as needed, and provided to DHS for review upon request. All key staff shall be trained and familiar with the Plan.
- c. The Contractor shall ensure management services subcontractors prepare adequate business continuity plans and that the subcontractors review their plans annually, updating them as needed. The subcontractor plans shall, at a minimum, address the areas listed above as they apply to the management services subcontractors. This requirement does not apply to provider subcontractors.

2. Conflict of Interest

Contractor shall not undertake any work that represents a potential or existing conflict of interest, or which is not in the best interest of DHS or the State without prior written approval by DHS. Contractor shall fully and completely disclose to DHS a potential or existing conflict of interest.

3. Anti-Kickback

- a. Contractor or any director, officer, agent, employee or volunteer of the Contractor shall not request or receive any payment or other thing of value either directly or indirectly, from or for the account of any Subcontractor (except such performance as may be required of a Subcontractor under the terms of its subcontract) as consideration for or to induce Contractor to enter into a subcontract with the Subcontractor or any referrals of enrolled persons to the Subcontractor for the provision of covered services.
- b. Contractor certifies that it has not engaged in any violation of the Medicare Anti-kickback statute (42 USC 130a-7b) or the "Stark I" and "Stark II" laws governing related-entity referrals (PL101-239 and PL 101-432) and compensation.

4. Lobbying

Contractor shall not use funds paid to Contractor by DHS, or interest earned, for the purpose of influencing or attempting to influence any officer or employee of any State or Federal agency; or any member of, or employee of a member of, the United States Congress or the Arizona State Legislature in connection with awarding of any Federal or State Contract, the making of any Federal or State grant, the making of any Federal or State loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment or modification of any Federal or State Contract, grant, loan, or cooperative agreement.

Contractor shall not use funds paid to Contractor by DHS, or interest earned, for the purpose of influencing or attempting to influence any officer or employee of any State or Federal agency; or any member of, or employee of a member of, the United States Congress or the Arizona State Legislature in which it asserts authority to represent DHS or advocate the official position of DHS in any matter before a State or Federal agency; or any member of, or employee of a member of, the United States Congress or the Arizona State Legislature.

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

5. Pending Legislative Issues

In addition to the requirements described in this Contract, there are legislative issues, which may have an impact on services provided by the Contractor on or after the effective date of this Contract. The following is a brief description of issues that DHS is aware of at the time of issuance of this Contract:

- a. **Parents of KidsCare Eligibility:** The Title XXI eligibility of parents of KidsCare children was repealed in the 2003 Arizona Legislative Session. This will take effect June 30, 2004. Therefore, this group (known as HIFA II) will not be a Title XXI eligibility group covered under this contract.
- b. **Implementation of the Balanced Budget Act (BBA) Rules in Arizona:** AHCCCS and DHS are continuing to assess the changes needed in the Arizona Medicaid system to be compliant with the BBA Rules. AHCCCS continues to receive technical assistance and directives from CMS regarding implementation of the BBA. Should there be additional requirements of the Contractor pursuant to the implementation of the BBA Rules, a contract amendment shall be made in accordance with Special Terms and Conditions Paragraph A.6. or B.2 as applicable.
- c. **HIPAA Codes:** The ADHS/DBHS Behavioral Health Covered Services Guide will be revised to reflect the national code set that will be required with the implementation of HIPAA. DHS will maintain the scope of the services listed in the ADHS/DBHS Behavioral Health Covered Services Guide and only intends to change the coding and formatting of encounters to be compliant with the national standards of coding. The Contractor shall convey any such changes to behavioral health providers and provide training and technical assistance to behavioral health providers to ensure compliance with these code changes.
- d. **Board of Behavioral Health Examiners Legislation:** Effective July 1, 2004, the Board of Behavioral Health Examiners will require mandatory licensure for social workers, counselors, marriage and family therapists and substance abuse counselors. Mandatory licensure replaces optional certification. Those that are already certified will be grandfathered in and be licensed at an equivalent level of practice. Licensed professionals may participate in the public behavioral health system in accordance with requirements stated in the ADHS Covered Behavioral Health Services Guide.
- e. **Substance Abuse Performance Partnerships:** Section 1949 of the Public Health Service Act Children's Health Act of 2000, Subpart II (PL 102 – 321, 42 USC 300x21 et seq.) requires the Secretary of Health and Human Services to submit a plan to Congress detailing how the Secretary intends to change the current Substance Abuse Prevention and Treatment Block Grant and the Community Mental Health Block Grant into "performance partnerships." The Secretary's plan includes opportunities for States to waive certain compliance requirements of the Block Grants, to establish performance-based incentive systems and to submit annual outcome and performance data including national core measures and additional state-specific measures. DHS anticipates implementation of the performance system during the State Fiscal Year 2004 – 2005.

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

6. Litigation

In addition to the requirements described in this Contract, there are two pending lawsuits that will or may have an impact on services provided by Contractor. The following is a brief description of the lawsuits:

a. Arnold vs. Sarn

In Maricopa County, Arnold vs. Sarn Class Members have been awarded injunctive relief which compels DHS to establish and maintain a comprehensive community based treatment system. The parties to the litigation have agreed that DHS will be in compliance when DHS satisfies certain terms and conditions as set forth in the *Joint Stipulation on Exit Criteria and Disengagement* and the *Supplemental Agreement*, both of which were incorporated in an order of the court. Many of the requirements of the *Joint Stipulation on Exit Criteria and Disengagement* and the *Supplemental Agreement* are incorporated in the terms of this Contract, documents incorporated by reference and the administrative rules promulgated by DHS. Presently, DHS is achieving compliance with Court's orders.

b. J. K. vs. Eden

Contractor and all subcontracted providers shall participate in all DHS activities required to meet the requirements of the JK Settlement Agreement which was approved by the U.S. District Court in June 2001. These activities include but are not limited to training to improve the delivery and practice of behavioral health services provided to children and families; community forums to solicit input from children, family and community regarding the delivery of behavioral health services; and expanding the capacity of treatment and support providers. Agreements that shall be fulfilled by the Contractor are incorporated into the terms of this contract or the documents incorporated by reference.

7. **Other State Agencies Purchasing from this Contract**

Other Arizona state agencies may purchase in whole or in part from this contract with the prior approval from DHS. Prior to performing any work under these arrangements, the Contractor and state agency shall agree upon the work to be conducted by the Contractor and the rate and method for compensation.

8. **Contractor Transitions**

a. Contract Start-Up

- 1) The Contract start-up period shall begin immediately upon contract award. No payment shall be made to the Contractor prior to the contract start date of July 1, 2004. However, there are requirements for specific tasks/actions to be accomplished, delineated below, during the transition period. The transition period shall not count towards the initial three (3) year period of the contract or any subsequent contract extension option.
- 2) The Contractor shall at a minimum fulfill the following requirements when transitioning the operations of the Maricopa behavioral health delivery system from the existing Contractor to operating the system itself. The current Contractor is required by contract to cooperate with the new Contractor in the transition.

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

a) Transition Plan

The Contractor shall develop a comprehensive transition plan for all services and operations under the new contract. The plan shall be submitted for DHS review and approval no later than thirty (30) days from the Notice of Award. The plan shall address at a minimum:

- i. Negotiation with the existing Contractor to ensure orderly transfer of records, ADHS property (including real property), deeds of purchase, leases, staff and equipment.
- ii. A budget for transition expenses, including Contractor travel, personnel, taxes and anticipated service development costs prior to the Contract Effective Date.
- iii. How the Contractor shall avoid disruptions in the continuity of care for behavioral health recipients and optimize stability in the existing network including individuals who are service providers currently employed by the current Contractor.
- iv. Communicate to behavioral health recipients, family members and other stakeholders regarding the transition.

b) Participate in a Readiness Review

- i. The Contractor shall participate in a Readiness Review whereby DHS will review the Contractor's operations and will include at a minimum the following areas of review
 - (a) Network sufficiency and management including; reviews of subcontracts;
 - (b) Financial management;
 - (c) Information processing;
 - (d) Transition and routine communications with behavioral health recipients;
 - (e) Continuity of care for behavioral health recipients and;
 - (f) Grievance and Appeals
- ii. During the Readiness Review, the Contractor shall make available staff, documentation and work space as requested by DHS for the Readiness Review.

- 3) The Contractor shall have all required positions hired and fulfilling responsibilities under this contract by July 1, 2004. The Contractor shall have sufficient personnel working and operating in Maricopa County during the transition phase in order to be fully operational by the effective date of the contract, July 1, 2004.

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

b. Contract Expiration

1) Reporting

Contractor shall be reasonable for continued reporting beyond the term of the contract to conclude all work required of this contract. This includes but is not limited to financial reporting and processing claims and reporting encounter data.

- 2) The Contractor shall cooperate with any new Contractor that is awarded a contract at the time this contract expires including, sharing and transferring behavioral health recipient information and records. DHS will notify the Contractor with specific instructions and required actions at the time of transfer.

<p style="text-align: center;">UNIFORM TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

Uniform Terms and Conditions

A. DEFINITION OF TERMS

As used in this Solicitation and any resulting Contract, the terms listed below are defined as follows:

1. *"Attachment"* means any item the Solicitation requires the Offeror to submit as part of the Offer.
2. *"Contract"* means the combination of the Solicitation, including the Uniform and Special Instructions to Offerors, the Uniform and Special Terms and Conditions, and the Specifications and Statement or Scope of Work; the Offer and any Best and Final Offers; and any Solicitation Amendments or Contract Amendments.
3. *"Contract Amendment"* means a written document signed by the Procurement Officer that is issued for the purpose of making changes in the Contract.
4. *"Contractor"* means any person who has a Contract with the State.
5. *"Days"* means calendar days unless otherwise specified.
6. *"Exhibit"* means any item labeled as an Exhibit in the Solicitation or placed in the Exhibits section of the Solicitation.
7. *"Gratuity"* means a payment, loan, subscription, advance, deposit of money, services, or anything of more than nominal value, present or promised, unless consideration of substantially equal or greater value is received.
8. *"Materials"* means all property including equipment, supplies, printing, insurance and leases of property but does not include land, a permanent interest in land or real property or leasing space.
9. *"Procurement Officer"* means the person, or his or her designee, duly authorized by the State to enter into and administer Contracts and make written determinations with respect to the Contract.
10. *"Services"* means the furnishing of labor, time or effort by a contractor or subcontractor which does not involve the delivery of a specific end product other than required reports and performance, but does not include employment agreements or collective bargaining agreements.
11. *"Subcontract"* means any Contract, express or implied, between the Contractor and another party or between a subcontractor and another party delegating or assigning, in whole or in part, the making or furnishing of any material or any service required for the performance of the Contract.
12. *"State"* means the State of Arizona and Department or Agency of the State that executes the Contract.
13. *"State Fiscal Year"* means the period beginning with July 1 and ending June 30.

B. Contract Interpretation

1. Arizona Law. The Arizona law applies to this Contract including, where applicable, the Uniform Commercial Code as adopted by the State of Arizona and the Arizona Procurement Code, Arizona Revised Statutes (A.R.S.) Title 41, Chapter 23, and its implementing rules, Arizona Administrative Code (A.A.C.) Title 2, Chapter 7.
2. Implied Contract Terms. Each provision of law and any terms required by law to be in this Contract are a part of this Contract as if fully stated in it.
3. Contract Order of Precedence. In the event of a conflict in the provisions of the Contract, as accepted by the State and as they may be amended, the following shall prevail in the order set forth below:
 - a. Special Terms and Conditions;
 - b. Uniform Terms and Conditions;
 - c. Statement or Scope of Work;
 - d. Specifications;
 - e. Attachments;
 - f. Exhibits;
 - g. Documents referenced or included in the Solicitation.

UNIFORM TERMS AND CONDITIONS

SOLICITATION NO. HP432188

4. Relationships of Parties. The Contractor under this Contract is an independent Contractor. Neither party to this Contract shall be deemed to be the employee or agent of the other party to the Contract.
5. Severability. The provisions of this Contract are severable. Any term or condition deemed illegal or invalid shall not affect any other term or condition of the Contract.
6. No Parol Evidence. This Contract is intended by the parties as a final and complete expression of their agreement. No course of prior dealings between the parties and no usage of the trade shall supplement or explain any terms used in this document and no other understanding either oral or in writing shall be binding.
7. No Waiver. Either party's failure to insist on strict performance of any term or condition of the Contract shall not be deemed a waiver of that term or condition even if the party accepting or acquiescing in the nonconforming performance knows of the nature of the performance and fails to object to it.

C. Contract administration and operation

1. Records. Under A.R.S. § 35-214 and § 35-215, the Contractor shall retain and shall contractually require each subcontractor to retain all data and other "records" relating to the acquisition and performance of the Contract for a period of five years after the completion of the Contract. All records shall be subject to inspection and audit by the State at reasonable times. Upon request, the Contractor shall produce a legible copy of any or all such records.
2. Non-Discrimination. The Contractor shall comply with State Executive Order No. 99-4 and all other applicable Federal and State laws, rules and regulations, including the Americans with Disabilities Act.
3. Audit. Pursuant to A.R.S. § 35-214, at any time during the term of this Contract and five (5) years thereafter, the Contractor's or any subcontractor's books and records shall be subject to audit by the State and, where applicable, the Federal Government, to the extent that the books and records relate to the performance of the Contract or Subcontract.
4. Facilities Inspection and Materials Testing. The Contractor agrees to permit access to its facilities, subcontractor facilities and the Contractor's processes or services, at reasonable times for inspection of the facilities or materials covered under this Contract. The State shall also have the right to test at its own cost the materials to be supplied under this Contract. Neither inspection of the Contractor's facilities nor materials testing shall constitute final acceptance of the materials or services. If the State determines non-compliance of the materials, the Contractor shall be responsible for the payment of all costs incurred by the State for testing and inspection.
5. Notices. Notices to the Contractor required by this Contract shall be made by the State to the person indicated on the Offeror and Acceptance form submitted by the Contractor unless otherwise stated in the Contract. Notices to the State required by the Contract shall be made by the Contractor to the Solicitation Contact Person indicated on the Solicitation cover sheet, unless otherwise stated in the Contract. An authorized Procurement Officer and an authorized Contractor representative may change their respective person to whom notice shall be given by written notice to the other and an amendment to the Contract shall not be necessary.
6. Advertising, Publishing, and Promotion of Contract. The Contractor shall not use, advertise, or promote information for commercial benefit concerning this Contract without the prior written approval of the Procurement Officer.
7. Property of the State. Any materials, including reports, computer programs and other deliverables, created under this Contract are the sole property of the State. The Contractor is not entitled to a patent or copyright on those materials and may not transfer the patent or copyright to anyone else. The Contractor shall not use or release these materials without the prior written consent of the State.
8. Ownership of Intellectual Property. Any and all intellectual property, including but not limited to copyright, invention, trademark, tradename, service mark, and/or trade secrets created or conceived pursuant to or as a result of this contract and any related subcontract ("Intellectual Property"), shall be work made for hire and the State shall be considered the creator of such Intellectual Property. The agency, department, division, board or commission of the State of Arizona requesting the issuance of this contract shall own (for and on behalf of the State) the entire right, title and interest to the Intellectual Property throughout the

UNIFORM TERMS AND CONDITIONS

SOLICITATION NO. HP432188

world. Contractor shall notify the State, within thirty (30) days, of the creation of any Intellectual Property by it or its subcontractor(s). Contractor, on behalf of itself and any subcontractor (s), agrees to execute any and all document(s) necessary to assure ownership of the Intellectual Property vests in the State and shall take no affirmative actions that might have the effect of vesting all or part of the Intellectual Property in any entity other than the State. The Intellectual Property shall not be disclosed by contractor or its subcontractor(s) to any entity not the State without the express written authorization of the agency, department, division, board or commission of the State or Arizona requesting the issuance of this contract.

D. Costs and Payments

1. Payments. Payments shall comply with the requirements of A.R.S. Titles 35 and 41, Net 30 days. Upon receipt and acceptance of goods or services, the Contractor shall submit a complete and accurate invoice for payment from the State within thirty (30) days.
2. Delivery. Unless stated otherwise in the Contract, all prices shall be F.O.B. Destination and shall include all freight delivery and unloading at the destinations.
3. Applicable Taxes
 - a. Payment of Taxes. The Contractor shall be responsible for paying all applicable taxes.
 - b. State and Local Transaction Privilege Taxes. The State of Arizona is subject to all applicable state and local transaction privilege taxes. Transaction privilege taxes apply to the sale and are the responsibility of the seller to remit. Failure to collect taxes from the buyer does not relieve the seller from its obligation to remit taxes.
 - c. Tax Indemnification. Contractor and all subcontractors shall pay all Federal, state and local taxes applicable to its operation and any persons employed by the Contractor. Contractor shall, and require all subcontractors to hold the State harmless from any responsibility for taxes, damages and interest, if applicable, contributions required under Federal, and/or state and local laws and regulations and any other costs including transaction privilege taxes, unemployment compensation insurance, Social Security and Worker's Compensation.
 - d. IRS W9 Form. In order to receive payment, the Contractor shall have a current IRS W9 Form on file with the State of Arizona, unless not required by law.
4. Availability of funds for the Next State Fiscal Year. Funds may not presently be available for performance under this Contract beyond the current State fiscal year. No legal liability on the part of the State for any payment may arise under this Contract beyond the current State fiscal year until funds are made available for performance of this Contract.
5. Availability of Funds for the Current State Fiscal Year. Should the State Legislature enter back into session and reduce the appropriations or for any reason and these goods or services are not funded, the State may take any of the following actions:
 - a. Accept a decrease in price offered by the contractor.
 - b. Cancel the Contract.
 - c. Cancel the contract and re-solicit the requirements.

E. Contract changes

1. Amendments. This Contract is issued under the authority of the Procurement Officer who signed the Contract. The Contract may be modified only through a Contract Amendment within the scope of the Contract. Changes to the Contract, including the addition of work or materials, the revision of payment terms, or the substitution of work or materials, directed by a person who is not specifically authorized by the Procurement Officer in writing or made unilaterally by the Contractor are violations of the Contract and of applicable law. Such changes, including unauthorized written Contract Amendments shall be void and without effect, and the Contractor shall not be entitled to any claim under this Contract based on those changes.

UNIFORM TERMS AND CONDITIONS

SOLICITATION NO. HP432188

2. Subcontracts. The Contractor shall not enter into any Subcontract under this Contract for the performance of this contract without the advance written approval of the Procurement Officer. The Contractor shall clearly list any proposed subcontractors and the subcontractors' proposed responsibilities. The Subcontract shall incorporate by reference the terms and conditions of this Contract.
3. Assignment and Delegation. The Contractor shall not assign any right nor delegate any duty under this Contract without the prior written approval of the Procurement Officer. The State shall not unreasonably withhold approval.

F. Risks and Liability

1. Risk of Loss. The Contractor shall bear all loss of conforming material covered under this Contract until received by authorized personnel at the location designated in the purchase order or Contract. Mere receipt does not constitute final acceptance. The risk of loss for nonconforming materials shall remain with the Contractor regardless of receipt.
2. Indemnification
 - a. Contractor/Vendor Indemnification (Not Public Agency) The parties to this contract agree that the State of Arizona, its departments, agencies, boards and commissions shall be indemnified and held harmless by the contractor for the vicarious liability of the State as a result of entering into this contract. However, the parties further agree that the State of Arizona, its departments, agencies, boards and commissions shall be responsible for its own negligence. Each party to this contract is responsible for its own negligence.
 - b. Public Agency Language Only. Each party (as 'indemnitor') agrees to indemnify, defend, and hold harmless the other party (as 'indemnitee') from and against any and all claims, losses, liability, costs, or expenses (including reasonable attorney's fees) (hereinafter collectively referred to as 'claims') arising out of bodily injury of any person (including death) or property damage but only to the extent that such claims which result in vicarious/derivative liability to the indemnitee, are caused by the act, omission, negligence, misconduct, or other fault of the indemnitor, its' officers, officials, agents, employees, or volunteers."
3. Indemnification-Patent and Copyright. The Contractor shall indemnify and hold harmless the State against any liability, including costs and expenses, for infringement of any patent, trademark or copyright arising out of Contract performance or use by the State of materials furnished or work performed under this Contract. The State shall reasonably notify the Contractor of any claim for which it may be liable under this paragraph. If the contractor is insured pursuant to A.R.S.§41-621 and §35-154, this section shall not apply.
4. Force Majeure
 - a. Except for payment of sums due, neither party shall be liable to the other nor deemed in default under this Contract if and to the extent that such party's performance of this Contract is prevented by reason of force majeure. The term "*force majeure*" means an occurrence that is beyond the control of the party affected and occurs without its fault or negligence. Without limiting the foregoing, force majeure includes acts of God; acts of the public enemy; war; riots; strikes; mobilization; labor disputes; civil disorders; fire; flood; lockouts; injunctions-interventions-acts; or failures or refusals to act by government authority; and other similar occurrences beyond the control of the party declaring force majeure which such party is unable to prevent by exercising reasonable diligence.
 - b. Force Majeure shall not include the following occurrences:
 - 1) Late delivery of equipment or materials caused by congestion at a manufacturer's plant or elsewhere, or an oversold condition of the market;
 - 2) Late performance by a subcontractor unless the delay arises out of a force majeure occurrence in accordance with this force majeure term and condition; or
 - 3) Inability of either the Contractor or any subcontractor to acquire or maintain any required insurance, bonds, licenses or permits.

UNIFORM TERMS AND CONDITIONS

SOLICITATION NO. HP432188

- c. If either party is delayed at any time in the progress of the work by force majeure, the delayed party shall notify the other party in writing of such delay, as soon as is practicable and no later than the following working day, of the commencement thereof and shall specify the causes of such delay in such notice. Such notice shall be delivered or mailed certified-return receipt and shall make a specific reference to this article, thereby invoking its provisions. The delayed party shall cause such delay to cease as soon as practicable and shall notify the other party in writing when it has done so. The time of completion shall be extended by Contract Amendment for a period of time equal to the time that results or effects of such delay prevent the delayed party from performing in accordance with this Contract.
 - d. Any delay or failure in performance by either party hereto shall not constitute default hereunder or give rise to any claim for damages or loss of anticipated profits if, and to the extent that such delay or failure is caused by force majeure.
5. Third Party Antitrust Violations. The Contractor assigns to the State any claim for overcharges resulting from antitrust violations to the extent that those violations concern materials or services supplied by third parties to the Contractor, toward fulfillment of this Contract.

G. Warranties

- 1. Liens. The Contractor warrants that the materials supplied under this Contract are free of liens and shall remain free of liens.
- 2. Quality. Unless otherwise modified elsewhere in these terms and conditions, the Contractor warrants that, for one year after acceptance by the State of the materials, they shall be:
 - a. Of a quality to pass without objection in the trade under the Contract description;
 - b. Fit for the intended purposes for which the materials are used;
 - c. Within the variations permitted by the Contract and are of even kind, quantity, and quality within each unit and among all units;
 - d. Adequately contained, packaged and marked as the Contract may require; and
 - e. Conform to the written promises or affirmations of fact made by the Contractor.
- 3. Fitness. The Contractor warrants that any material supplied to the State shall fully conform to all requirements of the Contract and all representations of the Contractor, and shall be fit for all purposes and uses required by the Contract.
- 4. Inspection/Testing. The warranties set forth in subparagraphs 7.1 through 7.3 of this paragraph are not affected by inspection or testing of or payment for the materials by the State.
- 5. Year 2000.
 - a. Notwithstanding any other warranty or disclaimer of warranty in this Contract, the Contractor warrants that all products delivered and all services rendered under this Contract shall comply in all respects to performance and delivery requirements of the specifications and shall not be adversely affected by any date-related data Year 2000 issues. This warranty shall survive the expiration or termination of this Contract. In addition, the defense of *force majeure* shall not apply to the Contractor's failure to perform specification requirements as a result of any date-related data Year 2000 issues.
 - b. Additionally, notwithstanding any other warranty or disclaimer of warranty in this Contractor, the Contractor warrants that each hardware, software, and firmware product delivered under this Contract shall be able to accurately process date/time data (including but not limited to calculation, comparing, and sequencing) from, into, and between the twentieth and twenty-first centuries, and the years 1999 and 2000 and leap year calculations, to the extent that other information technology utilized by the State in combination with the information technology being acquired under this contract properly exchanges date-time data with it. If this contract requires that the information technology products being acquired perform as a system, or that the information technology products being required perform as system in combination with other

UNIFORM TERMS AND CONDITIONS

SOLICITATION NO. HP432188

State information technology, then this warranty shall apply to the acquired products as a system. The remedies available to the State for breach of this warranty shall include, but shall not be limited to, repair and replacement of the information technology products delivered under this Contract. In addition, the defense of *force majeure* shall not apply to the failure of the Contractor to perform any specification requirements as a result of any date-related data Year 2000 issues.

6. Compliance With Applicable Laws. The materials and services supplied under this Contract shall comply with all applicable Federal, state and local laws, and the Contractor shall maintain all applicable license and permit requirements.
7. Survival of Rights and Obligations after Contract Expiration or Termination.
 - a. Contractor's Representation and Warranties. All representations and warranties made by the Contractor under this Contract shall survive the expiration or termination hereof. In addition, the parties hereto acknowledge that pursuant to A.R.S. § 12-510, except as provided in A.R.S. § 12-529, the State is not subject to or barred by any limitations of actions prescribed in A.R.S., Title 12, and Chapter 5.
 - b. Purchase Orders. The Contractor shall, in accordance with all terms and conditions of the Contract, fully perform and shall be obligated to comply with all purchase orders received by the Contractor prior to the expiration or termination hereof, unless otherwise directed in writing by the Procurement Officer, including, without limitation, all purchase orders received prior to but not fully performed and satisfied at the expiration or termination of this Contract.

H. State's Contractual Remedies

1. Right to Assurance. If the State in good faith has reason to believe that the Contractor does not intend to, or is unable to perform or continue performing under this Contract, the Procurement Officer may demand in writing that the Contractor give a written assurance of intent to perform. Failure by the Contractor to provide written assurance within the number of Days specified in the demand may, at the State's option, be the basis for terminating the Contract under the Uniform Terms and Conditions or other rights and remedies available by law or provided by the Contract.
2. Stop Work Order
 - a. The State may, at any time, by written order to the Contractor, require the Contractor to stop all or any part, of the work called for by this Contract for period(s) of days indicated by the State after the order is delivered to the Contractor. The order shall be specifically identified as a stop work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage.
 - b. If a stop work order issued under this clause is canceled or the period of the order or any extension expires, the Contractor shall resume work. The Procurement Officer shall make an equitable adjustment in the delivery schedule or Contract price, or both, and the Contract shall be amended in writing accordingly.
3. Non-exclusive Remedies. The rights and the remedies of the State under this Contract are not exclusive.
4. Nonconforming Tender. Materials or services supplied under this Contract shall fully comply with the Contract. The delivery of materials or services or a portion of the materials or services that do not fully comply constitutes a breach of contract. On delivery of nonconforming materials or services, the State may terminate the Contract for default under applicable termination clauses in the Contract, exercise any of its rights and remedies under the Uniform Commercial Code, or pursue any other right or remedy available to it.
5. Right of Offset. The State shall be entitled to offset against any sums due the Contractor, any expenses or costs incurred by the State, or damages assessed by the State concerning the Contractor's nonconforming performance or failure to perform the Contract, including expenses, costs and damages described in the Uniform Terms and Conditions.

UNIFORM TERMS AND CONDITIONS

SOLICITATION NO. HP432188

I. Contract Termination

1. Cancellation for Conflict of Interest. Pursuant to A.R.S. § 38-511, the State may cancel this Contract within three (3) years after Contract execution without penalty or further obligation if any person significantly involved in initiating, negotiating, securing, drafting or creating the Contract on behalf of the State is or becomes at any time while the Contract or an extension of the Contract is in effect an employee of or a consultant to any other party to this Contract with respect to the subject matter of the Contract. The cancellation shall be effective when the Contractor receives written notice of the cancellation unless the notice specifies a later time. If the Contractor is a political subdivision of the State, it may also cancel this Contract as provided in A.R.S. § 38-511.
2. Gratuities. The State may, by written notice, terminate this Contract, in whole or in part, if the State determines that employment or a Gratuity was offered or made by the Contractor or a representative of the Contractor to any officer or employee of the State for the purpose of influencing the outcome of the procurement or securing the Contract, an amendment to the Contract, or favorable treatment concerning the Contract, including the making of any determination or decision about contract performance. The State, in addition to any other rights or remedies, shall be entitled to recover exemplary damages in the amount of three times the value of the Gratuity offered by the Contractor.
3. Suspension or Debarment. The State may, by written notice to the Contractor, immediately terminate this Contract if the State determines that the Contractor has been debarred, suspended or otherwise lawfully prohibited from participating in any public procurement activity, including but not limited to, being disapproved as a subcontractor of any public procurement unit or other governmental body. Submittal of an offer or execution of a Contract shall attest that the contractor is not currently suspended or debarred. If the contractor becomes suspended or debarred, the contractor shall immediately notify the State.
4. Termination for Convenience. The State reserves the right to terminate the Contract in whole or in part at any time, when in the best interests of the State without penalty or recourse. Upon receipt of the written notice, the Contractor shall stop all work, as directed in the notice, notify all subcontractors of the effective date of the termination and minimize all further costs to the State. In the event of termination under this paragraph, all documents, data and reports prepared by the Contractor under the contract shall become the property of and be delivered to the State upon demand. The Contractor shall be entitled to receive just and equitable compensation for work in progress, work completed and materials accepted before the effective date of the termination. The Cost principles and procedures provided in A.A.C. R2-7-701 shall apply.
5. Termination for Default
 - a. In addition to the rights reserved in the Uniform Terms and Conditions, the State may terminate the Contract in whole or in part due to the failure of the Contractor to comply with any term or condition of the Contract, to acquire and maintain all required insurance policies, bonds, licenses and permits, or to make satisfactory progress in performing the Contract. The Procurement Officer shall provide written notice of the termination and the reasons for it to the Contractor.
 - b. Upon termination under this paragraph, all goods, materials, documents, data and reports prepared by the Contractor under the Contract shall become the property of and be delivered to the State on demand.
 - c. The State may, upon termination of this Contract, procure, on terms and in the manner that it deems appropriate, materials or services to replace those under this Contract. The Contractor shall be liable to the State for any excess costs incurred by the State in procuring materials or services in substitution for those due from the Contractor.
6. Continuation of Performance Through Termination. The Contractor shall continue to perform, in accordance with the requirements of the Contract, up to the date of termination, as directed in the termination notice.

J. Contract Claims

All contract claims or controversies under this Contract shall be resolved according to A.R.S Title 41, Chapter 23, Article 9, and rules adopted thereunder.

<p style="text-align: center;">UNIFORM TERMS AND CONDITIONS SOLICITATION NO. HP432188</p>

K. Arbitration

The parties to this Contract agree to resolve all disputes arising out of or relating to this contract through arbitration, after exhausting applicable administrative review, to the extent required by A.R.S. § 12-1518, except as may be required by other applicable statutes (Title 41)

Version May 1, 2003.

Exhibits

Exhibits

EXHIBITS

SOLICITATION NO. HP432188

Exhibit A: Contractor Periodic and Ad Hoc Reporting Requirements

REPORT	FREQUENCY	WHEN DUE	REFERENCE	SUBMIT TO
PASARR Invoice	Monthly	10 th day after month end	Contract	Office of Business and Personnel
SMI Seclusion/Restraint	Monthly	10 th day after month end	Contract	Bureau of Quality Management and Evaluation
Referral logs for emergency and Routine Assessment appointments	Monthly	15 th day after month end	Contract	Bureau of Quality Management and Evaluation
Profit Retention Calculation Report	Monthly	25 th day after month end	Financial Reporting Guide	Office of Financial Review
Statement of Activities	Monthly	25 th day after month end	Financial Reporting Guide	Office of Financial Review
Statement of Changes in Net Assets/Equity	Monthly	25 th day after month end	Financial Reporting Guide	Office of Financial Review
Statement of Financial Position	Monthly	25 th day after month end	Financial Reporting Guide	Office of Financial Review
Title XIX and Title XXI Screening and Referral Report	Monthly	15 th day after month end	Legislative Requirement ADHS Provider Manual	Clinical Services
Cool Quarterly Report	Quarterly	30 th day after quarter end	Contract	Bureau for Substance Abuse Treatment & Prevention Services
Quarterly Network Status Report	Quarterly	October 31 January 31 April 30 July 31	Contract	Clinical Services
Quarterly Showing Report and Statistical Appendix	Quarterly	10 th day after quarter end	Contract ADHS Policy and Procedures	Bureau of Quality Management and Evaluation
Quarterly Trending Analysis – Incident, Accidents and Deaths	Quarterly	15 th day after quarter end	Contract	Bureau of Quality Management and Evaluation
Out of State Placements Summary	Quarterly	15 days after quarter end	Contract	Medical Director
Incurred but not Reported (IBNR) Claims Report (LAG report)	Quarterly	25 th day after quarter end and 40 days after 4 th quarter end day after quarter end	Financial Reporting Guide	Office of Financial Review
Financial Ratio Analysis Comparison Report	Quarterly	25 th day after quarter end and 40 days after 4 th quarter end	Contract	Office of Financial Review
Profit Retention Calculation Report	Quarterly	25 th day after quarter end and 40 days after 4 th quarter end	Contract	Office of Financial Review
Statement of Activities	Quarterly	25 th day after quarter end and 40 days after 4 th quarter end	Financial Reporting Guide	Office of Financial Review

EXHIBITS
SOLICITATION NO. HP432188

REPORT	FREQUENCY	WHEN DUE	REFERENCE	SUBMIT TO
Statement of Cash Flow	Quarterly	25 th day after quarter end and 40 days after 4 th quarter end	Financial Reporting Guide	Office of Financial Review
Statement of Changes in Net Assets/Equity	Quarterly	25 th day after quarter end and 40 days after 4 th quarter end	Financial Reporting Guide	Office of Financial Review
Statement of Financial Position	Quarterly	25 th day after quarter end and 40 days after 4 th quarter end	Financial Reporting Guide	Office of Financial Review
Administrative Cost Allocation Plan	Initiation of contract and when there are changes	25 th day after quarter end and 40 days after 4 th quarter end	Financial Reporting Guide	Office of Financial Review
Annual Provider Network Development and Management Plan	Annually	July 1, 2004 March 1, 2005 and each year thereafter	Contract	Clinical Services
Network Attestation	Annually	July 1, 2004 March 1, 2005 and each year thereafter	Contract	Clinical Services
Network Inventory	Annually	January 15 th of each year	Contract	Clinical Services
Annual Quality Management and Utilization Management Plan	Annually	November 30	Contract	Bureau of Quality Management and Evaluation
Draft Audited Financial Statements	Annually	75 days after fiscal year-end	Financial Reporting Guide	Office of Financial Review
Draft Supplemental to the Audited Financial Statements	Annually	75 days after fiscal year end	Financial Reporting Guide	Office of Financial Review
Supplemental Reports to the Audited Financial Statements	Annually	100 days after fiscal year end	Financial Reporting Guide	Office of Financial Review
Final Audited Financial Statements	Annually	100 days after fiscal year end	Contract Financial Reporting Guide	Office of Financial Review
Medical Care Evaluation: Study Methodology	Annually	October 1	DHS Policy and Procedures	Bureau of Quality Management and Evaluation
Medical Care Evaluation: Study Results	Annually	September 1	DHS Policy and Procedures	Bureau of Quality Management and Evaluation
Member Handbook	Annually	August 1 or within 30 days of receipt of changes made to template by DHS	Contract	Policy Office
OMB Circular A-133 Reports	Annually	100 days after fiscal year end	RBHA Reporting Guide	Office of Financial Review
Prevention Report	Annually	September 30	Prevention Framework for Behavioral Health	Office of Prevention

EXHIBITS
SOLICITATION NO. HP432188

REPORT	FREQUENCY	WHEN DUE	REFERENCE	SUBMIT TO
Annual Non-Title XIX Service Prioritization	Annually	March 1	Contract	Clinical Services
Corporate Compliance Plan	Annually	October 1	Contract	Office of Program Support
Status of Administrative Review Corrective Actions	Annually	June 15	Contract	Compliance
Network Attestation	Ad Hoc	AT CONTRACT START DATE AND WITH SIGNIFICANT CHANGE IN OPERATIONS IMPACTING SERVICES AND CAPACITY	Contract	Clinical Services
Complete and Valid Certificate of Insurance	Ad Hoc	Prior to contract activity and when certificate is renewed	Contract	Procurement
Data and Records Related to Contract	Ad Hoc	Upon Request	Contract	Bureau of Quality Management and Evaluation
Expected Material Change to Network	Ad Hoc	Must be approved in advance by ADHS	Contract	Clinical Services
Failure of subcontractor to meet licensing criteria or if subcontract is being terminated or suspended	Ad Hoc	Within 5 days of learning of the licensing deficiency, or of deciding to terminate or suspend	Contract	Clinical Services
Incidents of Potential Fraud or Abuse	Ad Hoc	As Occurring	Contract ADHS Office of Program Support Procedures Manual	Office of Program Support
Member Handbook	Ad Hoc	Within 30 days of receiving changes made to template	Contract	Policy Office
Notice of Real Property Transactions	Ad Hoc	As Occurring	Contract	Bureau of Financial Operations
Performance Bond	Ad Hoc	At contract execution, and within 30 days notification by DHS to adjust the amount	Contract	Office of Financial Review
Personnel Changes	Ad Hoc	Within 7 days of change in personnel required within this contract	Contract	Office of the Deputy Director
SMI Mortality Report	Ad Hoc	Within 37 days following Incident Report	AZ Revised Statute, Chapter 21	Bureau of Quality Management and Evaluation

EXHIBITS
SOLICITATION NO. HP432188

REPORT	FREQUENCY	WHEN DUE	REFERENCE	SUBMIT TO
Unexpected Changes that could impair the Provider Network	Ad Hoc	Within 1 day of the Unexpected Change	ADHS Policy and Procedures	Clinical Services
Management Services Subcontract	Ad Hoc	Prior to initiation of subcontract	Contract	Office of Compliance
Collaboration Agreements with State Agencies	Other	December 31, 2004 and when changes are made to the agreements	Contract	Clinical Services
Data/Reports/Information for Audits conducted of DHS	Ad Hoc	Upon request from DHS	Contract	Office of Compliance
Report of significant incident/accidents	Ad Hoc	Within one day of awareness	Contract DHS Policy and Procedures	Bureau of Quality Management and Evaluation
System Collaboration Problem Notification	Ad Hoc	After all attempts to resolve system collaboration problems at the lowest possible level	Contract	Clinical Services
Refusal of Non-Title XIX SMI person to participate in Title XIX/XXI screening and referral	Ad Hoc	After all attempts to encourage person to participate and prior to discontinuance of services	ADHS/DBHS Provider Manual	Clinical Services Bureau of Adult Services
Response to Problem Resolution	Ad Hoc	As specified on a request from DHS	Contract	Clinical Services
Description of Process for SMI persons going to supervisory Care home or board & care home	Ad Hoc	If a clinical review process is used	Contract	Clinical Services
Out of State placements	Ad Hoc	Concurrent with placement	Contract	Medical Director

EXHIBITS SOLICITATION NO. HP432188

Exhibit B: Capitation Rates

	PMPM	Estimated Member Months (FY05)
Title XIX eligible children, under the age of 18 (represents the cost of providing covered behavioral health services to children), not enrolled in CMDP:	\$ 19.55	3,243,400
Title XIX eligible children, under the age of 18 (represents the cost of providing covered behavioral health services to children), enrolled in CMDP:	\$ 404.21	48,000
Title XIX eligible adults, age 18 and older (represents the cost of providing covered behavioral health services to SMI adults):	\$ 82.04	2,791,500
Title XIX eligible adults, age 18 and older (represents the cost of providing covered behavioral health services to non-SMI adults):	\$ 30.77	2,791,500
Title XXI eligible children under age 18 (represents the cost of providing covered behavioral health services to children):	\$ 11.20	364,000
Title XXI eligible adults age 18 (represents the cost of providing covered behavioral health services to SMI and non-SMI adults):	\$ 32.81	8,900
DES DD ALTCS eligible children representing the cost of providing covered behavioral health services to DES DD ALTCS children	\$ 62.48*	69,600
DES DD ALTCS eligible adults representing the cost of providing covered behavioral health services to DES DD ALTCS adults	\$ 62.48*	88,600

* The pmpm above for DES DD ALTCS populations are for the period 10-1-02 to 9-30-03. These rates are developed and set by AHCCCS and will be subject to change for this contract period. The pmpm for the Contractor will be adjusted monthly for prior period adjustments (by AHCCCS) to eligible counts and is also reduced for DHS administrative expenses (4.6% for FY '04)

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS PARAGRAPH A.7 SOLICITATION NO. HP432188</p>

SPECIAL TERMS AND CONDITIONS PARAGRAPH A.7

DEFINITIONS

All the definitions contained in the solicitation and the resulting contract, including the definitions in the Uniform Terms and Conditions, Section A and in the Uniform Instructions to Offerors, Section A are incorporated herein and are defined as follows:

"638 Tribal Facility" means a facility owned and operated by a Native American tribe authorized to provide services pursuant to Public Law 3-638, as amended.

"A.A.C." means the Arizona Administrative Code.

"A.R.S." means the Arizona Revised Statutes.

"ACYF" means the Administration for Children, Youth and Families within ADES.

"ADES" means the Arizona Department of Economic Security.

"ADHS" means the Arizona Department of Health Services.

"ADHS Information System" means the ADHS/DBHS Information Systems in place or any other data collection and information system as may from time to time be established by the ADHS/DBHS.

"ADJC" means the Arizona Department of Juvenile Corrections.

"Administrative Costs" means administrative expenses incurred to manage the behavioral health system, including, but not limited to: provider relations and contracting, provider billing, accounting, information technology services, processing and investigating grievances and appeals, legal services (including any legal representation of the Contractor at administrative hearings concerning the Contractor's decisions, and actions), planning, program development, program evaluation, personnel management, staff development and training, provider auditing and monitoring, utilization review and quality assurance. Administrative costs do not include expenses related to direct provision of behavioral health services including case management. See also Financial Reporting Guide for categories of classification.

"ADOC" means the Arizona Department of Corrections.

"ADOE" means the Arizona Department of Education.

"Adult" means a person 18 years of age or older, unless the term is given a different definition by statute, rule, or policies adopted by the ADHS or AHCCCS.

"AHCCCS" means the Arizona Health Care Cost Containment System.

"AHCCCS Health Plan" means an organization or entity agreeing through a direct contracting relationship with AHCCCS to provide the goods and services specified by contract in conformance with the stated contract requirements, AHCCCS statute and rules and federal law and regulations.

"ALTCS" means the Arizona Long Term Care System.

"AOC" means the Administrative Office of the Courts of the Arizona Supreme Court.

"Arizona Administrative Code(A.A.C.)" means the State regulations established pursuant to relevant statutes.

SPECIAL TERMS AND CONDITIONS PARAGRAPH A.7

SOLICITATION NO. HP432188

“Arizona Long Term Care System (ALTCs)” means a program under AHCCCS that delivers long term, acute and behavioral health care services to eligible members, as authorized by A.R.R.S. §36-2931 et seq.

“Arizona Revised Statute (A.R.S.)” means the laws of the State of Arizona.

“Arnold vs. Sarn Class Member” means an adult resident of Maricopa County who is indigent and who, pursuant to ADHS/DBHS policy, has been determined to have Serious Mental Illness.

“Attachment” means any item the Solicitation requires an Offeror to submit as part of the Offer. ^{1, 2}

“BBA” means the Balanced Budget Act of 1997.

“Behavioral Health Disorder” means any behavioral or mental diagnosis and/or substance abuse/dependence diagnosis found in the most current version of the Diagnostic and Statistical Manual or International Classification of Disorders.

“Behavioral Health Paraprofessional” means a staff member of a licensed behavioral health service agency as specified in A.A.C. Title 9, Chapter 20.

“Behavioral Health Professional” means a psychiatrist, behavioral health medical practitioner, psychologist, social worker, counselor, marriage and family therapist, substance abuse counselor or registered nurse with at least one year of full time behavioral health work experience and who meets the requirements of A.A.C. Title 9, Chapter 20.

“Behavioral Health Provider” means any individual or facility that delivers behavioral health services in the network. This may be the Contractor or a subcontracted behavioral health provider.

“Behavioral Health Recipient” means any adult or child receiving services in/through ADHS funded programs.

“Behavioral Health Services” means those services listed in the ADHS Behavioral Health Covered Services Guide.

“Behavioral Health Technician” means a staff member of a licensed behavioral health service agency as specified in A.A.C. Title 9, Chapter 20.

“Board Eligible for Psychiatry” means documentation of completion of an accredited psychiatry residency program approved by the American College of Graduate Medical Education, or the American Osteopathic Association. Documentation would include either a certificate of residency training including exact dates, or a letter of verification of residency training from the training director including the exact dates of training.

“Capitation” is a method by which the Contractor is paid to deliver covered services for the duration of a contract to eligible persons based on a fixed rate per member per month notwithstanding (a) the actual number of eligible persons who receive care from the Contractor and (b) the amount of services provided to any enrolled person; a cost containment alternative to fee-for-service.

“Center for Medicare and Medicaid Services” (CMS, formerly HCFA) means the organization within the United States Department of Health and Human Services, which administers the Medicare and Medicaid program and the State Children’s Health Insurance Program.

“CFR” means the Code of Federal Regulations.

“Child” means an eligible person who is under the age of 18, unless the term is given a different definition by statute, rule or policies adopted by the ADHS or AHCCCS.

“Child and Family Team” see Collaborative Teams.

“CIS” means the Client Information System.

“Client Information System” means the data system used by DHS.

SPECIAL TERMS AND CONDITIONS PARAGRAPH A.7

SOLICITATION NO. HP432188

“Clinical Liaison” means a behavioral health professional or a behavioral health technician who has been credentialed and privileged by the T/RBHA or their designee in accordance with ADHS/DBHS requirements to perform this function. The clinical liaison: (1) Assumes the primary responsibility of clinical oversight of the person’s care (2) Ensures the clinical soundness of the assessment/treatment process (3) Serves as the point of contact, coordination and a communication with the person’s team and other systems where clinical knowledge of the case is important.

“CMDP” means the Comprehensive Medical and Dental Plan, an AHCCCS Health Plan administered through DES who provide for medical needs of children in the care and custody of the state.

“CMHS” means the Community Mental Health Services Performance Partnership Program Pursuant to Division B, Title XXXII, Section 3204 of the Children’s Health Act of 2000.

“CMS” (formerly HCFA) means Center for Medicare and Medicaid Services.

“Collaborative Team” means a team of individuals whose primary function is to develop a comprehensive and unified service or treatment plan for an enrolled person. The team may include an enrolled person, member of the enrolled person’s family, health, mental health or social service providers including professional representing disciplines related to the person’s needs, for other persons that are not health, mental health or social service providers identified by the person or family. Collaborative Teams include child and family teams and adult teams.

“Community Service Agency” means an agency that is contracted directly by the Contractor or a provider network and registered with AHCCCS to provide rehabilitation and support services consistent with the staff qualifications and training. Community Service Agencies are not required to be licensed through the ADHS Office of Behavioral Health Licensure. Refer to the ADHS Covered Behavioral Health Services Guide for details.

“Contract” means the combination of the Solicitation, including the Uniform and Special Instructions to Offerors, the Uniform and Special Terms and Conditions, and the Specifications and Statement or Scope of Work; the Offer and any Best and Final Offers; and any Solicitation Amendments or Contract Amendments.^{1, 2}

“Contract Amendment” means a written document signed by the Procurement Officer that is issued for the purpose of making changes in the Contract.^{1, 2}

“Contract Year” means a period from July 1 of a calendar year through and including June 30 of the following year.

“Contractor” means any person who has a Contract with the State.^{1, 2}

“Covered Services” means those services listed in the ADHS Covered Behavioral Health Services Guide.

“CPS” means the Child Protective Services within the ADES.

“Credentialing” means the process of obtaining, verifying and assessing information (e.g. validity of the license, certification, training and/or work experience) to determine whether a behavioral health professional or a behavioral health technician has the required credentials to provide behavioral health services to persons enrolled in the ADHS/DBHS behavioral health system. It also includes the review and verification of applicable licensure, accreditation and certification of behavioral health providers.

“Days” means calendar days unless otherwise specified.^{1, 2}

“DBHS” means the Division of Behavioral Health Services within ADHS.

“DDD” means the Division of Developmental Disabilities within ADES.

“Department” means the Arizona Department of Health Services.

SPECIAL TERMS AND CONDITIONS PARAGRAPH A.7

SOLICITATION NO. HP432188

“Deputy Director” means the Deputy Director for the ADHS or his or her duly authorized representative.

“DHS” means the Arizona Department of Health Services.

“Eligible Person” means an individual who needs or is at risk of needing ADHS covered services.

“Encounter” means a record of a covered service rendered by a provider to a person enrolled with a capitated RBHA on the date of service and encounter should be submitted for any service for which the RBHA incurred any financial liability.

“Enrolled Person” means a Title XIX, Title XXI or Non-Title XIX/XXI eligible person recorded in the ADHS Information System as specified by the ADHS.

“Enrollment” means the process by which a person is enrolled into the Contractor and DHS data system.

“Evidence-based practice” means an intervention that is an integration of research evidence, clinical expertise and patient values. Evidence-based practice intervention is a balance of three essential components: the best science-based evidence; the skill and judgment of health professionals; and the unique needs, concerns and preferences of the person receiving services. Evidence-based practices are not intended to be automatically and uniformly applied, but instead considered as a combination of all three factors.

“Exhibit” means any item labeled as an Exhibit in the Solicitation or placed in the Exhibits section of the Solicitation.^{1, 2}

“Formulary” means a list of medications that are made available by individual T/RBHAs for their enrolled members. The list must encompass all medications included on the ADHS/DBHS minimum list of medications.

“Fraud” means an intentional deception or misrepresentation made by a person with the knowledge that the deception could result in some unauthorized benefit to the person or some other person. It includes any act that constitutes fraud under applicable Federal or State Law.

“GAAP” means Generally Accepted Accounting Principles.

“General Mental Health Adults” means a classification of adult persons age eighteen and older who have general behavioral health issues and have not been determined to have a serious mental illness.

“Geographic Service Area” means a specific county or defined grouping of counties that are available for contract award. The Contractor is responsible to provide covered services to eligible residents of their contracted GSA (s) except as otherwise stated in this Contract.

“GMH” means General Mental Health Adults.

“GMH/SA” means General Mental Health Adults and Substance Abuse Adults.

“Gratuity” means a payment, loan, subscription, advance, deposit of money, services, or anything of more than nominal value, present or promised, unless consideration of substantially equal or greater value is received.¹

“GSA” means Geographic Service Area.

“HB2003” means House Bill 2003 enacted 2000 Arizona Session Laws, Chapter 2, Section 1 (5th Special Session).

“Health Information Portability and Accountability Act of 1996 (HIPAA)” means Title II Subtitle F published by the United States Department of Health and Human Services, the administrative simplification provisions and modifications thereof, and the Administrative Simplification Compliance Act of 2001.

SPECIAL TERMS AND CONDITIONS PARAGRAPH A.7

SOLICITATION NO. HP432188

"HIPAA" means Health Information Portability and Accountability Act of 1996.

"HUD" means the United States Department of Housing and Urban Development.

"IBNR" means claims for covered services that have been Incurred But Not Reported.

"IGA" means an Intergovernmental Agreement.

"IHS" means the Indian Health Service of the United States Department of Health and Human Services.

"IMD" means an Institution for Mental Disease.

"Incurred But Not Reported (IBNR)" means liability for service rendered for which claims have not been received.

"Indian Health Service (IHS)" means the bureau of the United States Department of Health and Human services that is responsible for delivering public health and medical services to American Indians throughout the country. The federal government has direct and permanent legal obligation to provide health services to most American Indians according to treaties with Tribal Governments.

"Institution for Mental Disease (IMD)" means a hospital, nursing facility, or other institution of more than 16 beds that is primarily engaged in providing diagnosis, treatment, or care of persons with mental diseases, including medical attention, nursing care, and related services. An institution is an IMD if its overall character is that of a facility established and maintained primarily for the care and treatment of individuals with mental diseases (42 CFR 435.1009). In the State of Arizona, Level I facilities with more than 16 beds are IMDs except when licensed as a unit of a General Medical Hospital.

"Interagency Service Agreement (ISA)" means an agreement between two or more agencies of the State wherein an agency is reimbursed for services provided to another agency or is advanced funds for services provided to another agency.

"Intergovernmental Agreement (IGA)" means an agreement conforming to the requirements of A.R.S. Title 11, Chapter 7, Article 3 (ARSA.R.S. § 11-951 et. seq.).

"ISA" means an Interagency Service Agreement.

"KidsCare" means the Arizona version implementing the Title XXI of the Social Security Act, referred to in federal legislation as the "State Children's Health Insurance Program" (SCHIP).

"Level I Behavioral Health Facility" means a behavioral health agency as defined in A.A.C. Title 9, Chapter 20.

"Level II Behavioral Health Facility" means a behavioral health agency as defined in A.A.C. Title 9, Chapter 20.

"Level III Behavioral Health Facility" means a behavioral health agency as defined in A.A.C. Title 9, Chapter 20.

"Materials" means all property including equipment, supplies, printing, insurance and leases of property but does not include land, a permanent interest in land or real property or leasing space.¹

"Medically Necessary Covered Services" means those covered services provided by qualified service providers within the scope of their practice to prevent disease, disability and other adverse health conditions or their progression or to prolong life.

"Member" means a person receiving behavioral health services.

"Member Appeal" means a request for a review of an action in accordance with 42 CFR 438.400, and for a person with an SMI, an appeal of an SMI eligibility determination; decisions regarding eligibility for behavioral health services, including

SPECIAL TERMS AND CONDITIONS PARAGRAPH A.7

SOLICITATION NO. HP432188

Title XIX services, fees and waivers; assessments and further evaluations; service and treatment plans and planning decisions; and the implementation of those decisions.

“Network Material Change” means an alteration or development within a provider network that may reasonably be foreseen to affect the quality or delivery of covered services provided under this Contract.

“Non-Title XIX/XXI Person” means an individual who needs or may be at risk of needing covered services, but does not meet Federal and State requirements for Title XIX or Title XXI eligibility.

“Non-Title XIX/XXI Funding” means fixed, non-capitated funds, including funds from CMHS and SAPT, State appropriations (other than state appropriations to support the Title XIX and Title XXI program), counties and other funds, which are used for services to Non-Title XIX/XXI eligible persons and for services not covered by Title XIX or Title XXI provided to Title XIX and Title XXI eligible persons.

“Offer” means bid, proposal or quotation. ²

“Offeror” means a vendor who responds to a Solicitation. ²

“Outreach” means activities to identify and encourage individuals who may be in need of behavioral health services to receive them.

“PCP” means Primary Care Provider.

“Primary Care Provider/Practitioner (PCP)” is an individual who meets the requirement of A.R.S. 36-2901, and who is responsible for the management of a member’s health care. A PCP may be a physician defined as a person licensed as an allopathic or osteopathic physician according to A.R.S. Title 32, Chapter 13 or Chapter 17, or a practitioner defined as physician assistant licensed under A.R.S. Title 32, Chapter 25, or a certified nurse practitioner licensed under A.R.S. Title 32, Chapter 15.

“Prior Authorization” means an action taken by ADHS/DBHS, a RBHA or a subcontracted provider that approves the provision of a covered service prior to the service being provided.

“Privileging” means the process used to determine if credential clinicians are competent to perform their assigned responsibilities, based on training, supervised, practice and/or competency testing.

“Procurement Officer” means the person, or his or her designee, duly authorized by the State to enter into and administer Contracts and make written determinations with respect to the Contract. ^{1, 2}

“Profit” means the excess of revenues over expenditures, in accordance with Generally Accepted Accounting Principles, regardless of whether the Contractor is a for-profit or a not-for-profit entity.

“Provider” means an organization and/or behavioral health professional who provides behavioral health services to behavioral health recipients.

“Provider Network” means the agencies, facilities, professional groups or professionals under subcontract to the Contractor to provide covered services to behavioral health recipients and includes the Contractor to the extent the Contractor directly provides covered services to behavioral health recipients.

“Psychiatrist” means a person who is a licensed physician as defined in A.R.S. Title 32, Chapter 13 or Chapter 17 and who holds psychiatric board certification from the American Board of Psychiatry and Neurology, the American College of Osteopathic Neurologist and Psychiatrist; or the American Osteopathic Board of Neurology and Psychiatry; or is board eligible.

“RBHA” means a Regional Behavioral Health Authority.

SPECIAL TERMS AND CONDITIONS PARAGRAPH A.7

SOLICITATION NO. HP432188

"Referral for Behavioral Health Services" means any oral, written, faxed, or electronic request for behavioral health services made by any person, or person's legal guardian, family member, an AHCCCS health plan, primary care provider, hospital, jail, court, probation and parole officer, tribal government, Indian Health Services, school, or other state or community agency.

"Regional Behavioral Health Authority" means an organization under contract with the ADHS to coordinate the delivery of behavioral health services to eligible and/or enrolled persons in geographically specific service area of the state.

"Related Party" means a party that has, or may have, the ability to control or significantly influence a Contractor, or a party that is, or may be, controlled or significantly influenced by a Contractor. "Related parties" include, but are not limited to, agents, managing employees or persons with an ownership or controlling interest in the disclosing entity, and their immediate families, subcontractors, wholly-owned subsidiaries or suppliers, parent companies, sister companies, holding companies, and other entities controlled or managed by any such entities or persons.

"RSA" means the Rehabilitation Services Administration within the ADES.

"RTC" means Level 1 Residential Treatment Center.

"SA" means Substance Abuse Adults.

"SAPT" means Substance Abuse Prevention and Treatment. Performance Partnership Program pursuant to Division B. Title XXXIII, Section 3303 of The Children's Health Act of 2000 pursuant to Section 1921 – 1954 of the Public Health Service Act and 45 CFR Part 96 Interim Final Rules.

"Services" means the furnishing of labor, time or effort by a contractor or subcontractor which does not involve the delivery of a specific end product other than required reports and performance, but does not include employment agreements or collective bargaining agreements. ¹

"Seriously Emotionally Disturbed" means those children from birth up to age 18 who meet diagnostic requirements as set forth by the ADHS.

"Serious Mental Illness" means a condition of persons who are eighteen years of age or older and who, as a result of a mental disorder as defined in A.R.S §36-501, exhibit emotional or behavioral functioning which is so impaired as to interfere substantially with their capacity to remain in the community without supportive treatment or service of a long term or indefinite duration. In these persons mental disability is severe and persistent, resulting in long term limitation of their functional capacities for primary activities of daily living such as interpersonal relationships, homemaking, self-care, employment and recreation.

"SMI" means Seriously Mentally Ill.

"Solicitation" means an Invitation for Bids ("IFB"), a Request for Proposals ("RFP"), or a Request for Quotations ("RFQ"). ²

"Solicitation Amendment" means a written document that is signed by the Procurement Officer and issued for the purpose of making changes to the Solicitation. ²

"State" means the State of Arizona and Department or Agency of the State that executes the contract. ^{1, 2}

"State Fiscal Year" means the period beginning with July 1 and ending June 30. ¹

"State Plan" means the written agreements between the State of Arizona and CMS which describe how the AHCCCS programs meet all CMS requirements for participation in the Medicaid program and the Children's Health Insurance Program.

SPECIAL TERMS AND CONDITIONS PARAGRAPH A.7

SOLICITATION NO. HP432188

“Statistical Significance” means a mathematical measure of change within the sample population, when the sample population is large enough to be considered representative of the overall population. The change is said to be statistically significant if it is greater than what might be expected to happen by chance alone. The mathematical threshold is a statistically significant change would occur less than 5% of the time by chance alone.

“Subcontract” means any Contract, express or implied, between the Contractor and another party or between a subcontractor and another party delegating or assigning, in whole or in part, the making or furnishing of any material or any service required for the performance of the Contract.^{1, 2}

“Subcontractor” means any third party under contract with the Contractor, in a manner conforming to the ADHS requirements.

“Substance Abuse Adults” means a classification of adults age eighteen and older who have a substance abuse problem or dependence and have not been determined to have a serious mental illness.

“Support Services” means covered services provided to facilitate the delivery of or enhance the benefit received from other behavioral health services. Refer to the ADHS Covered Behavioral Health Services Guide for additional information.

“T/RBHA” means a reference to both RBHAs and Tribal RBHAs.

“Team” means a group of individuals working in collaboration who are actively involved in a person’s assessment, service planning and service delivery. At a minimum, the team consists of the person, family members as appropriate in the case of children and a qualified behavioral health clinician. As applicable, the team would also include representatives from other state agencies, clergy, other relevant practitioners involved with the person and any other individuals requested by the person.

“Third Party Liability” means sources available to pay all or a portion of the cost of services incurred by a person.

“Title XIX” means Title XIX of the Social Security Act, as amended. This is the Federal statute authorizing Medicaid which is administered by the AHCCCS.

“Title XIX Covered Services” means those covered services identified in the ADHS Covered Behavioral Health Services Guide as being Title XIX reimbursable.

“Title XIX Eligible Person” means an individual who meets Federal and State requirements for Title XIX eligibility.

“Title XIX Member” means an AHCCCS member eligible for Federally funded Medicaid programs under Title XIX of the Social Security Act including those eligible under section 1931 provisions of the Social Security Act (previously AFDC), Sixth Omnibus Budget Reconciliation Act (SOBRA), Supplemental Security Income (SSI), SSI-related groups, and Title XIX Waiver Groups.

“Title XIX Waiver Member” means all AHCCCS Medical Expense Deduction (MED) members, and adults or childless couples at or below 100% of the Federal Poverty Level who are not categorically linked to another Title XIX program. This would also include Title XIX linked individuals whose income exceeds the limits of the categorical program.

“Title XXI” means Title XXI of the Social Security Act, referred to in federal legislation as the State Children’s Health Insurance Program (SCHIP). The Arizona version of SCHIP is referred to as KidsCare.

“Title XXI Covered Services” means those covered services identified in the ADHS Covered Behavioral Health Services Guide as being Title XXI reimbursable.

“Title XXI Eligible Person” means an individual who meets Federal and State requirements for Title XXI eligibility.

<p style="text-align: center;">SPECIAL TERMS AND CONDITIONS PARAGRAPH A.7 SOLICITATION NO. HP432188</p>

"Title XXI Member" means a person eligible for acute care services under Title XXI of the Social Security Act, referred to in federal legislation as the "State Children's Health Insurance Program" (SCHIP). The Arizona version of the SCHIP is referred to as KidsCare.

"Treatment" means the range of behavioral health care received by a behavioral health recipient.

"Treatment Services" means covered services provided to identify, prevent, eliminate, ameliorate, improve or stabilize specific symptoms, signs and behaviors related to, caused by, or associated with a behavioral health disorder.

"Tribal RBHA" means a Native American Indian tribe under Contract with ADHS to Coordinate the delivery of behavioral health services to eligible and enrolled persons who are residents of the Federally recognized Tribal Nation that is the party to the Contract.

¹ These definitions also appear in the Uniform Terms and Conditions.

² These definitions also appear in the Uniform Instructions to Offerors.

CONTRACTOR'S PROPOSAL INCLUDING BEST AND FINAL OFFER

See original proposal dated November 21, 2003; Volumes 1 through 6, and Best and Final Offer dated January 23, 2004.